

Boston University

Metropolitan College
755 Commonwealth Avenue
Boston, Massachusetts 02215



STRATEGIC PARTNERSHIP LETTER BETWEEN BOSTON UNIVERSITY'S METROPOLITAN COLLEGE AND DEFENSE ACQUISITION UNIVERSITY (DAU)

Boston University's Metropolitan College (MET) is one of the seventeen degree-granting bodies that make up Boston University. It is a fully accredited college with degree granting authority. The College's special purpose is to serve the needs of working professionals. Boston University Metropolitan College is well known for its rigorous programs, some of which are offered at various military and corporate sites. By providing the highest quality credit courses in the evenings and on weekends—as well as *online*, Boston University Metropolitan College offers opportunities for education, career advancement, and personal fulfillment to thousands of working adults.

The Boston University Military Programs are offered under the auspices of Boston University Metropolitan College, which was established in 1965 to provide part-time degree, diploma, and certificate programs to adults who otherwise might not have the opportunity to take courses or earn degrees.

This strategic partnership letter between MET and the Defense Acquisition University (DAU) is designed to leverage and expand offerings to the military and the civilian employees in the DoD acquisition, technology, and logistics (AT&L) workforce ("DoD AT&L Workforce"). To advance the educational opportunities of the Defense Acquisition University (DAU), MET agrees to permit members of the DoD AT&L Workforce who enroll in any of the MET programs listed below to substitute for one MET program course one DAU course which carries American Council on Education ("ACE") graduate credit of 3 credits or more, in accordance with the provisions set forth below.

MET Programs to which this strategic partnership applies:

Online Master of Science in Project Management
Master of Science in Business Administration (classroom)
Online Graduate Certificate in Project Management
Graduate Certificate for Acquisition Managers

DAU courses at the graduate level to which this course waiver applies may include (but are not limited to) the following DAU courses:

Course	ACE Identifier	ACE Recommended Graduate Hours
CON 234 Contingency Contracting	DD-1408-0033	3
IRM 303 Advanced Information Systems Acquisition	DD-0326-0005	3
PMT 352 Program Management Office	DD-1408-0046	3
PMT 402;PMT 303 Executive Program Manager's Course	DD-1408-0019	3
PMT 401 Program Manager's	DD-1408-0044	9
PQM 301 Advanced Production, Quality, and Manufacturing	DD-1408-0010	3
SYS 301 Advanced Systems Planning, Research, Development and Engineering	DD-1408-0016	3

The course waiver may be used as described below, or as otherwise approved by the Dean of Boston University's Metropolitan College.

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Course waiver options are as follows:

Option #1: (classroom-based Graduate Certificate program for Acquisition Managers)

One (1) DAU course based on the aligning business content area may replace one (1) required graduate course in the four (4) course certificate program..

Students who enroll in the Master of Science in Business Administration (MSBA) after successfully completing the Graduate Certificate for Acquisition Managers, are required to complete six (6) more courses to complete the Master of Science in Business Administration (MSBA) degree.

Option #2: (classroom-based Master's Degree in Business Administration)

One (1) DAU course based on the aligning business content area may replace one (1) required course in the classroom-based ten (10) course Master of Science in Business Administration (MSBA) degree program.

Option #3: (online Graduate Certificate in Project Management with the option to move to the online Master of Science in Project Management (MSPM))

One (1) DAU course based on the aligning business content area may replace one (1) of the four (4) required graduate courses in the Graduate Certificate in Project Management online certificate program.

Students who enroll in the online Master of Science in Project Management (MSPM) after successfully completing the Graduate Certificate in Project Management, are required to complete seven (7) more required courses to complete the Master of Science in Project Management (MSPM) online master's degree if they have a course waiver from a DAU module to replace one (1) of the eight (8) required graduate courses based on the aligning business content area. In most cases, the DAU course waiver in the MSPM will apply to the MET MG 610 course (Introduction to Organizational Risk and Crisis Management in Public and Private Enterprises).

This partnership will be subject to the following terms and conditions. This letter applies to all BU Metropolitan College military and public campuses for the MSBA and online in the MSPM degree.

1. The course waiver options are designed to enable members of the DoD AT&L workforce to use certain Defense Acquisition Workforce Improvement Act (DAWIA) certification courses to meet master's degree and graduate certificate requirements at MET.
2. The course waiver options are available to members of the DoD AT&L workforce who are matriculated as students into the Metropolitan College's Graduate Certificate in Project Management, Graduate Certificate for Acquisition Managers, or Master's Degree in Business Administration degree programs. To be accepted into these programs, applicants must supply:
 - Certificate or Master's Degree application form
 - DAU transcripts to document successful completion of DAU courses (which are approved for ACE graduate level college credit) to use for one course waiver in the aligning business content area.
 - Official transcripts or notarized full-sized copies of all previous, college, university and graduate school study. Students must show proof of undergraduate graduation and present transcripts in a sealed envelope.
 - Payment of a nonrefundable application fee of U.S. \$65 (must accompany the application)
 - Proof of English language proficiency. Original TOEFL score (minimum score of 560) must be submitted directly to Boston University.
 - Admissions essay (approximately 500 words)**
 - GMAT scores***
 - Resume and 3 letters of recommendation
3. The Master of Science degree programs require successful completion of the prescribed credit hour requirements and a grade point average (GPA) of 3.0 or better to graduate. Successful completion of 1 DAU course (with 3 or more graduate ACE recommended credits) may substitute for one course in the form of a course waiver in the aligning business content area.
4. Students may transfer only one DAU course toward a course waiver in the certificate or degree programs. The DAU course must carry graduate credit, as set forth in the American Council on Education's (ACE) *The Guide to the Evaluation of Educational Experiences in the Armed Services*. Specific course acceptability will be determined based on the business content area and by the Dean of Boston University's Metropolitan College.

**Only necessary if you will be using a certificate, once completed, toward a Master's degree at Boston University's Metropolitan College.

*** Only necessary if you will be using a certificate, once completed, toward a Master of Science in Business Administration (MSBA) s degree at Boston University's Metropolitan College.

Services Provided to DAU Students by Boston University:

1. MET will provide academic advising services to DAU students seeking information on pursuing their graduate certificate or master's degree with Boston University's Metropolitan College.
2. MET will be eligible to make available to interested DAU students the transfer guide, which is outlined in this letter of agreement.
3. MET will list DAU on its website as one of the institutions with which a letter of agreement is in place.

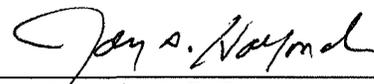
Services Provided to Boston University by DAU:

1. DAU will assist MET in the distribution of information regarding enrollment and transfer opportunities to DAU students.
2. DAU will list MET on its website as one of the institutions with which a strategic partnership letter agreement is in place. DAU will place information concerning transfer to MET programs on the DAU homepage. DAU will update this information on the homepage upon notice from MET of any changes.

MET or DAU may use the other party's name or logo in published materials (e.g., website and catalog) and may include reference to this letter or contact information/links for the other. Content and text of all promotional information must be approved in writing by each party prior to release.

No agreements concerning the transfer or exchange of any asset of either party is intended or implied by this memorandum. Boston University and DAU are separate and independent institutions of higher education and by this strategic partnership letter, both will continue to operate as separate institutions. The administrators of Boston University and DAU are authorized to sign, prepare and implement plans of action and procedures necessary to affect this strategic partnership letter.

 5/10/05
Frank J. Anderson, Jr. (date)
President
Defense Acquisition University

 4/13/05
Jay A. Halfond, PhD (date)
Dean, Metropolitan College
Boston University

 5/8/05
John Shannon (date)
Dean, Capital and Northeast Campus
Defense Acquisition University

**Appendix to
STRATEGIC PARTNERSHIP LETTER BETWEEN
BOSTON UNIVERSITY'S METROPOLITAN COLLEGE
AND DEFENSE ACQUISITION UNIVERSITY (DAU)**

COURSE TRANSFER EXAMPLES

*Note that AD642 Program and Project Management was formerly numbered AD742.
AC 730 Financial and Managerial Accounting is also called AC630.*

Option #1 (Classroom-based)

Option #2 (Classroom-based)

Option #3 (online)

Graduate Certificate for Acquisition Managers

Graduate Certificate for Acquisition Managers (classroom-based)

- ☐ AC 730 Financial and Managerial Accounting
- ☐ AD 642 Program and Project Management (serves as an elective in MSBA)
- ☐ MG 743 Managing Employees, Professionals and Teams
- ☐ AD 725 Negotiations and Organizational Conflict Resolution (serves as an elective in MSBA)

4 BU courses for a total of 16 graduate credits. 16 credits

This certificate option can move to the MSBA (classroom-based)

One DAU module that carries ACE graduate credit can be used as a course waiver in either the certificate or the master's degree (based on content area).

16 credits plus a DAU course waiver based on ACE and course content

**Boston University
MS in Business Administration**

*Henderson Hall Hanscom AFB
MCAS Cherry Point MCB Camp Lejeune*

Earn transfer credit for the MSBA through

One DAU module that carries ACE graduate credit can be used as a course waiver in either the certificate or the master's degree (based on content area).

**MS (classroom-based)
in Business Administration**

The 8 courses below are required of all MSBA degree candidates, plus 2 electives.

MET AC 730 Financial and Managerial Accounting
MET CS 782 Information Systems Organizations
MET FI 741 Financial Management
MET ME 759 Economics for Management
MET MK 743 Marketing Management
MET OB 734 Human Behavior in Organizations
MET OM 735 Statistical Analysis
MET OM 745 Operations Management

2 BU GRADUATE ELECTIVES

One DAU module that carries ACE graduate credit can be used as a course waiver in either the certificate or the master's degree (based on content area).

Graduate Certificate in Project Management

Graduate Certificate in Project Management (online or classroom-based)

- ☐ AD 642 Program and Project Management
- ☐ AD 643 Project Leadership and Communications
- ☐ AD 644 Project Risk and Cost Management
- ☐ AD 645 International and Advanced Project Management

4 BU courses for a total of 16 graduate credits. 16 credits

This certificate option can move to the MSPM (online)

One DAU module that carries ACE graduate credit can be used as a course waiver in either the certificate or the master's degree (based on content area).

16 credits plus a DAU course waiver based on ACE and course content

**Master of Science in Business Administration (MSBA)
(classroom-based)**

Optional after earning the Graduate Certificate for Acquisition Managers,

The following courses are required for those with the certificate who want to earn the MSBA degree. One DAU module that carries ACE graduate credit as a course waiver below (based on its content area).

MET FI 741 Financial Management
MET CS 782 Information Systems Organizations
MET ME 759 Economics for Management
MET MK 743 Marketing Management
MET OM 735 Statistical Analysis
MET OM 745 Operations Management

Note:
For those who earn the Graduate Certificate for Acquisition Managers: MET MG 743 Managing Employees, Professionals and Teams may be substituted in the MSBA degree program for MET OB 734 Human Behavior in Organizations.

**Master of Science in Project Management (MSPM)
(online)**

Optional after earning the Graduate Certificate in Project Management),

The following courses are required for those with the certificate who want to earn the MSPM degree. One DAU module that carries ACE graduate credit as a course waiver below (based on its content area).

MET AC 630 Financial and Managerial Accounting
MET FI 631 Financial Analysis
MET MK 743 Marketing Management
MET TM 648 Introduction to Electronic Commerce
MET MG 610 Introduction to Organizational Risk and Crisis Management in Public and Private Enterprises**
MET MG 742 Data Analysis and Operations Management
MET MG 650 International Business, Economics and Cultures
MET MG 743 Managing Employees, Professionals and Teams

* Or, instead of this course, you may apply:
DAU courses which total 4 or more business related graduate credits from the American Council on Education, to earn a course waiver for this course or another related course, based on content.