Exchanges With Offerors

Currier Updated July 2018

Government decides prior to solicitation release of the intent to award *with* or *without* discussions. If the government wants to award without establishing a competitive range and having discussions; exchanges with offerors are LIMITED to clarifications only. See 52.215-1(f)(4)

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**Proposals Received**

- **Clarifications**: Most limited
- **Communications**: Used to help us determine if an offeror should be in the CR

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**Competitive Range (CR)**

- Had minor clerical errors
- Made it to the CR
- Not sure if Contractor C should be included in the CR, still addressing past-performance issues.
- Made it to the CR

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**Discussions**

- KO had no questions about proposal
- Made it to the CR
- Contractor C was removed from the CR after discussions and notified. They have 3 days to request either a pre-award debrief or a post-award debrief.
- Contractor B has 3 days to request a post-award debrief.

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**Final Proposal Revisions**

- Must be meaningful
- Deficiencies
- Significant Past Performance
- Adverse Past Performance
- Only from offerors still in the CR at conclusion of discussions

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**Award**

- Submitted revised proposal & awarded the contract.
- Submitted revised proposal but *not* awarded the contract.