

### **DAU and NDIA to Sponsor Defense Systems Acquisition Management Course Offering for Industry Managers**

The Defense Acquisition University (DAU) and the National Defense Industrial Association will sponsor an offering of the Defense Systems Acquisition Management course March 25-29, 2013, at the Williamsburg Lodge in Williamsburg, Va. The course is targeted for industry program managers, assistant program managers, systems engineers, industry personnel serving on DoD integrated product teams, and other personnel who must interface with DoD program offices involved in program development and execution. The result of successful completion of this course is a comprehensive understanding of the environment and driving forces affecting your DoD counterparts that will significantly increase your awareness and effectiveness in dealing with programmatic issues.

Taught by DAU professors and other guest speakers, the course uses the same acquisition policy information provided to DoD students who attend DAU courses for formal acquisition certification. The first block of instruction, Management in the Acquisition Environment, will identify the major participants in the DoD acquisition process and their roles. It will cover the three DoD decision support sectors (Joint Capabilities Integration and Development System; Defense Acquisition Management System; Planning, Programming, Budgeting, and Execution) that comprise the DoD acquisition process. Other blocks of instruction are Acquisition Life Cycle Process, Challenges to Program Management, and Application of Acquisition Procedures.

The class is limited to 42 students, and registrations are accepted on a first-paid, first-enrolled basis. Prospective government students must first contact Catie Amsden at 703-247-9478 or e-mail [camsden@ndia.org](mailto:camsden@ndia.org) prior to registering. For further information, see [www.ndia.org/meetings/302A/Pages/default.aspx](http://www.ndia.org/meetings/302A/Pages/default.aspx).

### **U.S. Army Defense Acquisition Workforce Improvement Act (DAWIA) Required Training Update**

*U.S. ARMY ACQUISITION SUPPORT CENTER (JANUARY 2013)*

The Army Director of Defense Acquisition Career Management (DACM) office will start working with DAU to project the FY14 demand. On May 16, 2013, the FY14 schedule will be available for students to apply for classes. If students are unable to attend an FY13 course, they need to review and complete the required course prerequisite(s) now for a course they intend to take in the future. Students should continue to apply for FY13 courses available on the schedule. Planning and applying early will afford students better opportunity in obtaining a class in the timeframe requested. En-

courage supervisors to approve training requests upon application. Students should view the DAU I-catalog at <http://icatalog.dau.mil> to ensure they meet the prerequisite(s), prior to applying to a DAU course.

A low-fill listing is posted weekly at <http://icatalog.dau.mil/onlinecatalog/tabnav.aspx> to allow students an opportunity to attend classes coming up in the next 60 days. Low-fill classes within 60 days of the class start date are available on a first-come, first-served basis. Applications cannot be processed by the Army registrar office until the training has been approved by the supervisor. It is also imperative the student and supervisor e-mail addresses are provided correctly on the Resources Internet Training Application System (AITAS) student profile. Please apply through the Army Training Requirements and AITAS at <https://www.atrs.army.mil/channels/aitas>. For more information on DAU training including systematic instructions, training priority definition, or frequently asked questions, visit: <http://asc.army.mil/web/career-development/programs/defense-acquisition-university-training>. Once you receive a confirmed reservation in the requested class, ensure you attend the class as scheduled. Cancellation requests for a confirmed reservation must be submitted at least 30 calendar days before the class starts or by the reservation cutoff date, whichever is earlier, to avoid a "no show."

DAU provides a listing of equivalencies (<http://icatalog.dau.mil/appg.aspx>) for all courses delivered by DAU and/or predecessor courses, which are considered acceptable toward meeting current acquisition career field certification requirements. To document equivalencies accepted by DAU that are obtained from other institutions, open a helpdesk ticket at: <https://rda.altess.army.mil/camp/index.cfm?fuseaction=support.helpRequest> and request your Acquisition Career Record Brief be updated to reflect completion of DAU equivalent course(s).

On Sept. 4, 2012, DAU approved the very first DAU equivalent vendor, Trio Consulting accredited to teach BCF-211-Acquisition Business Management. Students interested in taking the BCF-211 DAU-equivalent course should apply and contact the vendor directly. Trio Instructors can bring the course to your organization to teach the course locally on-site. Please contact Trio directly at [www.trio-consulting.com](http://www.trio-consulting.com).

### **New Better Buying Power Gateway**

The Office of the Secretary of Defense recently launched a new Better Buying Power (BBP) Gateway to highlight the announcement of the BBP 2.0 release on Nov. 13, 2012. This site serves as the portal for the acquisition workforce to ac-

cess various sources of information on the BBP initiatives. View the new gateway at <http://bbp.dau.mil>.

### **DAU Partners with Michigan State: Strategic Leadership & Management Certification Program**

Now you can take courses from Michigan State's prestigious Broad College of Business anytime and anywhere—100 percent online! Powered by the University Alliance Online, these interactive programs are instructed by the same leading faculty who teach on campus. You'll earn valuable credentials from a respected, accredited university around your busy schedule. No classroom attendance is ever required. Michigan State offers seven master and advanced master certificate programs online within the Supply Chain Management and Strategic Leadership and Management disciplines, and a management certificate within the Hospitality discipline. With a master certificate or management certificate from Michigan State, you will develop the skills to be a more effective communicator, manager, leader, and decision-maker—and have the credentials to prove it, thereby accelerating your career and opening doors to lucrative job opportunities. For more information, visit [www.michiganstateuniversityonline.com/?mclid=21936](http://www.michiganstateuniversityonline.com/?mclid=21936).

### **DAU Partners with Excelsior College: Tuition Discounts on Graduate Degree Programs**

Students are now eligible to receive tuition discounts on graduate degree programs at Excelsior College. The mission at Excelsior College is to make higher education possible for working adults. As a regionally accredited, non-profit institution, Excelsior offers an alternative model to education, which includes online courses, credit by exam, and a generous credit transfer policy. Excelsior currently offers master's degree programs in: Business (MBA), Cybersecurity, Liberal Studies, Criminal Justice, Nursing, Health Sciences (coming in 2013)

As America's No. 1 transfer college, as determined by *US News & World Report*, Excelsior College accepts more graduate-level credit in transfer than other accredited institutions. To view Excelsior's special partnership pricing, visit [corporate.excelsior.edu](http://corporate.excelsior.edu). For additional information, e-mail [outreach@excelsior.edu](mailto:outreach@excelsior.edu) or call 888-647-2388, ext. 22, to speak with a Graduate Admissions Counselor.

### **FROM BILL KOBREN, DAU DIRECTOR, LOGISTICS & SUSTAINMENT CENTER New Business Case Analysis Tools Training Now Available (Jan. 15, 2013)**

DAU is pleased to announce the availability of its 49th Life Cycle Logistics continuous learning module, CLL

040-Business Case Analysis Tools. Dovetailing with both the CLL 015-Product Support Business Case (BCA) continuous learning module and DAU's Product Support Analytical Tools database, the objective of the new CLL 040 learning asset is to familiarize DoD personnel with the process, concepts, and application of tools to business case analyses performed to the standards and conventions documented in the *DoD Product Support BCA Guidebook*. This new module is primarily intended for personnel involved in creating and revising business case analyses in the DoD. While there are no required prerequisites for the new CLL 040 BCA Tools module, prior completion of CLL 015 is recommended. Download CLL 040 at [http://icatalog.dau.mil/onlinecatalog/courses.aspx?crs\\_id=1948](http://icatalog.dau.mil/onlinecatalog/courses.aspx?crs_id=1948), CLL 015 at [http://icatalog.dau.mil/onlinecatalog/courses.aspx?crs\\_id=244](http://icatalog.dau.mil/onlinecatalog/courses.aspx?crs_id=244), and the Product Support Analytical Tools database at <https://acc.dau.mil/psa-tools>.

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### **Two Important Directive Type Memorandum (DTM) Updates (JAN. 18, 2013)**

Change 3 to Directive-Type Memorandum (DTM) 10-015-Requirements for Life Cycle Management and Product Support, was issued Jan. 16, 2013. In addition, Change 2 to DTM 11-003-Reliability Analysis, Planning, Tracking, and Reporting, was also issued on Jan. 16. Both DTMs were extended until Aug. 1, 2013, to ensure they each remain in effect until overarching DoD policy is issued by the Undersecretary of Defense (Acquisition, Technology & Logistics). If you haven't read either of these important documents recently, I encourage you to take a moment to do so. Each is of great relevance to both DoD Product Support Managers (PSM) and to the broader life cycle logistics workforce. Download Change 3 to DTM 10-015 at [www.dtic.mil/whs/directives/corres/pdf/DTM-10-015.pdf](http://www.dtic.mil/whs/directives/corres/pdf/DTM-10-015.pdf) and DTM 11-003 at [www.dtic.mil/whs/directives/corres/pdf/DTM-11-003.pdf](http://www.dtic.mil/whs/directives/corres/pdf/DTM-11-003.pdf).

Read more of Kobren's Director's Blog entries at <https://dap.dau.mil/career/log/blogs/default.aspx>.

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### **FROM PAUL ALFIERI, DAU DIRECTOR, TEST & EVALUATION DoD Test and Evaluation Management Guide (Jan. 16, 2013)**

The Deputy Assistant Secretary of Defense for Developmental Test and Evaluation (DASD[DT&E]) is pleased to announce the release of the Sixth Edition (December 2012) of the *DoD Test and Evaluation Management Guide* at <https://acc.dau.mil/temg>. A rigorous and efficient T&E program provides early knowledge of developmental and operational issues. Correcting these issues early enough

can mitigate risks of cost overruns and schedule slippages, and can ultimately contribute to delivery of effective and suitable weapons, information technology (IT) and National Security Systems (NSS) to warfighters in a timely manner. DAU is launching the Sixth Edition *DoD Test and Evaluation Management Guide* primarily for use in courses at DAU and secondarily as a generic desk reference for current and potential acquisition management and T&E personnel.

Read more of Alfieri's Blog entries at <https://dap.dau.mil/career/tst/blogs/default.aspx>

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### **FROM STEVE SKOTTE, DAU PROFESSOR Space Acquisition Gateway (Jan. 16, 2013)**

A new Space Acquisition Gateway is now accessible to ensure that the space acquisition community has immediate access to the learning assets needed to sustain and enhance overall performance. It provides a consolidated set of links to blogs, related policy, Ask-A-Professor, Community of Practice latest contributions, course schedules, etc. The Gateway is located at <https://dap.dau.mil/gateways/space/Pages/Default.aspx>.

Read more of Skotte's Blog entries at <https://dap.dau.mil/aphome/spaceblog/archive/2013/01/16/new-space-acquisition-gateway.aspx>.

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### **FROM LEONARDO MANNING, DAU DIRECTOR, CENTER FOR CONTRACTING Contracting Performance Learning Assets for Knowledge Sharing (Jan. 2, 2013)**

The concept behind performance learning is to embrace learning through tools such as guides and job aids that not only support the learning task at hand, but can also provide secondary insight and training for acquisition personnel in the field. Over the past two years, the DAU Contracting and Acquisition Center Directors and Global Technology and Learning Center have created several Performance Learning assets and guidebooks for the contracting and service acquisition community, which are located within the various communities of practice on the DAU Acquisition Community Connection (ACC) or Service Acquisition Mall.

*DOD SOURCE SELECTION PROCEDURES (DODSSP)*  
COURSE SUPPORTED—CON 280

This Web-enabled guidebook can be accessed on the Acquisition Community Connection at <https://acc.dau.mil/dodssp>.

*SERVICE ACQUISITION MALL AND AUTOMATED REQUIREMENTS ROADMAP TOOL (ARRT)*  
COURSES SUPPORTED—ACQ 265 AND CON 280, SERVICE ACQUISITION WORKSHOPS

These online resources can be accessed on the SAM site at <http://sam.dau.mil/>.

*GUIDEBOOK FOR THE ACQUISITION OF SERVICES*  
COURSES SUPPORTED—ACQ 265 AND CON 280, SERVICE ACQUISITION WORKSHOPS

This Web-enabled guidebook can be accessed on the Acquisition Community Connection at <https://acc.dau.mil/sag>.

*DEFENSE CONTINGENCY CONTRACTING OFFICER REPRESENTATIVE (DCCOR) HANDBOOK*  
COURSES SUPPORTED—CON 234 AND 334

Version 1 of this Web-enabled guidebook can be accessed on the Acquisition Community Connection at the following URL: <https://acc.dau.mil/dccor>. A PDF copy of Version 2 of the Handbook is also available at this site pending update to a Web-enabled version.

*DOD CONTRACTING OFFICER REPRESENTATIVE (DCOR) HANDBOOK:*  
COURSE SUPPORTED—COR 222

This Web-enabled guidebook can be accessed on the Acquisition Community Connection at <https://acc.dau.mil/dcor>.

*CONTRACT PRICING REFERENCE GUIDES*  
COURSES SUPPORTED—CON 170/170E, CON 232, CON 270, CON 290

This Web-enabled guidebook can be accessed on the Acquisition Community Connection at URL: <https://acc.dau.mil/cprg>.

*SOLICITATION PREPARATION GUIDE FOR ACQUISITION OF COMMERCIAL ITEMS IN DOD*  
COURSE SUPPORTED—CON 90

This Web-enabled guidebook can be accessed on the Acquisition Community Connection at: <https://acc.dau.mil/commercialsolicitation>.

*CONTRACT PROPERTY TOOLKIT FOR LIFE-CYCLE TASKS FOR CONTRACT PROPERTY MANAGEMENT*  
COURSES SUPPORTED—IND 105, IND 200, IND 205, CON 090

This online resource can be accessed on the Acquisition Community Connection at: <https://acc.dau.mil/gpg>.

**Read more of Manning's Director's Blog entries at <https://dap.dau.mil/career/cont/blogs/default.aspx>.**