



## DEPARTMENT OF DEFENSE

DEFENSE ACQUISITION UNIVERSITY  
OFFICE OF THE PRESIDENT  
9820 BELVOIR ROAD  
FORT BELVOIR, VA 22060-5565



### MEMORANDUM OF UNDERSTANDING ESTABLISHING A STRATEGIC PARTNERSHIP BETWEEN WILBERFORCE UNIVERSITY AND DEFENSE ACQUISITION UNIVERSITY

To advance the educational opportunities of the Defense Acquisition, Technology and Logistics (AT&L) workforce by creating an effective synergy and leveraging capabilities, we, the undersigned, hereby agree and affirm the establishment of a strategic partnership between the Wilberforce University and the Defense Acquisition University (DAU). This strategic partnership will enhance the opportunities for the Defense AT&L workforce leading to a Bachelor of Science degree in Accounting, Business Economics, Economics, Finance, Management and Marketing. This strategic partnership will be subject to the following terms and conditions:

1. These undergraduate degree programs will utilize DAU courses that members of the Defense AT&L workforce have completed to meet Defense Acquisition Workforce Improvement Act certification requirements in at least one of the 13 acquisition career fields.
2. These undergraduate degree programs will be available to any member of the Defense AT&L workforce pursuing a bachelor's degree, and is admitted to one of the undergraduate degree programs in Accounting, Business Economics, Economics, Finance, Management and Marketing.
3. Students are subject to the degree completion requirements of the Wilberforce University.
4. Students may transfer up to 31 semester hours of acceptable credit earned in DAU courses evaluated by Wilberforce University or recommended by the American Council on Education's (ACE's) *The Guide to the Evaluation of Educational Experiences in the Armed Service*. The Vice President for Academic and Student Affairs determines the acceptability of specific courses to a degree program. Currently, the DAU courses that may transfer, the semester credit hours allowed for each and the Wilberforce course assignments are as follows:

*Inspired by the Past...United for the Future*

- ACQ 401 Senior Acquisition Course Credits 3 semester hours for MGT 345
- ACQ 403 Defense Acquisition Executive Overview Workshop  
Credits 3 semester hours for MGT 345
- ACQ 404 Systems Acquisition Management Course for General/Flag Officers  
Credits 3 semester hours for MGT 345
- AUD 1320 Intermediate Contract Auditing  
Credits 4 semester hours for ACC 436
- AUD 4120 Statistical Sampling  
Credits 4 semester hours for Stat 231
- BCF 103 Fundamentals of Business Financial Management  
Credits 4 semester hours for FIN 360
- BCF 204 Intermediate Cost Analysis Credits 4 semester hours for ACC 340
- BCF 205 Contractor Finance for Acquisition Managers  
Credits 4 semester hours for FIN 360
- BCF 211 Acquisition Business Management  
Credits 3 semester hours for MGT 345
- CON 210 Government Contract Law Credits 4 semester hours for MGT 320
- CON 233 Cost Accounting Standards Workshop  
Credits 4 semester hours for ACC 340
- CON 236 Contractual Aspects of Value Engineering  
Credit 4 semester hours for ACC 340
- LAW 801 Acquisition Law Credits 4 semester hours for MGT 320
- LOG 101 Acquisition Logistics Fundamentals  
Credits 4 semester hours for MKT 354
- LOG 201 Intermediate Acquisition Logistics  
Credits 4 semester hours for MKT 354
- LOG 304 Executive Acquisition Logistics Management  
Credits 4 semester hours for MKT 354
- PQM 101 Production, Quality and Manufacturing Fundamentals  
Credits 4 semester hours for MGT 440
- PQM 201 Intermediate Production, Quality and Manufacturing  
Credits 4 semester hours for MGT 440
- PQM 301 Advanced Production, Quality and Manufacturing  
Credits 4 semester hours for MGT 440

*Frank J. Anderson, Jr. 10 May 02*  
 Frank J. Anderson, Jr.     Date  
 President  
 Defense Acquisition University

*Dr. John L. Henderson 10 May 02*  
 Dr. John L. Henderson     Date  
 President  
 Wilberforce University