

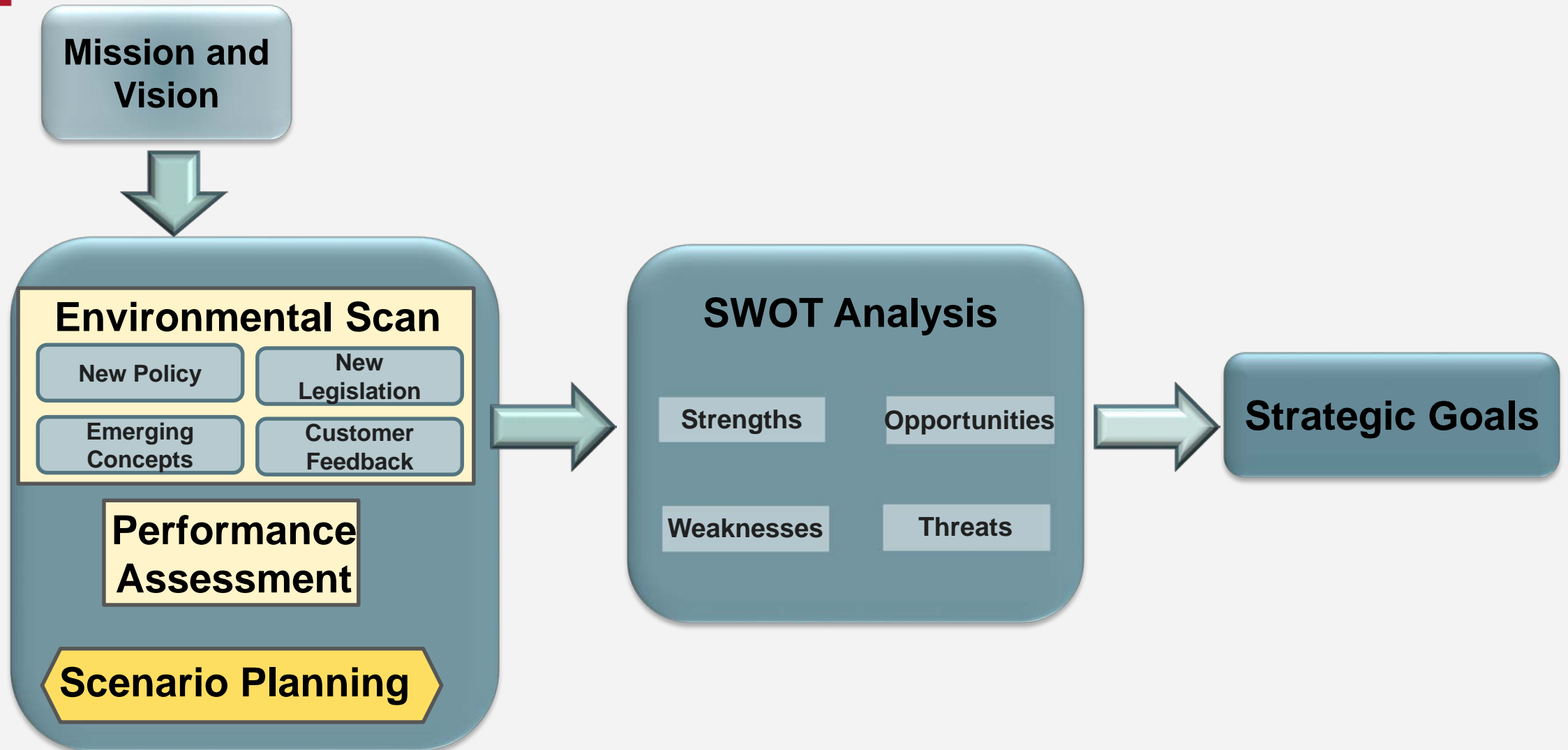


# SCENARIO BASED PLANNING UPDATE

**14 September 2016**  
**Joanne Schoonover**  
**Vice President**



# STRATEGIC PLANNING PROCESS



# SCENARIO PLANNING PROCESS TIMELINE



**Task:**  
 Define scope and time horizon  
 Brief leadership  
 Identify teams  
 Identify stakeholders

**Task:**  
 ID trends, factors, and uncertainties  
 Benchmark stakeholder perspectives  
 Include all levels within DAU

**Task:**  
 Evaluate trends, factors, and uncertainties

**Task:**  
 Develop scenarios based on uncertainties

**Task:**  
 Develop action plans for scenarios  
 Input to DAU strategic planning process

**Task:**  
 Track scenarios against real world events



# SCENARIO PLANNING TEAM

*Members represent  
all business units  
and levels of  
faculty and staff*

MWT: Syl Hubbard,  
Vishnu Neverkar,  
Joe Veneziano

FLD: Tim Denman  
WLD: Brenda Sedlacek  
PLD: Bob Spangler  
PRM: Diane Cunha,  
Lisa Johnson,  
Darren Harvey

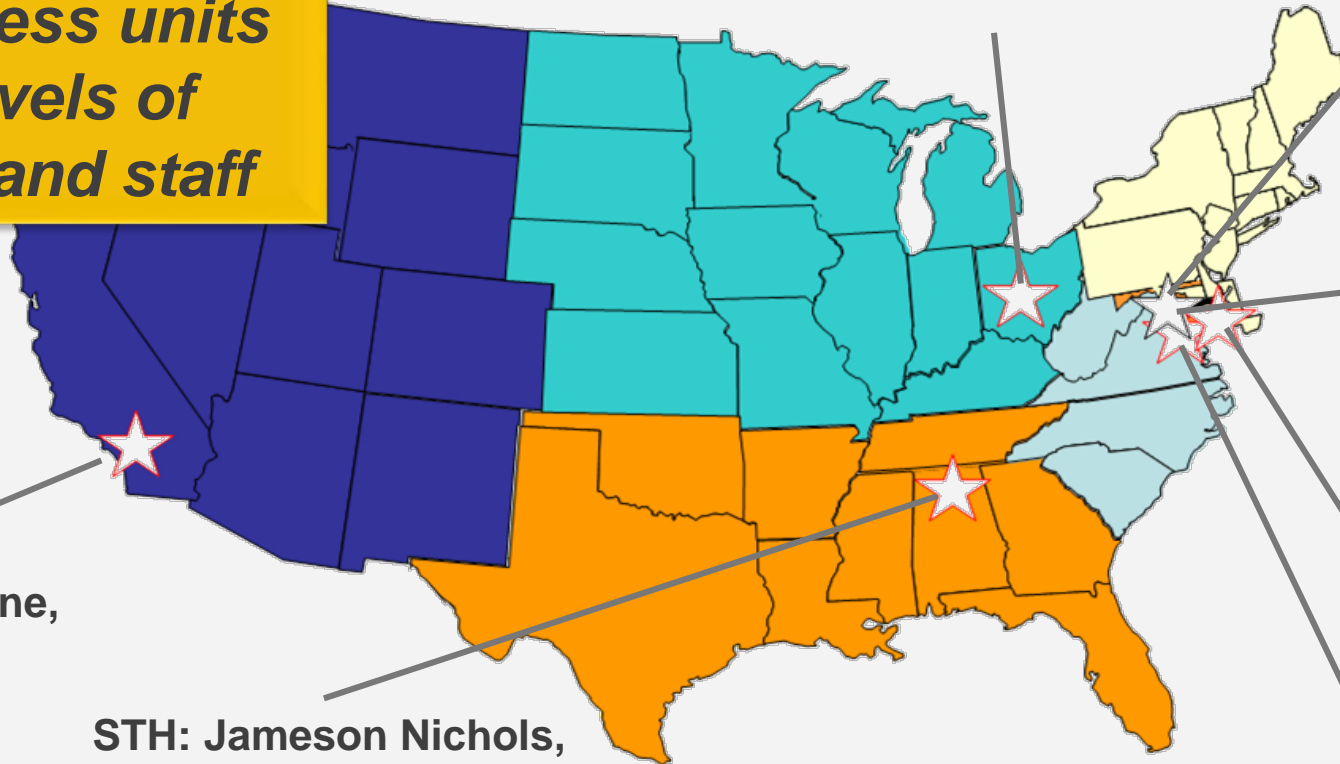
CNE: Mike Denny,  
Alvin Lee  
DSMC: Maryann Watson,  
Dave Gallop

MAT: Jim Davis

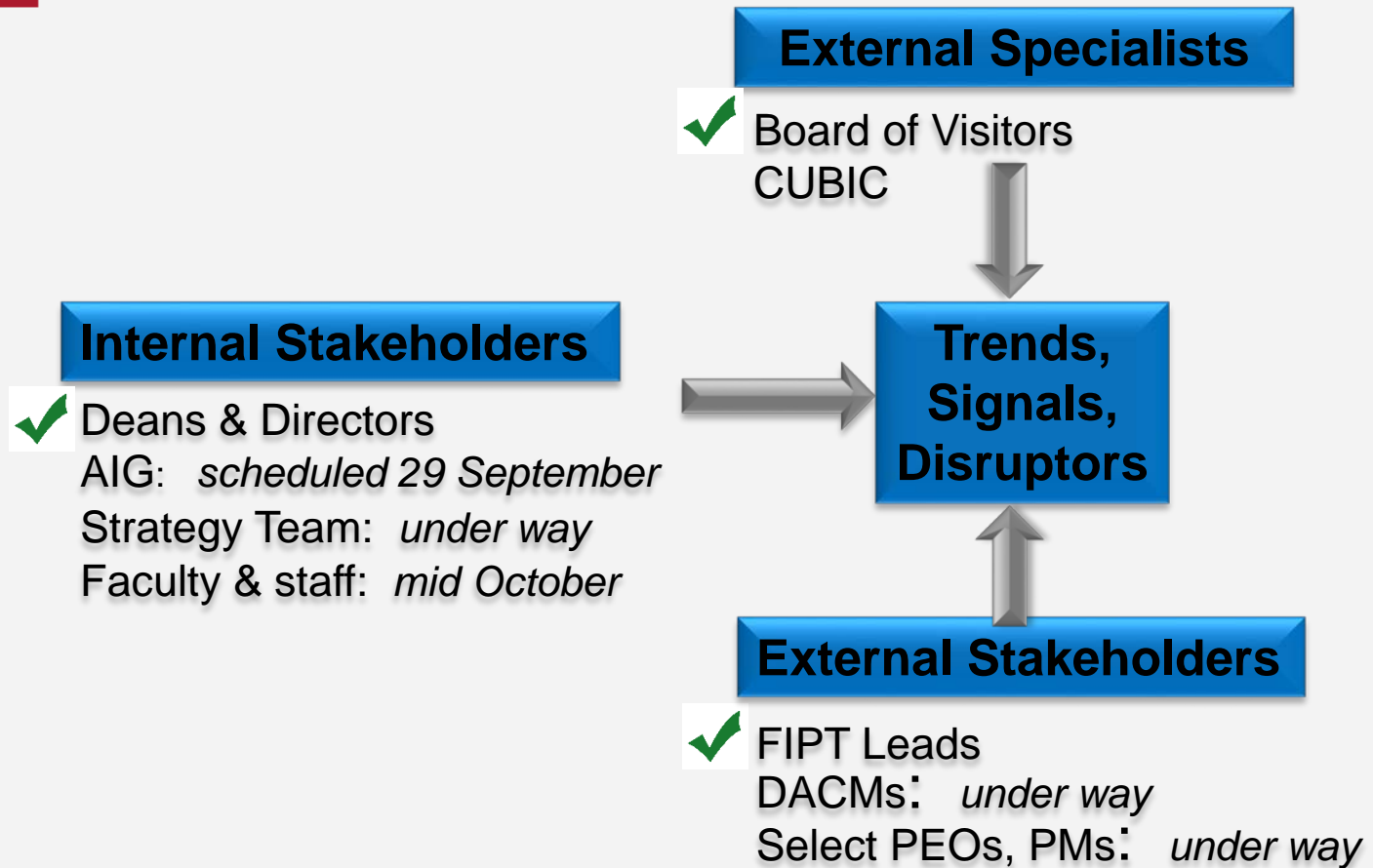
CCM: Mike Jimerson

WST: Rob Tremaine,  
Sal Cianci

STH: Jameson Nichols,  
Robert Dunn,  
Ken Nicholas



# 360 STAKEHOLDER FEEDBACK



## Goals:

1. Benchmark the perspectives of different stakeholders
2. Identify disrupters & uncertainties that may influence the future

# BOV SCENARIO PLANNING EXERCISE

## Responses fell into some clear categories

- Who delivers training
- What “Acquisition” is
- What training is
- Tech as solution and threat
- Budget
- Workforce
- Demand exceeding capabilities
- Industry relationship
- Other



# THE SEVEN INTERVIEW QUESTIONS

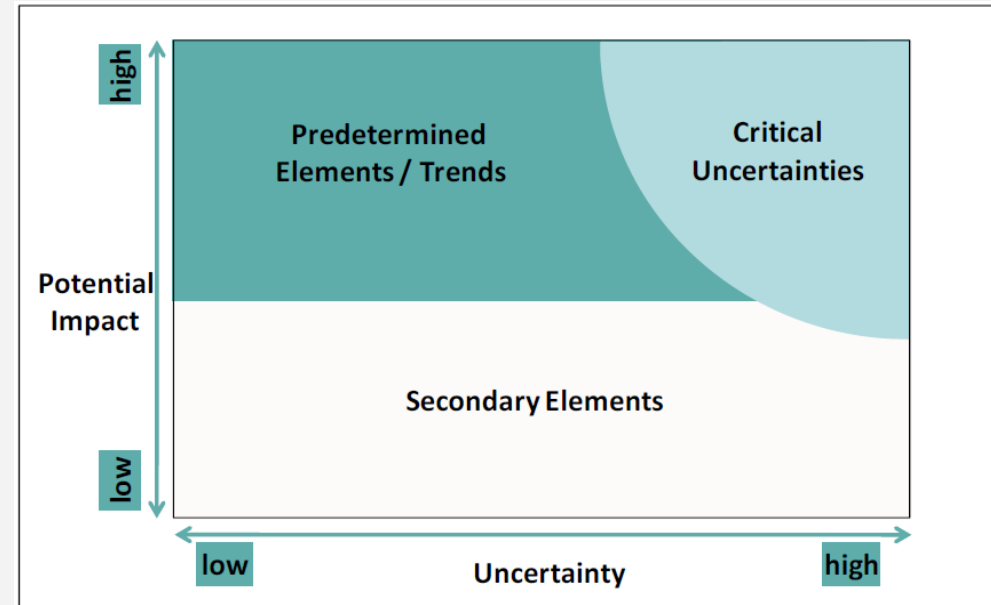
1. Clairvoyant	If you could speak with an acquisition oracle from 2025, what three things would you like to know about DAU?
2. Good Scenario	If DAU were thriving, growing and moving in a genuinely positive direction by 2025, what would be true of it?
3. Bad Scenario	If DAU were to collapse by 2025, what might have caused that collapse and why?
4. Inheritances from the Past	What surprised you about DAU in recent years? What have been the memorable “turns” and why?
5. Important Decisions Ahead and Priorities	What are the major challenges to be face by DAU and DoD acquisition professionals in the next five years? What are the obstacles to be overcome that keep you awake at night?
6. Constraints in the System and Changes that need to be made	What would hinder DAU and DoD acquisition from moving past these obstacles? What forces could constrain us?
7. Epitaph	Imagine that DAU is in danger of being completely cut. What is your argument for keeping it?



Questions for external stakeholders

# NEXT STEPS

- Complete stakeholder interviews
- Set up ThinkTank session to collect general faculty and staff inputs in October
- Conduct trend analysis
  - Map to impact and uncertainty grid







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