

ANNOUNCING!
Connecting Technology
Fall '99

Town & Country
Hotel & Convention Center

San Diego, Calif.
Nov. 16-18, 1999

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Connecting Technology (CT) is the DoN premier Information Technology (IT) event. This forum brings together the most knowledgeable people driving the Navy and Marine Corps IT programs. CT gives government and industry leaders the opportunity to directly address those who acquire, engineer, implement, operate, and maintain the IT infrastructure. Connecting Technology's objective is to maximize the opportunity to dialogue directly with government policy leaders; contractors partnered with the DoN; and scientists and engineers pioneering leading-edge technology.

If you are a potential government attendee, or a contractor representing a government agency, admission is **free!** Be sure to use your agency address when registering and please bring identification when checking in at the symposium. If you are a non-exhibiting vendor, an attendance fee of \$150 is required. To register online, review the agenda, or obtain exhibit information, check out the Connecting Technology Web site at **<http://www.itumbrella.navy.mil/ct>**.

For hotel reservations at Town & Country, please call 1-800-772-8527 no later than Oct. 24, 1999, and ask for the "Connecting Technology" government rate of \$96 plus tax per night, or the corporate rate of \$98 plus tax per night.

For other questions or information, contact the Event Coordinator, Bobbi Drexler, at 1-757-444-9967 (DSN 564-9967) or send an E-mail to **drexlerb@nctamslant.navy.mil**.

Oliver Publishes Guidance on Contractor Performance Assessments



ACQUISITION AND
TECHNOLOGY

PRINCIPAL DEPUTY UNDER SECRETARY
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AUG 24 1999

MEMORANDUM FOR SECRETARIES OF THE MILITARY DEPARTMENTS
ATTN: SERVICE ACQUISITION EXECUTIVES
GENERAL COUNSEL OF THE DEPARTMENT OF DEFENSE
DIRECTOR, BALLISTIC MISSILE DEFENSE ORGANIZATION
DIRECTOR, DEFENSE PROCUREMENT
DIRECTOR, STRATEGIC AND TACTICAL SYSTEMS
DIRECTOR, SYSTEMS ACQUISITION
COMMANDER, DEFENSE CONTRACT MANAGEMENT COMMAND

SUBJECT: Contractor Performance Assessments

In my April 19, 1999 memorandum, I established a new requirement for DOD program managers to conduct quarterly contractor performance assessments on development contracts in excess of \$50 million. I'm revising this memorandum by:

- changing the rating system to be consistent with current DOD policy on past performance rating elements (i.e. five elements instead of four) and;
- standardizing the color rating scheme for use on all performance assessments (per the attachment, Dark Blue, Purple, Green, Yellow, and Red, high to low).

I want to emphasize that while I see the intent of both quarterly and annual performance reviews being similar (i.e., providing performance feedback), each has a specific purpose. The quarterly feedback assessment is intended as a more frequent tool to improve contractor performance and to ensure a constant dialogue between the program manager and the contractor. The more formal annual assessment, meanwhile, while also aimed at improving performance, seeks contractor feedback and provides source selection teams with past performance information needed to make best value awards.

Dave Oliver

Attachment:
As stated



Editor's Note: To download the attachment to this memorandum, go to **<http://www.acq.osd.mil/ar/#sat1>** on the Defense Acquisition Reform Web site.