

**COMPETENCIES  
EMPLOYEE SELF-ASSESSMENT**

**CON 218 - ADVANCED CONTRACTING FOR MISSION SUPPORT**

<b>CON 218</b>	<b>Competency</b>	<b>Yes</b>	<b>No</b>	<b>Work Description/Justification</b>
1	Develop a proactive business strategy based on the acquisition plan and market research results that will meet customers evolving requirements in a changing environment			
2	Develop a business strategy incorporating market research results			
3	Identify risk and mitigation strategies.			
4	Select an appropriate contract type and incentive arrangement based on stakeholder needs and the marketplace.			
5	Select the appropriate acquisition method			
6	Determine if contract action is subject to CAS			
7	Identify the various cost analysis techniques			
8	Request the appropriate contract pricing support.			
9	Use an audit recommendation to support a pre-negotiation objective			
10	Conduct a noncompetitive negotiation			
11	Write a PNM/Business Clearance			
12	Evaluate the contractor's cost to determine allowability, allocability, and reasonableness			

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13	Select an appropriate contract type and incentive arrangement based on stakeholder needs and the marketplace.			
14	Identify risk and mitigation strategies.			
15	Determine if contract action is subject to CAS			
16	Document results of post-award orientation			
17	Determine if including an option in the contract is appropriate.			
18	Use the appropriate technique to resolve a dispute.			
19	Administer the appropriate contract financing terms and/or conditions for a given contract			
20	Monitor contract financing payments			
21	Assess a fraud scenario.			
22	Select the appropriate method for calculating an equitable adjustment.			
23	Determine the appropriate contract adjustment			
24	Select the appropriate cost and price analysis techniques			
25	Conduct a noncompetitive negotiation			
26	Take appropriate course of action to resolve a defective pricing case			
27	Assess contractor performance			

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28	Document contractor performance			
29	Establish the final price or fee adjustments			
30	Process a termination action			
31	Perform contract closeout			