



MEMORANDUM OF UNDERSTANDING

REGENT UNIVERSITY AND DEFENSE ACQUISITION UNIVERSITY

22 March 2011

1. Executive Summary

This Memorandum of Understanding is made between Regent University and Defense Acquisition University. Responsibilities of parties are outlined in Attachment A.

2. Alliance

The common goal of Defense Acquisition University and Regent University in entering into this alliance is to expand access to high-quality educational opportunities for Defense Acquisition University graduates by facilitating the transfer of Defense Acquisition University credits that have been certified by the American Council on Education (ACE) toward Regent University degree and certificate programs, consistent with the missions and business objectives of both organizations.

3. Term and Termination

This Agreement may be amended only by the written agreement of the parties. Regent University and Defense Acquisition University agree to review the agreement and transfer table annually. This Agreement will be in effect on the date signed by both parties and shall continue at such time as terminated by either party on thirty (30) days' prior written notice.

4. Regent University or DAU may use the other party's name or logo in published materials (e.g., website and catalog) to reference this agreement or contact information/links to the others party. Content and text of all promotional information must be approved by each party prior to release.

No agreements concerning the transfer or exchange of any asset of either party is intended or implied by this memorandum. Regent University and DAU are separate and independent institutions of higher education and by this agreement both will continue to operate as separate institutions. The administrators of Regent University and DAU are authorized to sign, prepare and implement plans of action and procedures necessary to effect this agreement.

ATTACHMENT A

Responsibilities of Regent University

1. Regent University has, at no charge to Defense Acquisition University, reviewed the courses in use at Defense Acquisition University for degree articulation purposes pursuant to university standards and regulatory requirements. The Master Articulation Agreement is included as Attachment B, Master Articulation Agreement.
2. Regent University will include Defense Acquisition University on the Regent University Military website under Partners.
3. Regent University will provide Defense Acquisition University with information and materials about Regent University, both hard copy and electronically.
4. Regent University will assign its Director of Military Affairs to facilitate interaction with Defense Acquisition University.
5. Regent University will offer Defense Acquisition University at least the same marketing opportunities afforded to other regionally accredited partners provided that Defense Acquisition University meets the same terms and conditions as the other partners.
6. **Regent University will offer a tuition rate of \$250 per credit hour at undergraduate level or 25% discount for master's and 15% discount for doctoral to Defense Acquisition University students or employees who enroll in a degree program at Regent. (This includes students who are active duty or retired military and active or retired Department of Defense civilian employees.)**

Responsibilities of Defense Acquisition University

1. Defense Acquisition University will announce formation of alliance with Regent University to all its students and employees.
2. Defense Acquisition University will establish a hot link between its intranet and Regent University's website.
3. Regent University will be promoted to Defense Acquisition University students and employees. Promotion will take the form of periodic visits to Defense Acquisition University education office to recruit students, participation in DAU Symposia, e-mail blasts, flyers, brochure display at college kiosks, and other activities, as appropriate.
4. Defense Acquisition University will offer Regent University the same marketing opportunities afforded to other university partners.

ATTACHMENT B

MASTER ARTICULATION AGREEMENT	
DEFENSE ACQUISITION UNIVERSITY	REGENT UNIVERSITY

This articulation agreement is designed to facilitate students transferring between Defense Acquisition University and Regent University. The exchange allows graduates of the Defense Acquisition University an opportunity to complete an undergraduate or graduate degree via accepted academic credits between Regent University and Defense Acquisition University.

Generally, admission to a master's or professional degree program at Regent requires a bachelor's degree from a state and regionally accredited post-secondary institution. Applicants with degrees from nonaccredited institutions are considered on an individual basis by the admissions committee of individual schools.

Generally, admission to a post-master's degree or doctoral program at Regent University requires a master's degree in the same academic discipline as the one to which admission is sought or in a closely related field.

Once admitted, students are subject to all Regent University policies and procedures, including the Regent University Statement of Faith as outlined in the Regent University Catalog. Students who have questions may consult a counselor and/or advisor at either institution for assistance.

Regent University and Defense Acquisition University agree to review this Master Articulation Agreement and relevant transfer equivalencies annually. Defense Acquisition University will designate an individual to serve as liaison for the purpose of monitoring this agreement. Each institution will provide updated catalogs to the other immediately upon their availability.

This agreement may be amended, as needed, for specific program articulation without affecting the currency of the master agreement. This MOU is contingent upon continued accreditation of Defense Acquisition University by the Council on Occupational Education (COE) and recognition by the American Council on Education. This MOU is also contingent upon continued accreditation of Regent University by the Southern Association of Colleges and Schools and recognition by the American Council on Education. This master agreement will remain in effect until terminated by either party upon written notice to the other party of an intention to terminate. Such notice will be effective only if given 30 days prior to the intended date of termination.

This agreement covers the following programs at Regent University. Students should consult both their advisors at DAU and Regent University to determine the program best suited to them and course transferability based on the attached Transfer Table:

Associate in Arts in Accounting
Associate in Arts in Business
Associate in Arts in Human Resource Management
Associate in Arts in Information Systems
Associate in Arts in International Business
Associate in Arts in Leadership
Associate in Arts in Marketing

Bachelor of Science in Business
Bachelor of Science in Information Systems Technology
Bachelor of Science in Organizational Leadership and Management

Master of Arts in Organizational Leadership
Master of Arts in Government: Concentration in Public Administration

Certificate of Graduate Studies in Leadership
Certificate of Advanced Graduate Studies: Public Administration

Graduates of PMT 401 are granted the following credits from Regent University's School of Global Leadership and Entrepreneurship:

Master of Organizational Leadership

9 credit hours – ELECTIVES
3 credit hours – LMOL 604
3 credit hours – LMOL 606
15 credit hours accepted as advanced standing

Remaining required Master of Organizational Leadership (MOL) courses:

3 credit hours – LMOL 601
3 credit hours – LMOL 602
3 credit hours – LMOL 603
3 credit hours – LMOL 605
3 credit hours – LMOL 607
3 credit hours – LMOL 609
18 credit hours total remaining required

Graduates of PMT 401 are granted the following credits from Regent University's Robertson School of Government:

Master of Arts in Government

9 credit hours – Electives

9 credit hours accepted as advanced standing for the Public Administration concentration only. Three credits are granted for the International Politics, American Government, and Political Theory concentrations.

Remaining required Master of Arts in Government (GOV) courses (27 hours total):

3 credit hours – GOV 603 Research Methods

3 credit hours – GOV 604 Christian Foundation of Government

3 credit hours – GOV 697 Biblical Foundations of Leadership

6 credit hours – Elective

Plus 5 courses (15 total credit hours) from ONE of the following categories:

International Politics

- GOV 638 European Union
- GOV 635 Mid-East Politics
- GOV 654 International Politics
- GOV 655 International Human Rights
- GOV 659 Qur'anic Law
- GOV 672 Islamic Political Thought
- GOV 673 International Democratic Development
- GOV 674 The International Economy
- GOV 689 American Foreign Policy in the Mid East

American Government

- GOV 619 Constitutional Law & Policy I
- GOV 620 Constitutional Law & Policy II
- GOV 653 Presidential Leadership
- GOV 636 Congressional Leadership
- GOV 658 American Political Thought
- GOV 663 Campaign Management & Strategy
- GOV 678 Terrorism/Disaster Cons. Management
- GOV 679 National Security Affairs
- GOV 689 American Foreign Policy in the Mid East

Political Theory

- GOV 602 Principles of Economics
- GOV 610 Political Philosophy
- GOV 651 Biblical Law
- GOV 658 American Political Thought
- GOV 672 Islamic Political Thought

Public Administration

- GOV 602 Principles of Economics
- GOV 615 Economic Policy
- GOV 623 Public Policy Initiatives
- GOV 630 Public Human Resources Management
- GOV 634 Public Budgeting & Taxation
- GOV 663 Campaign Management & Strategy
- GOV 664 Political Communications
- GOV 668 Political Organizations & Behavior
- GOV 670 Principles of Public Administration
- GOV 671 Organizational Theory
- GOV 682 Fundraising & Campaign Finance
- NPRF 681 Managing Not-For-Profit Organizations
- NPRF 682 Not-For-Profit Fundraising Development
- NPRF 689 Special Topics in Not-For-Profit Management

These courses are not taught every semester, and they may be eliminated without notice. In addition, Regent University reserves the right to change the course requirements for any degree.

See the online catalog for course offerings.

**REGENT UNIVERSITY AND DEFENSE ACQUISITION UNIVERSITY
Course Transfer Table for All Degree Programs**

DAU Course Number	DAU Course Name	Last Modified Date	ACE Recommended Credit	ACE Level	ACE Course Category Recommendation	Regent Equivalent Course
ACQ 101	Fundamentals of Systems Acquisition Management	10-Nov-10	2 semester hours	Lower	Acquisition Management	2 credits Elective 100 level
BCF 102	Fundamentals of Earned Value Management	23-Aug-10	Must complete BCF 203 to earn credit	Lower	Management	CREDIT AWARDED ONLY AFTER COMPLETION OF BCF 203
BCF 203	Intermediate Earned Value Management	01-Oct-10	3 semester hours	Lower	Management	3 credits Elective 200 level
BCF 204	Intermediate Cost Analysis	23-Aug-10	3 semester hours	Lower	Applied Statistics or Cost Estimating	3 credits Elective 300 level
BCF 211	Acquisition Business Management	23-Aug-10	2 semester hours	Lower	Introduction to Business Management	2 credits BUSN 110 Intro to Business
BCF 215	Operating and Support Cost Analysis	23-Aug-10	2 semester hours	Lower	Financial Management	2 credits Elective 200 level
BCF 301	Business, Cost Estimating and Financial Management Workshop	23-Aug-10	3 semester hours	Upper	Financial Management	3 credits Elective 300 level
CON 110	Mission-Support Planning	23-Aug-10	1 semester hour	Lower	Intro to Procurement Management	1 credit Elective 100 level
CON 111	Mission Strategy Execution	23-Aug-10	1 semester hour	Lower	Intro to Procurement Management	1 credit Elective 100 level
CON 112	Mission-Performance Assessment	23-Aug-10	1 semester hour	Lower	Intro to Procurement Management	1 credit Elective 100 level
CON 120	Mission-Focused Contracting	23-Aug-10	3 semester hours	Upper	Procurement Management	3 credits Elective 300 level

CON 232	Overhead Management of Defense Contracts	23-Aug-10	3 semester hours	Upper	Cost Accounting	3 credits Elective 300 level
CON 235	Advanced Contract Pricing	23-Aug-10	3 semester hours	Upper	Advanced Applied Statistics	3 credits MATH 201 Statistics
CON 353	Advanced Business Solutions for Mission Support	24-Aug-10	3 semester hours	Graduate	Advanced Contracting or Contracting Issues, Ethics, and Policy	3 Graduate Credits in MOL, MA GOV
LOG 101	Acquisition Logistics Fundamentals	24-Aug-10	1 semester hour	Lower	Supply Management	1 credit Elective 100 level
LOG 102	Systems Sustainment Management Fundamentals	09-Nov-10	2 semester hours	Lower	Supply Chain Management	2 credits Elective 100 level
LOG 235	Performance-Based Logistics, Part A	24-Aug-10	3 semester hours	Upper	Supply Chain Management or Logistics	3 credits VOCATIO NAL CREDIT 300 level
LOG 236	Performance-Based Logistics, Part B	03-Dec-10	1 semester hour	Graduate	Logistics	3 credits VOCA- TIONAL CREDIT 300 level
PMT 401	Program Manager's Course	24-Aug-10	9 semester hours	Graduate	Strategic Management or Capstone Management	15 Graduate Credits in MOL, 9 Graduate Credits in MA GOV for Public Adminis- tration concentra tion only. Three credits granted for all other concentra- tions.

PMT 402	Executive Program Manager's Course	24-Aug-10	3 semester hours	Graduate	Systems Management or Program Management	3 Graduate Credits in MOL, MA GOV
PMT 403	Program Manager's Skills	24-Aug-10	3 semester hours	Graduate	Program Management, Project Management, Systems Management	3 Graduate Credits in MOL, MA GOV
PQM 301	Advanced Production, Quality, and Manufacturing	04-Oct-10	3 semester hours	Graduate	Quality Management, Technical Management or Business Administration	3 Graduate Credits in MOL, MA GOV

5. Notices

All notices to be given shall be delivered in writing as follows:

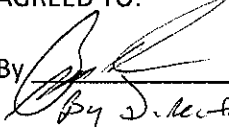
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AGREED TO:

By  (Date) *March 22 2011*

By  (Date) *3/22/11*