

NDIA Mastering Business Development® Workshop

The National Defense Industrial Association is sponsoring a Mastering Business Development® Workshop Sept. 5-6, 2012, at Landsdowne Resort in Leesburg, Va. Mastering Business Development® is an educational and professional development program, which focuses on the thinking, process, and discipline required for professional business development. This two-day workshop fosters participants' understanding of the core competencies required for success. Business Development is primarily a relationship and intelligence-gathering process. Thus, participants learn how to leverage the principles of behavioral psychology to identify valid prospects, qualify them as opportunities, and develop win-win business relationships for their organizations, their clients, and themselves. Through the skilled Socratic teaching techniques of the instructors, participants acquire the knowledge, thinking, skills, and discipline required for proactive business development from a program management perspective. For more information, contact Cindy Moore at cmoore@ndia.org or 703-247-2540. Register online at www.ndia.org/meetings/207D/Pages/default.aspx.

17th Annual Expeditionary Warfare Conference

The 17th Annual Expeditionary Warfare Conference will be held Sept. 10-13, 2012, at the Wyndham Bay Point Hotel in Panama City Beach, Fla. The theme of the conference will be "Expeditionary Warfare—Closing the Gaps." This conference continues to serve as the premier venue for defense and industry expeditionary warfare leaders to assemble each year and discuss the issues and challenges facing the forces of today and tomorrow. The objectives of the 17th Annual Expeditionary Warfare Conference will be to provide:

- an opportunity for the Services to present clear statements of their requirements and intent to industry, Service laboratories, and other interested parties;
- an opportunity for frank dialogue between the military services, industry, and other attendees; and
- an atmosphere of trust and cooperation that exists between the military services and industry.

For more information, contact Brant Murray at bmurray@ndia.org or 703-247-2572. Register online at www.ndia.org/meetings/2740/Pages/default.aspx.

JPEO-CBD Advance Planning Briefing for Industry

The Joint Program Executive Office for Chemical and Biological Defense (JPEO-CBD) will hold a Department of Defense (DoD) Chemical and Biological Defense Advance Planning Briefing for Industry (APBI) Sept. 19-21, 2012, at the Hilton Baltimore in Baltimore, Md. APBIs are held annually to inform industry of future opportunities, the direction of the

Chemical Biological Defense Program (CBDP), and future DoD requirements. This conference has been extended to a three-day event that will include details on the Joint Service mid- and long-range science and technology research, development, test, and evaluation plans and programs, as well as future production projections and emerging military requirements. The briefings are designed to highlight specific contract opportunities over the next five years. All three days of the APBI are open to interested contractors, large and small businesses, and universities. Opportunities exist on the second and third days for brief, one-on-one discussions with the Joint Project Managers responsible for advanced development and procurement, and representatives from the Joint Science and Technology Office responsible for technology base efforts. For more information, contact Julie Veldkamp at jveldkamp@ndia.org or 703-247-2577. Register online at www.ndia.org/meetings/2370/Pages/default.aspx.

2012 Joint Undersea Warfare Technology Fall Conference

The next annual Joint Undersea Warfare Technology Fall Conference will be held Sept. 24-27, 2012, at the U.S. Naval Submarine Base New London in Groton, Conn. The theme of the 2012 conference will be "Warfighting and Preparing for War in the Future—4th Generation Undersea Warfare. The conference concentrates on the Navy's key core competency mission of countering submarine and mine threats to the free and open flow of seaborne commerce and to the conduct of power projection from the sea. All Navy platforms and elements of the Navy force structure are involved in undersea warfare: submarines, surface combatants, fixed and rotary wing aircraft, surveillance units, and the Navy's command and control infrastructure. The Undersea Warfare Division has five active technical committees, which allows it to properly focus on the Navy's mission areas: sensor systems, mine warfare systems, undersea vehicles (including weapons), aviation, C4I, and combat systems. Participants will gain insight on the latest requirements and developments in undersea warfare; countering submarine and mine threats; and power projection from the sea. Network with professionals from the active duty Navy, key Navy Secretariat, the Pentagon, Systems Command program offices, Navy and university labs, and the defense industrial base. This conference is classified SECRET U.S. Only. For more information, contact Kimberly Williams, kwilliams@ndia.org or 703-247-2578. Register online at www.ndia.org/meetings/2240/Pages/default.aspx.

Modeling & Simulation Multi-Conferences

Four organizations will come together to present a series of events to inform and update the Modeling and Simulation

Conferences, Workshops & Symposia

community on their respective plans, preparations, and opportunities. This event will be held Sept. 25-27, 2012, at the Virginia Modeling, Analysis and Simulation Center in Suffolk, Va. The four major conference events will be:

25 September –MODSIM WORLD Interim Event

MODSIM 2012 is a unique multi-disciplinary international conference for the exchange of modeling and simulation knowledge, research, and technology across industry, government, and academia. The 2012 event is a one-day event bridging the fall 2011 MODSIM event to its new time slot in the spring of 2013. Focus areas for both the 2012 and 2013 MODSIM events will be transportation, medical/healthcare, education/workforce development, manufacturing, and defense/cyberwarfare.

26 September–National Modeling and Simulation Coalition (NMSC) Business Meeting

Members of the Coalition will discuss and adopt a Coalition Policy and Guidance and elect the incoming Board of Governors. Additionally, the five standing committees will meet to finalize their detailed action plan to report to the Coalition at this meeting. The standing committees are: Technology, Research and Development; Education and Professional Development; Industrial Development; Business Practice; Communications/Outreach and Public Awareness. All are welcome to attend to share their thoughts on these plans and initiatives; members of the Coalition will be voting.

27 September–Joint Coalition Warfighting

“Moving the Training Environment into Cloud Computing”
The Joint Coalition Warfighting office will hold conversations to help identify what Cloud technologies/techniques are available to assist in delivering to multiple (currently 51) worldwide locations. Innovators in development and exploitation of Cloud technology will be invited to present research and lead discussions on commercial standards, security issues, and replicating operational environments.

27 September - ODU VMASC Technology Review and Open House

The Virginia Modeling, Analysis and Simulation Center (VMASC) will open its doors to the community to build relationships and foster increased awareness of the wealth of modeling and simulation research and development taking place in Hampton Roads. VMASC will demonstrate modeling and simulation applications in medical and healthcare, defense and regional security, economic development planning and more. A full day of presentations, demonstrations, and networking opportunities is planned.

For more information, contact Samantha J. Riemer at sriemer@ndia.org or 703-247-9490. Register online at www.ndia.org/meetings/21M0/Pages/default.aspx.

50th Annual Targets, UAVs, & Range Operations Symposium & Exhibition

The 50th Annual Targets, Unmanned Aerial Vehicles (UAVs), and Range Operations Symposium and Exhibition will be held Oct. 2-4, 2012, at the Hyatt Regency Orlando International Airport in Orlando, Fla. The theme of the 2012 symposium is “The Future of Testing and Training.” The goal of this three-day, unclassified event will be to foster the technical exchange of information on current and future requirements for testing and training in a funding-short, threat-rich environment. Air systems will include piloted and remotely piloted fixed- and rotary-wing aircraft. In addition, land and waterborne robotic vehicles and vessels will be included as focus areas. For more information, contact Meredith Geary at mgeary@ndia.org or 703-247-9476. Register online at www.ndia.org/meetings/3410/Pages/default.aspx.

Logistics Officer Association 2012 National Symposium

Plan now to attend the Logistics Officer Association’s 2012 National Symposium Oct. 8-11, 2012, at the Omni Shoreham in Washington, D.C. This symposium represents the largest gathering of influential air and space logistics professionals. The symposium agenda and registration site will be posted soon at <https://s3.goeshow.com/loa/conference/2012/index.cfm>.

2012 Women In Defense Annual Dinner

The 2012 Women in Defense Annual Dinner will be held Oct. 9, 2012, at the Sheraton National Hotel in Arlington, Va. Women In Defense began in the Fall of 1979 as the brainchild of seven dynamic women who met for dinner at the conclusion of a major trade association conference. At that time, they discussed the idea of starting an informal network to assist participants—especially women and thus the organizational name—in expanding their knowledge of national security issues and of the national defense community in which they participated. Senior-level government and industry leaders will address national security topics you should know and understand. Make contacts for your business and professional growth. For more information, contact Taryn Crowder, tcrowder@ndia.org or 703-247-9478. Register online at <http://wid.ndia.org/news/Pages/3WID.aspx>.

NDIA Gulf Coast Chapter 38th Air Armament Symposium

The National Defense Industrial Association (NDIA) Gulf Coast Chapter 38th Air Armament Symposium will be held

Oct. 16-17, 2012, at the Emerald Coast Convention Center in Ft Walton Beach, Fla. This two-day interchange among senior government (federal, state and local), and industry leadership will facilitate better understanding of warfighter requirements, acquisition challenges, and future Air Armament Center business opportunities. For more information, contact Pat Swartz at pat@saameetings.com or 850-566-0089. Register online at www.ndia.org/meetings/C033/Pages/default.aspx.

Naval Energy Forum

Join Navy's Task Force Energy and the National Defense Industrial Association (NDIA) as they co-host the 2012 Naval Energy Forum, Oct. 17, 2012, at the Ronald Reagan Building and International Trade Center in Washington, D.C. Share in a forum that brings together top leaders from the Department of the Navy, industry, and academia. Be there to hear the cutting-edge news from the experts themselves. These are exciting and complex times for those dealing with energy issues. If that includes you, mark your calendar for Oct. 17 at the Ronald Reagan Building & International Trade Center in Washington, D.C. For more information, contact Kari King at kking@ndia.org or 703-247-2588. Register online at www.ndia.org/meetings/3600/Pages/default.aspx.

15th Annual Systems Engineering Conference

The 15th Annual Systems Engineering Conference will be held Oct. 22-25, 2012, at the Hyatt Regency Mission Bay in San Diego, Calif. The Annual Systems Engineering Conference explores the various roles of systems engineering from all aspects and perspectives—pragmatic, practical, and academic—and brings key practitioners together to work on effective solutions to achieve a successful warfighting force. As such, it serves as an interactive forum for program managers, systems engineers, chief scientists, and engineers and managers from the requirements, design, verification, support, logistics, and test communities from both government and industry to shape policy and procedures by exchanging innovative tactics and lessons learned. Presenters at the conference will focus on improving acquisition and performance of defense programs and systems, including net-centric operations and data/information interoperability, system-of-systems engineering, and all aspects of system sustainment. For more information, contact Megan Edwards at medwards@ndia.org or 703-247-2566. Register online at www.ndia.org/meetings/3870/Pages/default.aspx.

Aircraft Survivability Symposium 2012

The Aircraft Survivability Symposium 2012 will be held Oct. 23-25, 2012, at the Naval Postgraduate School in Monterey, Calif. The theme of the 2012 symposium will be "Designing for Survivability Throughout the Life of the Aircraft." The

goal of this three-day, classified symposium is to foster the technical exchange of information on current and emerging threats and the aircraft technologies being developed and tested for surviving these threats. This symposium will focus on applying lessons learned from the recent conflicts to address new requirements and fiscal constraints that challenge the survivability programs of tomorrow's manned and unmanned aircraft. Technology focus areas include: analysis of current and future threats to aircraft; survivability in the low, mid, and high battlespace; emerging vulnerability and susceptibility reduction technologies; development of improved countermeasures; challenges in implementing battle damage repair; chemical, biological, radiological, and nuclear survivability; and the development of new tactics, techniques, and procedures by the warfighter. During the three-day symposium, senior government and industry keynote speakers will address the effects of recent operations on aircraft survivability requirements, and how developing and existing programs are being affected. Government and industry experts will discuss innovations and new products that will enhance aircraft survivability in the future. For more information, contact Laura Yuska at lyuska@ndia.org or 703-247-2596. Register online at www.ndia.org/meetings/3940/Pages/default.aspx.

Precision Strike Technology Symposium

The Precision Strike Association will hold its annual Precision Strike Technology Symposium (PSTS) Oct. 30 – Nov. 1, 2012, at the Johns Hopkins University Applied Physics Laboratory – Kossiakoff Center, in Laurel, Md. This symposium will be held at the SECRET/U.S. Only level. The theme of the 2012 symposium will be "Precision Strike's Role in Sustaining U.S. Global Leadership." PSTS (held each October) is intended to conduct in-depth reviews at the SECRET/NOFORN level of emerging precision strike innovative technologies, highlighting the most promising next generation precision engagement concepts, capabilities, and processes. Further, PSTS is expected to provide a forum for exchanging insights, experiences, and ideas regarding joint and coalition precision strike technologies to improve the kill chain. Topics of particular interest include challenges associated with persistent intelligence, surveillance, and reconnaissance; data fusion; decision support; engaging moving targets; defeating weapons of mass destruction; precision electronic attack; and other non-kinetic effects, as well as innovative concepts for prompt global strike and maritime interdiction. For more information, call or e-mail Dawn Campbell, 703-247-2590 or dcampbell@precisionstrike.org. Register online at www.precisionstrike.org/2PST.htm.