

**COMPETENCIES
EMPLOYEE SELF-ASSESSMENT**

CON 111 - MISSION STRATEGY EXECUTION

CON 111	Competency	Yes	No	Work Description/Justification
1	Given a procurement request (PR) package, determine if the purchase request package can be accepted and processed.			
2	Given a requirement, select the applicable methods for exchanging information with the vendor.			
3	Given the specifics of the requirement, identify the components and procedures for preparing an oral or written solicitation.			
4	Given a solicitation, identify the procedures for processing solicitation responses.			
5	Given responses to a solicitation, determine the analytical techniques that will be used to evaluate contractors' proposals to ensure that both the Government and contractor get a fair and reasonable price.			
6	Given responses to a solicitation, complete a price analysis of a contractor's proposal in order to establish price objective for negotiation.			
7	Given the results of an evaluation, identify the elements of a negotiation strategy.			
8	Given results of the evaluation process, identify contract award procedures			