

# Appendix D—Continuing Education Units

**A**cquisition, technology, and logistics employees may meet professional association continuing education requirements by taking DAU-sponsored courses. DAU is a member of the International Association for Continuing Education and Training (IACET), a nonprofit membership group of over 650 organizations and individuals involved in continuing education. As such, DAU is an authorized provider of Continuing Education Units (CEUs), a measure of continuing education participation for many professional associations and organizations. CEUs can also be converted to Continuous Learning Points

(CLPs) to meet the DoD continuous learning requirements. Generally, 1 CEU equals 10 CLPs. (Please note that CEUs are not measures of academic credit. See Appendix C for DAU courses eligible for academic credit.)

The following table provides the CEUs for each DAU-sponsored course, which may be applied toward professional requirements. For more information on CEUs, contact Mr. Corey Davis at (703) 805-3576 or [corey.davis@dau.mil](mailto:corey.davis@dau.mil). For updates go to [www.dau.mil/learning/apph.asp](http://www.dau.mil/learning/apph.asp).

## Continuing Education Units (for courses taken after 1 January 1997)

Course	CEUs
ACQ 101	Fundamentals of Systems Acquisition Management
	through 6/1/97 . . . . . 5.4
	6/2/97—1/31/99 . . . . . 4.7
	beginning 2/1/99 . . . . . 2.5
ACQ 201	Intermediate Systems Acquisition
	through 6/1/97 . . . . . 13.7
	6/2/97—9/30/99 . . . . . 9.9
	10/1/99—3/1/01 . . . . . 9.4
	3/2/01—4/12/01 . . . . . 9.05
	4/13/01—9/30/03 . . . . . 7.2
ACQ 201A	Intermediate Systems Acquisition, Part A
	beginning 7/1/03 . . . . . 3.7
ACQ 201B	Intermediate Systems Acquisition, Part B
	10/1/03—5/31/05 . . . . . 3.5
	beginning 6/1/05 . . . . . 3.6
ACQ 265	Mission Focused Services Acquisition
	beginning 9/11/06 . . . . . 3.0
ACQ 401	Senior Acquisition Course (continuous learning points in lieu of CEUs) . . . . . 54.0
ACQ 402	Executive Management Course
	8/15/03—6/1/05 . . . . . 9.6
ACQ 403	Defense Acquisition Executive Overview Workshop . . . . . Varies*
ACQ 404	Systems Acquisition Management Course for General/Flag Officers
	through 5/31/05 . . . . . 3.2
	beginning 6/1/05 . . . . . 2.3
ACQ 405	Executive Refresher Course
	through 3/1/01 . . . . . 6.4
	3/2/01—5/31/05 . . . . . 7.0
	beginning 6/1/05 . . . . . 5.8

\*The number of CEUs per offering is a function of the workshop duration for that specific offering, which, in turn, is a function of the particular topics selected by the learner for inclusion in the curriculum for that offering. Contact DSMC-SPM for details at (703) 805-2436.

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Course		CEUs
ACQ 450	Leading in the Acquisition Environment . . . . .	3.1
ACQ 451	Integrated Acquisition for Decision Makers beginning 6/4/06. . . . .	1.8
ACQ 452	Forging Stakeholder Relationships beginning 6/15/06. . . . .	1.9
BCF 101	Fundamentals of Cost Analysis (formerly BCE 101) through 3/1/01 . . . . . 3/2/01—9/28/01 . . . . . 9/29/01—4/19/05. . . . . beginning 4/20/05. . . . .	9.9 9.2 6.4 5.9
BCF 102	Fundamentals of Earned Value Management (formerly BFM 102) through 2/28/00 . . . . . 3/1/00—3/1/01 . . . . . 3/2/01—5/31/05 . . . . . beginning 6/1/05. . . . .	6.4 6.5 4.8 1.45
BCF 103	Fundamentals of Business Financial Management (formerly BFM 201) through 3/1/01 . . . . . 3/2/01—4/25/03 (Resident). . . . . beginning 3/3/03 (Online) . . . . .	3.0 2.9 2.6
BCF 203	Intermediate Earned Value Management (formerly BFM 203) through 3/1/01 . . . . . 3/2/01—5/31/05. . . . . beginning 6/1/05. . . . .	8.0 6.3 6.4
BCF 204	Intermediate Cost Analysis (formerly BCE 204) through 3/1/01 . . . . . beginning 3/2/01 . . . . .	8.9 9.1
BCF 205	Contractor Business Strategies (formerly BFM 204) through 3/1/01 . . . . . 3/2/01—5/31/05. . . . . beginning 6/1/05. . . . .	3.0 2.6 3.0
BCF 206	Cost Risk Analysis (formerly BCE 206) through 3/1/01 . . . . . 3/2/01—5/31/05. . . . . beginning 6/1/05. . . . .	2.8 2.7 2.8
BCF 207	Economic Analysis (formerly BCE 207) through 3/1/01 . . . . . 3/2/01—5/31/05. . . . . beginning 6/1/05. . . . .	2.3 2.0 2.8
BCF 208	Software Cost Estimating (formerly BCE 208) through 3/1/01 . . . . . beginning 3/2/01 . . . . .	6.7 5.9
BCF 209	Acquisition Reporting Course (formerly BFM 209) through 3/1/01 . . . . . 3/2/01—1/13/03. . . . . beginning 6/1/05. . . . .	3.0 3.2 2.62
BCF 209B	Acquisition Reporting Course, Part B 10/20/03—6/9/05. . . . .	1.25
BCF 209C	Acquisition Reporting Course, Part C 10/20/03—6/9/05. . . . .	2.3
BCF 211	Acquisition Business Management through 9/30/99 . . . . . 10/1/99—9/30/03. . . . . beginning 8/6/04. . . . .	4.6 4.2 3.0
BCF 211A	Acquisition Business Management, Part A 7/1/03—1/1/05. . . . .	.7
BCF 211B	Acquisition Business Management, Part B 10/1/03—1/14/05. . . . .	3.5
BCF 215	Operating and Support Cost Analysis 10/1/01—8/30/04. . . . . beginning 9/1/04. . . . .	2.6 2.87

Course	CEUs
BCF 229	Acquisition Reporting for Major Acquisition Information Systems beginning 10/15/04..... 1.57
BCF 262	EVMS Validation and Surveillance beginning 1/17/07..... 5.8
BCF 301	Business, Cost Estimating, and Financial Management Workshop through 3/1/01 ..... 5.4 3/2/01—7/18/04..... 5.1 7/19/04—5/31/05..... 5.7 beginning 6/1/05..... 5.2
BCF 802	Selected Acquisition Report Review (formerly BFM 210) through 3/1/01 ..... 1.8 3/2/01—1/22/03..... 2.2
CAR 805	Contemporary Approaches to Acquisition in the Information Age through 9/23/99 ..... 4.0 9/24/99—3/1/01 ..... 3.6 3/2/01—4/4/03..... 3.2
CON 100	Shaping Smart Business Arrangements through 6/30/03 ..... 5.75 7/1/03—9/30/04..... 3.7 beginning 10/1/04..... 2.8
CON 101	Basics of Contracting through 9/30/97 ..... 15.7 10/1/97—3/1/01 ..... 16.0 3/2/01—8/16/02 (Resident)..... 13.55 3/25/02—9/30/05 (Distance Learning)..... 14.00
CON 102	Operational Level Contracting Fundamentals through 9/30/97 ..... 14.0
CON 103	Facilities Contracting Fundamentals through 9/30/97 ..... 15.7
CON 104	Principles of Contract Pricing through 3/1/01 ..... 7.3 3/2/01—8/23/01 ..... 9.25 8/24/01—9/30/03..... 10.89
CON 104A	Principles of Contract Pricing, Part A 7/1/03—9/30/05..... 8.27
CON 104B	Principles of Contract Pricing, Part B 10/1/03—9/30/05..... 2.62
CON 110	Mission Support Planning beginning 10/1/04..... 2.3
CON 111	Mission Planning Execution beginning 10/1/04..... 2.6
CON 112	Mission Performance Assessment beginning 10/1/04..... 1.4
CON 120	Mission Focused Contracting beginning 10/1/04..... 6.2
CON 202	Intermediate Contracting through 3/1/01 ..... 14.8 3/2/01—5/31/05..... 9.95 6/1/05—9/30/06..... 5.5
CON 204	Intermediate Contract Pricing (formerly CON 231) through 9/30/98 ..... 5.2 10/1/98—3/1/01 ..... 5.7 3/2/01—5/31/05..... 6.45 6/1/05—9/30/06..... 7.6



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Course	CEUs
CON 210	Government Contract Law (formerly CON 201)
	through 3/1/01 . . . . . 4.9
	3/2/01–9/30/04. . . . . 6.45
	10/1/04–9/30/06. . . . . 3.3
CON 211	Intermediate Contracting
	through 9/30/97 . . . . . 12.5
CON 214	Business Decisions for Contracting
	beginning 1/12/07. . . . . 1.9
CON 215	Intermediate Contracting for Mission Support
	beginning 10/26/06. . . . . 6.3
CON 218	Advanced Contracting for Mission Support . . . . . 7.6
CON 221	Intermediate Contract Administration
	through 9/30/97 . . . . . 5.4
CON 222	Operational Level Contract Administration
	through 9/30/97 . . . . . 8.3
CON 223	Intermediate Facilities Contracting
	through 9/30/97 . . . . . 8.5
CON 232	Overhead Management of Defense Contracts
	through 3/1/01 . . . . . 5.8
	3/2/01–5/31/05. . . . . 6.4
	beginning 6/1/05. . . . . 5.5
CON 233	Cost Accounting Standards Workshop
	through 11/1/02 . . . . . 8.9
CON 234	Contingency Contracting
	through 3/1/01 . . . . . 8.5
	3/2/01–5/31/05. . . . . 7.5
	beginning 6/1/05. . . . . 7.1
CON 235	Advanced Contract Pricing
	through 3/1/01 . . . . . 6.0
	3/2/01–5/31/05. . . . . 6.85
	beginning 6/1/05. . . . . 6.0
CON 236	Contractual Aspects of Value Engineering
	9/3/03 —5/31/05 . . . . . 2.8
	beginning 6/1/05. . . . . 3.7
CON 237	Simplified Acquisition Procedures. . . . . 1.6
CON 241	Information Technology Contracting
	through 9/30/97 . . . . . 5.4
CON 243	Architect-Engineer Contracting
	through 11/2/99 . . . . . 2.8
	beginning 11/3/99. . . . . 3.2
CON 244	Construction Contracting
	through 11/2/99 . . . . . 2.4
	11/3/99–3/1/01 . . . . . 3.2
	beginning 3/2/01 . . . . . 3.0
CON 250	Fundamentals of Cost Accounting Standards—Part I
	beginning 12/6/04. . . . . 2.8
CON 251	Fundamentals of Cost Accounting Standards—Part II
	beginning 3/1/05. . . . . 3.6
CON 260A	The Small Business Program, Part A
	beginning 6/1/05. . . . . 1.6
CON 260B	The Small Business Program, Part B
	beginning 4/1/05. . . . . 1.7
CON 301	Executive Contracting
	through 3/1/01 . . . . . 3.6
	3/2/01–6/22/01 . . . . . 2.95
	6/23/01–7/31/03. . . . . 3.05
CON 333	Management for Contracting Supervisors
	through 3/1/01 . . . . . 3.2
	3/2/01–8/22/03. . . . . 2.8

Course	CEUs
CON 353	Advanced Business Solutions for Mission Support beginning 9/1/04 . . . . . 8.0
FE 201	Intermediate Facilities Engineering beginning 8/1/03 . . . . . 2.4
GRT 201	Grants and Agreements Management 9/30/03—1/10/05 . . . . . 3.9 beginning 1/11/05 . . . . . 2.3
IND 100	Contract Property Administration and Disposition Fundamentals through 10/7/03 . . . . . 5.45
IND 101	Contract Property Administration Fundamentals through 3/1/01 . . . . . 5.9 3/2/01—9/30/03 . . . . . 6.4
IND 102	Contract Property Disposition through 3/1/01 . . . . . 3.8 3/2/01—9/30/03 . . . . . 3.0
IND 103	Contract Property Systems Analysis Fundamentals through 3/1/01 . . . . . 2.7 3/2/01—10/07/03 . . . . . 3.0
IND 200	Intermediate Contract Property Administration and Disposition through 7/19/04 . . . . . 8.3
IND 201	Intermediate Contract Property Administration through 3/1/01 . . . . . 6.7 3/2/01—9/30/03 . . . . . 6.4
IND 202	Contract Property Management Seminar through 3/1/01 . . . . . 2.7 3/2/01—9/30/03 . . . . . 3.0
IRM 101	Basic Information Systems Acquisition through 11/14/05 . . . . . 2.5 beginning 11/15/05 . . . . . 3.5
IRM 201	Intermediate Information Systems Acquisition through 4/30/98 . . . . . 12.0 5/1/98—9/23/99 . . . . . 7.0 beginning 9/24/99 . . . . . 6.3
IRM 303	Advanced Information Systems Acquisition 1/1/97—9/23/99 . . . . . 9.8 9/24/99—3/1/01 . . . . . 9.1 3/2/01—3/10/05 . . . . . 8.4 3/11/05—1/28/07 . . . . . 6.3
IRM 304	Advanced Information Systems Acquisition beginning 1/29/07 . . . . . 3.6
LAW 801	Acquisition Law through 3/1/01 . . . . . 4.0 3/2/01—5/31/05 . . . . . 2.6 beginning 6/1/05 . . . . . 2.9
LOG 101	Acquisition Logistics Fundamentals through 9/30/99 . . . . . 4.5 beginning 10/1/99 . . . . . 2.4
LOG 102	Systems Sustainment Management Fundamentals through 5/31/05 . . . . . 2.87 beginning 6/1/05 . . . . . 2.3
LOG 201	Intermediate Acquisition Logistics through 10/19/00 . . . . . 11.4 10/20/00—3/1/01 . . . . . 9.8 3/2/01—9/28/01 . . . . . 9.2 10/1/01—9/30/03 . . . . . 11.2

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Course		CEUs
LOG 201A	Intermediate Acquisition Logistics, Part A beginning 7/1/03	6.0
LOG 201B	Intermediate Acquisition Logistics, Part B through 6/16/05 beginning 6/17/05	5.2 3.7
LOG 203	Reliability and Maintainability through 5/6/01 beginning 5/7/01	1.5 1.7
LOG 204	Configuration Management through 3/1/01 3/2/01—8/26/04 beginning 8/27/04	4.0 2.6 3.1
LOG 205	Provisioning through 9/30/03	2.8
LOG 235A	Performance Based Logistics, Part A 10/1/03—9/30/04 beginning 10/1/04	5.0 5.35
LOG 235B	Performance Based Logistics, Part B 10/1/03—9/30/04 beginning 10/1/04	3.2 3.75
LOG 304	Advanced Life Cycle Logistics Management through 3/1/01 3/2/01—5/31/05 beginning 6/1/05	4.9 3.9 7.3
PMT 202	Multinational Program Management through 5/31/05 beginning 6/1/05	3.0 2.4
PMT 203	International Security and Technology Transfer/Control through 3/1/01 3/2/01—5/31/05 beginning 6/1/05	3.0 3.2 3.0
PMT 250	Program Management Tools through 3/1/01 beginning 3/2/01	7.2 8.0
PMT 302	Advanced Program Management Course through 9/30/99 10/1/99—12/14/00 12/15/00—8/16/02	51.3 49.3 47.9
PMT 303	Executive Program Manager's Course through 9/30/99 10/1/99—3/1/01 3/2/01—9/30/01	12.0 15.6 12.0
PMT 304	Advanced International Management Workshop through 3/1/01 beginning 3/2/01	3.0 4.0
PMT 305	(See PMT 403)	
PMT 352	Program Management Office Course through 9/30/03	28.2
PMT 352A	Program Management Office Course, Part A beginning 7/1/03	5.0
PMT 352B	Program Management Office Course, Part B 10/1/03—9/30/04 10/1/04—8/31/06 beginning 9/1/06	23.2 22.0 18.0
PMT 401	The Program Manager's Course through 5/31/05 beginning 6/1/05	31.5 47.0
PMT 402	Executive Program Manager's Course (formerly PMT 303) through 5/31/05 beginning 6/1/05	12.0 11.5

Course	CEUs
PMT 403	Program Manager's Skills (formerly PMT 305)
	through 9/30/99 . . . . . 6.0
	10/1/99—3/1/01 . . . . . 5.4
	3/2/01—5/31/05 . . . . . 4.0
	beginning 6/1/05 . . . . . 5.1
PQM 101	Production, Quality, and Manufacturing Fundamentals
	through 10/30/00 . . . . . 5.8
	10/31/00—3/1/01 . . . . . 2.0
	beginning 3/2/01 . . . . . 1.6
PQM 103	Defense Specification Management
	through 5/31/05 . . . . . 5.4
	beginning 6/1/05 . . . . . 6.1
PQM 104	Specification Selection and Application . . . . . 1.2
PQM 201	Intermediate Production, Quality and Manufacturing
	through 11/30/00 . . . . . 9.0
	12/01/00—9/30/03 . . . . . 7.0
PQM 201A	Intermediate Production, Quality and Manufacturing, Part A
	beginning 7/1/03 . . . . . 3.5
PQM 201B	Intermediate Production, Quality and Manufacturing, Part B
	beginning 10/1/03 . . . . . 3.5
PQM 202	Commercial and Nondevelopmental Item Acquisition Course for Engineering and Technical Personnel . . . . . 1.2
PQM 203	Preparation of Commercial Item Descriptions for Engineering and Technical Personnel . . . . . .6
PQM 212	Market Research for Engineering and Technical Personnel . . . . . 1.2
PQM 301	Advanced Production, Quality and Manufacturing
	through 9/30/99 . . . . . 9.0
	10/1/99—1/28/01 . . . . . 6.8
	beginning 1/29/01 . . . . . 8.3
PUR 101	Simplified Acquisition Fundamentals
	through 9/30/98 . . . . . 6.4
PUR 201	Intermediate Simplified Acquisition Procedures
	through 9/30/98 . . . . . 6.9
SAM 101	Basic Software Acquisition Management
	through 11/14/05 . . . . . 2.5
	beginning 11/15/05 . . . . . 3.5
SAM 201	Intermediate Software Acquisition Management
	through 8/28/97 . . . . . 10.8
	9/1/97—9/30/99 . . . . . 7.0
	10/1/99—3/1/01 . . . . . 10.8
	3/2/01—3/31/05 . . . . . 6.4
	beginning 4/1/05 . . . . . 3.2
SAM 301	Advanced Software Acquisition Management
	through 9/30/99 . . . . . 10.8
	10/1/99—3/1/01 . . . . . 6.3
	3/2/01—1/31/05 . . . . . 5.85
	beginning 2/1/05 . . . . . 3.8
STM 201	Intermediate S&T Management
	10/1/04—3/31/05 . . . . . 2.1
	beginning 4/1/05 . . . . . 2.0
STM 301	Program Management for S&T Managers
	10/1/03—9/30/04 . . . . . 2.1
STM 302	Advanced S&T Management
	beginning 10/1/03 . . . . . 2.5



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Course		CEUs
SYS 101	Fundamentals of Systems Planning, Research, Development and Engineering beginning 12/1/06.....	3.5
SYS 201	Intermediate Systems Planning, Research, Development and Engineering through 3/1/01 .....	8.2
	3/2/01—9/7/01 .....	7.1
	9/8/01—9/30/03 .....	5.8
SYS 201A	Intermediate Systems Planning, Research, Development and Engineering, Part A beginning 7/1/03 .....	2.6
SYS 201B	Intermediate Systems Planning, Research, Development and Engineering, Part B beginning 10/1/03 .....	3.2
SYS 202	Intermediate Systems Planning, Research, Development and Engineering, Part I .....	3.0
SYS 203	Intermediate Systems Planning, Research, Development and Engineering, Part II beginning 12/1/06 .....	3.6
SYS 301	Advanced Systems Planning, Research, Development and Engineering through 9/30/99 .....	6.0
	10/1/99—3/1/01 .....	6.2
	beginning 3/2/01 .....	7.2
SYS 302	Technical Leadership and Systems Engineering .....	7.7
TST 101	Introduction to Acquisition Workforce Test and Evaluation through 9/30/99 .....	3.2
	10/1/99—10/12/00 .....	3.6
	beginning 10/13/00 .....	3.0
TST 202	Intermediate Test and Evaluation through 3/1/01 .....	5.8
	beginning 3/2/01 .....	4.7
TST 301	Advanced Test and Evaluation through 9/30/99 .....	2.9
	10/1/99—3/1/01 .....	4.0
	beginning 3/2/01 .....	4.2