

NDIA Mastering Business Development Workshop

The National Defense Industrial Association (NDIA) will sponsor a Mastering Business Development Workshop Sept. 3-4, 2014, at the Westin San Diego, in San Diego, Calif. The Mastering Business Development® Workshop is an educational and professional development program which focuses on the thinking, process, and discipline required for professional business development. This 2-day workshop fosters participants' understanding of the core competencies required for success in the business development role. This interactive, participant-centered workshop introduces the MBDi Business Development Process®, with its early shaping Opportunity Identification & Qualification component and the MBDi HUMINT® Client Engagement Process. Through the instructor's use of Socratic teaching techniques, participants will acquire the knowledge, thinking, skills and discipline required to proactively engage clients from a program management perspective. For more information, contact Camille Briggs at cbriggs@ndia.org or 703-247-2570. Register online at <http://www.ndia.org/meetings/407E/Pages/default.aspx>.

TRIAD

The National Defense Industrial Association (NDIA), in conjunction with the Aerospace Industries Association (AIA), will be hosting the TRI-Association Small Business Advisory Panel (TRIAD) Conference Sept. 8, 2014, at the Waterford at Springfield in Springfield, Va. The TRIAD was formed in 1967 to coordinate the efforts of small business subcontracting representatives. It was formed to serve the best interests of the industry associations and their member companies, affected government agencies, and the small business community. The conference provides an opportunity to exchange pertinent information concerning both small and small disadvantaged business and related matters. It also fosters broad-based government-industry communications, cooperation, and understanding. TRIAD provides a forum in which members may benefit from the exchange of experience, ideas, and information. As a body, it acts in an advisory capacity for the development of industry responses to government inquiries. TRIAD also transmits government views to industry through the Materiel Committees of AIA and NDIA. For more information, contact Rebecca Danahy at rdanahy@ndia.org or 703-247-2561. Register online at <http://www.ndia.org/meetings/414S/Pages/default.aspx>.

11th National Small Business Conference

The National Defense Industrial Association (NDIA) is hosting the 11th National Small Business Conference at The Waterford in Springfield, Va., on Sept. 9-10, 2014. NDIA's top issues serve to guide the association's advocacy and educational activities throughout the year. The theme for

the 2014 conference will be "Small Business & Leveling the Competitive Field for Government Contracts." The issues are broad in nature and essential to maintaining a strong, viable defense industry capable of meeting U.S. national security requirements. Each year, the top issues are developed by the senior industry leadership of the association, prepared by the government policy advisory division, reviewed by the education and lobbying committee, and formally approved by NDIA's Board of Directors. Small businesses face special challenges when competing for contracts with the government, whether that competition involves only other small businesses or also large corporations. The U.S. Government must take care that its programs meant to protect small business competitiveness are accomplishing their intended goals.

- Even the playing field when small businesses compete with one another.
- Fix flaws created by the reauthorization of Small Business Innovative Research/Small Business Technology Transfer in 2012.
- Keep the Federal Acquisition Regulation fair to small businesses

NDIA is gathering legislative experts, program managers, and program executive officers, along with customers from across the military services, Homeland Security, and other federal agencies to talk about actual, upcoming requirements for FY15 and beyond. The focus will also be on small business: who is looking for small businesses, for what opportunities, and when will requirements be shaped and publicly released? Attendance at the National Small Business Conference is mandatory for any small-, medium- or large-sized business looking to win prime contracts, find good partners for winning teams, and gather business intelligence for the upcoming fiscal year on real opportunities. Please join us Sept. 9-10 and be prepared to make connections, get actionable intelligence, and follow up on multiple leads. For more information, contact Rebecca Danahy at rdanahy@ndia.org or 703-247-2561. Register online at <http://www.ndia.org/meetings/4140/Pages/default.aspx>.

2014 ANSO Eastern Region Leadership Symposium Announced

Office of the Chief of Naval Personnel

WASHINGTON—The 2014 Association of Naval Services Officers (ANSO) Eastern Region Leadership Symposium was announced July 9. The ANSO Eastern Region Symposium will be held on Sept. 9 at the Fort Belvoir Officer's Club, Fort Belvoir, Va.

It will bring together officers, enlisted personnel, civilian executives, and other senior leaders in the Navy, Marine

Corps, Coast Guard, and maritime industry to learn from, network with, and mentor one another, as well as conduct professional development training.

A total of 100 Navy-funded registrations for personnel in the National Capital Region are available and will be coordinated through the Navy Office of Diversity and Inclusion (N134) and will require participation in pre-event and post-event surveys. To obtain a Navy-funded registration, contact Navy Lt. Cmdr. Raul Rojas at 703-604-5082/DSN 664 or via e-mail at raul.rojas@navy.mil or Navy Lt. Kalen Kropa at 703-604-5075/DSN 664 or via e-mail at kalen.kropa@navy.mil. Uniform for Navy personnel will be service khaki for E7 and above and service uniform for E6 and below.

Individual commands are not authorized to pay for travel and expenses. Filing of temporary additional duty or local travel claims for this symposium is not authorized. Lunch will be provided for personnel attending the symposium. All other meals must be purchased by the attendee.

ANSO is an organization that focuses on the mentorship and professional development of Hispanic service members in the seafaring services. More information can be found on the ANSO website at <http://www.ansomil.org>.

For more news from Chief of Naval Personnel, visit <http://www.navy.mil/local/cnp/>.

Supply Chain Risk Management

A Supply Chain Risk Management Summit, sponsored by The Boeing Company, will be held Sept. 17, 2014, at The Waterford Springfield in Springfield, Va. The theme of the summit will be "Investing in Supply Chain Risk Management." This event will focus on the imperatives that are driving businesses large and small to invest in supply chain risk management processes. You'll hear from senior industry and defense leaders about the challenges they face to ensure their suppliers can help them meet customer requirements. Our presenters will discuss approaches to identifying supply chain risks and then developing strategies to manage those risks. This summit will address the full spectrum of the supply chain, including planning, sourcing, making, and delivering. Participants will meet professionals from all areas of the supply chain community, including supplier management, purchasing, procurement, cost analysis, product management, logistics, and operations. For more information, contact Camille Briggs at cbriggs@ndia.org or 703-247-2570. Register online at <http://www.ndia.org/meetings/4780/Pages/default.aspx>.

2014 Joint Undersea Warfare Technology Fall Conference

The 2014 Joint Undersea Warfare Technology Fall Conference will be held Sept. 22-24, 2014, at the U.S. Naval Submarine Base New London in New London, Conn. This annual conference concentrates on the Navy's key core competency mission of countering submarine and mine threats to the free and open flow of seaborne commerce and to the conduct of power projection from the sea. All Navy platforms and elements of the Navy force structure are involved in undersea warfare: submarines, surface combatants, fixed and rotary wing aircraft, surveillance units, and the Navy's command and control infrastructure. The Undersea Warfare Division (UWD) has five active technical committees, which allow the UWD to properly focus on the navy's mission areas: Sensor Systems; Mine Warfare Systems; Undersea Vehicles (including weapons); Aviation, C4I (Command, Control, Communications, Computers and Intelligence), and Combat Systems; and Warfighter Performance. At this conference, attendees will:

- Gain insight on the latest requirements and developments in undersea warfare; countering submarine and mine threats; and power projection from the sea.
- Join professionals from the active duty Navy, key Navy Secretariat, the Pentagon, Systems Command program offices, Navy & university labs, and the defense industrial base.

For more information, contact Kimberly Williams at kwiliams@ndia.org or 703-247-2578. Note that this conference is classified Secret U.S. Only. Register online at <http://www.ndia.org/meetings/4240/Pages/default.aspx>.

28th International Symposium on Ballistics

Join us for the 28th International Symposium on Ballistics (ISB), jointly organized and supported by the International Ballistics Society (<http://www.ballistics.org>) in conjunction with the National Defense Industrial Association, Sept. 22-26, 2014, at the Hyatt Regency Atlanta, in Atlanta, Ga. The ISB is an opportunity for ballistics scientists, engineers, and others to report, share, and discuss current research and advances in ballistics and visions of the future. This symposium is the venue for international exchange on scientific aspects of the field of ballistics and impact physics offering exposure to the most current state-of-the-art technology in ballistics.

- Interact with some of the world's leading experts in the field of ballistics technology and meet other professionals with similar interests and experiences.
- Take advantage of opportunities to meet and discuss technology with other professionals in your field of expertise. Cultivate communication, business interests, and cooperative development.

- Present, exhibit, and share your scientific research and development with an international group of professionals. Receive individual feedback and interaction on your work.

Registration is open at http://www.ballistics.org/28th_isb.php.

2014 Precision Strike Technology Symposium (PSTS-14)

The 2014 Precision Strike Technology Symposium (PSTS-14) will be held Oct. 21-23, 2014, at the Johns Hopkins University Applied Physics Laboratory, Kossiakoff Conference Center, in Laurel, Md. Maintaining superior military capabilities is essential both to the credibility of America's commitments to allies and partners and to our ability to deter threats. As DoD continues to pursue core objectives laid out in the 2014 Quadrennial Defense Review, the precision strike community must engage in the investment of capabilities that will give our nation the edge on the battlefield.

PSTS-14 will focus on ensuring that the U.S. military keeps its strategic advantage. You will gain insights on critical topics that will showcase opportunities and innovations for the future of warfare that will be addressed as part of our theme, "Strength Through Investment—Decisive Strike Capabilities." Further, the intent of PSTS-14 is to gain a greater understanding of the capabilities possessed by potential adversaries. Therefore, during PSTS-14, we also will pursue challenges and issues related to NATO, Russia, the Middle East, and the Asia-Pacific Region that require the attention of the precision strike community.

Key leadership speakers will highlight several hot topics including intelligence & cyber challenges, hot spots in Africa, NATO's role in the new security environment, Russian military power in Europe—doctrine & capabilities, Asia-Pacific rebalance, bomber force structure, conventional prompt global strike, B61-12, and nuclear deterrence. All attendees must be U.S. citizens holding a Secret or higher clearance. For more information, call 443-778-6540. Register online at <http://www.precisionstrike.org/Events/5PST/5PST.html>.

2014 IEEE International Test Conference

The Institute for Electrical and Electronics Engineers (IEEE) will hold its 2014 IEEE International Test Conference Oct. 20-23, 2014, at the Washington State Convention Center in Seattle, Wash. ITC is the world's premier conference dedicated to electronic test technology, covering the complete cycle from design verification, test, diagnosis, failure analysis back to process and design improvement. At ITC, test and design professionals can confront the challenges the industry faces and learn how these challenges have been

addressed by the combined efforts of academia, design tool and equipment suppliers, designers, and test engineers. For more information, contact Michael Purtell at m.purtell@ieee.org or call 408-372-6015. Register online at <http://www.itctestweek.org/register>.

19th Annual Expeditionary Warfare Conference

The 19th Annual Expeditionary Warfare Conference will be held Oct. 21-23, 2014, at the Norfolk Marriott Waterside in Norfolk, Va. The theme for the 19th annual conference will be "Joint Expeditionary Warfare Challenges and Opportunities." The conference will feature the following sessions with well-credentialed keynote speakers:

- Naval Expeditionary Warfare
- Current Expeditionary Issues and Service/Operational Perspectives
- Combat Development & Integration
- Sea-Basing

The Tidewater area of Virginia is home to many important expeditionary forces, and all active duty military and federal government employees will receive complimentary attendance to this conference. Don't miss this outstanding event. For more information, contact Molly Holt at mholt@ndia.org or 703-247-2572. Register online at <http://www.ndia.org/meetings/5700/Pages/default.aspx>.

2014 International Energy and Sustainability Conference (IESC)

The third International Energy and Sustainability Conference will be held October 24, 2014, at Farmingdale State College in Farmingdale, N.Y. The conference will feature the latest research and development published works in energy and related topics, along with industrial and management issues and challenges. Experts in research as well as in industry will be invited to present the emerging technologies and future directions in their field. For more information, contact islam@farmingdale.edu or call 631-482-8035. Register online at <http://www.farmingdale.edu/academics/centers-institutes/resc/conferences/iesc2014/register.shtml>.

17th Annual Systems Engineering Conference

The 17th Annual Systems Engineering Conference will be held Oct. 27-30, 2014, at the Waterford at Springfield, in Springfield, Va. This conference seeks to create an interactive forum for program managers, systems engineers, chief scientists, and engineers and managers from the requirements, design, verification, support, logistics and test communities from both government and industry. The conference will provide the opportunity to shape policy and procedures by exchanging innovative tactics and lessons learned. For more information, contact Camille Briggs

Conferences, Workshops & Symposia

at cbriggs@ndia.org or 703-247-2570. Register online at <http://www.ndia.org/meetings/5870/Pages/default.aspx>.