

**COMPETENCIES
EMPLOYEE SELF-ASSESSMENT**

CON 214 - BUSINESS DECISIONS FOR CONTRACTING

CON 214	Competency	Yes	No	Work Description/Justification
1	As a business advisor, identify how business relationships affect customer support			
2	Identify the requirements for establishing a strategic sourcing program			
3	Identify contract risks and appropriate management strategies			
4	Select the appropriate contract financing terms and/or conditions for a given contract			
5	Determine subcontract requirements			
6	Identify the source selection processes and procedures			
7	Determine if a contractor is responsible			