



February 2017

# eNEWSLETTER

## LEARNING OPPORTUNITIES

### Acquisition Training Symposium

Change is coming to Defense acquisition. General Paul Selva, Vice Chairman of the Joint Chiefs of Staff will discuss the Service chiefs' expanded role and involvement in Defense acquisition during the Acquisition Training Symposium. There will also be an industry panel and classroom breakout sessions.



### President's Message

Mr. James P. Woolsey  
@DAUPrez



*Learning doesn't have to end because the class does. There are always opportunities to learn—formal events, online videos and games, and the wisdom of co-workers—you just have to be open to it.*



[www.DAU.mil](http://www.DAU.mil)



Tue., Apr. 4, 8:00a.m. – 4:30p.m. ET  
Fort Belvoir campus  
Virtually: VTC

Continuous Learning Points (CLPs): 6 for all sessions.

All attendees [must register](#).

### Lunch & Learn

The [DAU Lunch & Learn](#) program is your weekly opportunity to interact with subject-matter experts and brush up on the latest trends in Defense acquisition.

All sessions are held  
Wednesdays from  
12:30p.m.—2:00p.m. ET



### Mar. 1: Reliability and Maintainability

An overview of R&M Engineering activities throughout the DoD Life Cycle.

### Mar. 8: Operating and Support Costing Basics

This discussion will address the definition, importance, and uses of framing assumptions in acquisition programs.

## LEARNING ASSETS

### New: CLC 135 — Understanding Incentive and Other Contract Types

This new module helps acquisition professionals better align contract type and incentives with more desirable acquisition outcomes through information, illustrations and examples of the appropriate use of contract types to incentivize contractors.

[CLC 135](#) covers basic concepts including:

- Conditions for using different contract types
- Difference between pre-determined formula-type incentives and award fee incentives
- Difference between incentives placed on fixed price and cost reimbursement type contracts
- Three types of incentives: cost, delivery and technical
- Conditions for using different fixed price contract types.

## RESOURCES

### Risk, Issue, and Opportunity Management

The updated [Department of Defense Risk, Issue, and Opportunity Management Guide for Defense Acquisition Programs](#) is available and provides practical advice for identifying, analyzing, and managing risks, issues, and opportunities in Defense programs.

According to the guide, “The quality of thinking and judgment applied to these areas often will determine whether a program meets its objectives throughout the life cycle. Managing these areas requires strategic thinking and begins with early decisions on program structure that take into account the program’s unique uncertainties and risks. The analysis and informed judgment needed to identify and control risk are fundamental to effective program planning and management.”