

NDIA Mastering Business Development Workshop

The National Defense Industrial Association (NDIA) will sponsor a Mastering Business Development Workshop Sept. 4-5, 2013, at the Lansdowne Resort Leesburg in Leesburg, Va. The Mastering Business Development® Workshop is an educational and professional development program that focuses on the thinking, process, and discipline required for professional business development. This 2-day workshop fosters participants' understanding of the core competencies required for success in the business development role. Structured as an interactive, participant-centered workshop, it introduces the MBDi Business Development Process®, with its early shaping Opportunity Identification & Qualification component and the MBDi HUMINT® Client Engagement Process. Through the instructor's use of Socratic teaching techniques, participants will acquire the knowledge, thinking, skills, and discipline required to proactively engage clients from a program management perspective. For more information, contact Rebecca Danahy at rdanahy@ndia.org or 703-247-2561. Register online at <http://www.ndia.org/meetings/307D/Pages/default.aspx>.

2013 IEEE International Test Conference

The 2013 Institute of Electrical and Electronics Engineers (IEEE) International Test Conference (ITC) will be held Sept. 6-13, 2013, at the Disney Resort Destinations in Anaheim, CA. ITC is the world's premier venue dedicated to the electronic test of devices, boards, and systems. At ITC, design, test, and yield professionals can confront the challenges the industry faces, and learn how these challenges are being addressed. For more information on the conference, contact Gordon Roberts at gordon.roberts@mccgill.ca. As it becomes available, more conference information will be posted online at <http://www.itctestweek.org/>.

2013 Joint Undersea Warfare Technology Fall Conference

The 2013 Joint Undersea Warfare Technology Fall Conference is tentatively scheduled to be held Sept. 17-18, 2013, at U.S. Naval Submarine Base New London in New London, Conn. The theme of the 2013 conference will be "Expanding Warfighting Influence within and from the Undersea Domain." This conference concentrates on the Navy's key core competency mission of countering submarine and mine threats to the free and open flow of seaborne commerce and to the conduct of power projection from the sea. The conference sponsors will update conference and registration information as it becomes available at <http://www.ndia.org/meetings/3240/Pages/default.aspx> or contact Kimberly Williams at kwilliams@ndia.org or 703-247-2578. This conference is classified SECRET U.S. Only.

2013 IEEE Energy Conversion Congress and Exposition

The 2013 IEEE Energy Conversion Congress and Exposition (ECCE) will be held Sept. 16-20, 2013, at the Colorado Convention Center in Denver, Colo. ECCE 2013 is dedicated to the energy conversion practitioner, with the goal of helping participants solve short-, mid-, or long-term energy conversion problems. The scope of the congress includes all technical aspects of the design, manufacture, application, and marketing of devices, components, circuits, and systems related to energy conversion, industrial power conversion, and power electronics. For more information, contact Peter Wung at peter.wung@regalbeloit.com or 937-667-2431. Register online at <http://www.ecce2013.org/>.

Ground Robotics Symposium

The Ground Robotics Symposium will be held Sept. 17, 2013, at the Waterford Springfield in Springfield, Va. In conjunction with the Office of the Secretary of Defense, Joint Ground Robotics Enterprise, the National Defense Industrial Association has put together a conference that will feature distinguished speakers and panels of subject matter experts to ensure that warfighters continue to be equipped with the ground robotic tools needed for increased effectiveness and efficiency. The purpose of the Ground Robotics Symposium is to provide a forum for industry and government to have an honest dialogue for identifying the technologies that will be able to meet the future ground robotics needs of the nation's warfighters. For more information, contact Allison D. McCloskey at amccloskey@ndia.org or 703-247-2570. Register online at <http://www.ndia.org/meetings/3580/Pages/default.aspx>.

Developing an Export Compliance Program

A session on "Developing an Export Compliance Program" will be held Sept. 18, 2013, at the National Defense Industrial Association in Arlington, Va. As details on the session become available, they will be posted online at <http://www.ndia.org/meetings/347N/Pages/default.aspx>. For more information, contact Rebecca Danahy at rdanahy@ndia.org or 703-247-2561.

2013 IEEE Petroleum and Chemical Industry Technical Conference

The Petroleum and Chemical Industry Committee of the Industry Applications Society of IEEE invites you to attend its 60th Annual IEEE Petroleum and Chemical Industry Technical Conference (PCIC 2013), Sept. 23-25, 2013, at the Chicago Downtown Marriott Magnificent Mile Hotel in Chicago, Ill. This conference will provide an international forum for the exchange of electrical applications technology related to the petroleum and chemical industry. It also

serves to promote appropriate IEEE Standards activity for that industry and to provide opportunity for professional development. User, manufacturer, consultant, and contractor participation is encouraged to strengthen the conference technical base.

For more information, contact Miriam Blazowski at miriam.blazowski@emerson.com or 847-268-6333. Register online at <http://ewh.ieee.org/soc/ias/pcic/index.html>.

10th National Small Business Conference

The National Defense Industrial Association (NDIA) is hosting the 10th National Small Business Conference at The Waterford Springfield in Springfield, Va., on Sept. 25, 2013. The theme of the 2013 conference is "Small Business: Opportunity is Knocking." NDIA is gathering program managers and other customers from across the military services, Homeland Security, and other federal agencies to talk about actual, upcoming requirements for FY14. The focus will be on small business: Who is looking for small businesses, for what opportunities, and when will requirements be shaped and publicly released? Attendance at the National Small Business Conference is mandatory for any small-, medium-, or large-sized business looking to win prime contracts, find good partners for winning teams, and gather business intelligence for the upcoming fiscal year. In addition to talking directly with program managers and other requirements authorities, attendees will hear from government leaders in Homeland Security about cyber security threats to small business and from policy and legislative front line managers who will share how small businesses can get involved in shaping laws, regulations, and department policy. Whether you're a seasoned, well-established contractor or a business looking to join the government contracting world, this conference will build your business acumen. For more information, contact Rebecca Danahy at rdanahy@ndia.org or 703-247-2561. Register online at <http://www.ndia.org/meetings/3140/Pages/default.aspx>.

TRIAD Conference

The National Defense Industrial Association (NDIA), in conjunction with Aerospace Industries Association (AIA), will be hosting the TRI-Association Small Business Advisory Panel (TRIAD) Conference on Sept. 26, 2013, at the Waterford Springfield in Springfield, Va. The TRIAD was formed in 1967 to coordinate the efforts of small business subcontracting representatives and serve the best interests of industry associations and their member companies, affected government agencies, and the small business community. The conference provides an opportunity to exchange pertinent information concerning both small and small disadvantaged business and related matters. It also fosters broad-based government-industry communications, cooperation, and

understanding. TRIAD provides a forum in which members may benefit from the exchange of experience, ideas, and information. It acts in an advisory capacity for the development of industry responses to government inquiries, transmitting government views to industry through the Materiel Committees of AIA and NDIA. For more information, contact Rebecca Danahy at rdanahy@ndia.org or 703-247-2561. Register online at <http://www.ndia.org/meetings/3145/Pages/default.aspx>.

How Washington Works®-Navigating the DoD

Ever wondered how the Department of Defense (DoD) goes about buying something from start to finish? The *How Washington Works*® training course will be held Sept. 26, 2013, at WBB, Inc., in Reston, Va. This course gives those who attend understanding and insight into the processes that guide DoD actions and decisions for the future. The course is a fast-paced, one-day overview of the three principal decision-making support systems used by the DoD to provide an integrated approach to strategic planning, capabilities needs assessment, systems acquisition, and program and budget development. *How Washington Works*® is ideal for those who are new to or routinely do business with the DoD. Participants will be provided the fundamental concepts and background of the Joint Capabilities Integration and Development System (JCIDS), Defense Acquisition System (DAS), and the Planning, Programming, Budgeting and Execution (PPBE) process. The course is taught by a cadre of highly qualified and experienced instructors who have extensive prior government service (military and civilian) as well as continued expertise through ongoing consulting and technical services. For more information, contact Kimberly Williams at kwilliams@ndia.org or 703-247-2578. Register online at <http://www.ndia.org/meetings/307F/Pages/default.aspx>.

U.S.-Finland Defense and Security Industry Seminar

The U.S.-Finland Defense and Security Industry Seminar will be held Oct. 2, 2013, at the Embassy of Finland in Washington, D.C. The theme of the seminar will be "For Stronger and Closer Cooperation." The defense industries in both countries face similar challenges and both are looking for more arenas in which they can cooperate for mutual benefit. This one-day industry and government bilateral conference is designed to focus on ways in which the two countries' defense and security industries can work more closely together to accomplish common goals by illuminating those technological and programmatic areas that U.S. Department of Defense and Finland Ministry of Defense officials have identified as needed now. Knowledge of these areas will provide U.S. and Finnish companies with a point of departure from which future business opportunities can spring. Confer-

ence attendees will benefit from having the best minds in the U.S. and Finnish Governments, and defense industrial bases focused on the transition of technology and know how into new systems, which will increase the near-term effectiveness of U.S. and Finnish forces. The conference will bring together government officials who are directly engaged in the identification of new areas for collaboration and the companies capable of executing those identified business and cooperative opportunities. Moreover, the conference is deliberately structured to foster serious conversation among the government and industry participants, identify areas for improvement, and provide recommendations for action. For more information, contact Kari King at kking@ndia.org or 703-247-2588. Register online at <http://www.ndia.org/meetings/4470/Pages/default.aspx>.

Insensitive Munitions and Energetic Materials Technology Symposium

The Insensitive Munitions (IM) and Energetic Materials (EM) Technology Symposium will be held Oct. 7-10, 2013, at the Loews Coronado Bay in San Diego, Calif. The theme for the 2013 symposium will be "Delivering Mission Critical, Innovative Insensitive Munitions and Energetic Materials Solutions to the Warfighter in a Challenging Budget Environment." The U.S. National Defense Industrial Association (NDIA) and the NATO Munitions Safety Information Analysis Center (MSIAC) are sponsoring this joint industry/government symposium. New IM technologies, EM, and formulations are being deployed into the field. This symposium will look at the benefits of these new solutions for the warfighter, logistics, cost, and safety of operations. The 2013 IM and EM Technology Symposium is the premier international gathering for the exchange of information on advancements in IM and EM and their benefits in theater. This UNCLASSIFIED program will feature presentations of technical papers that provide an overview of the technology advances from multiple national government services and agencies, international government organizations, private industry, and academia. For more information, contact Julie Veldkamp at jveldkamp@ndia.org or 703-247-2577. Register online at <http://www.ndia.org/meetings/4550/Pages/default.aspx>.

2013 IEEE Symposium on Product Compliance Engineering

The 2013 IEEE Symposium on Product Compliance Engineering (ISPCE) will be held Oct. 7-9, 2013, at Westin at the Domain in Austin, Texas. Sponsored by the Product Safety Engineering Society (PSES), the 2013 symposium will focus on product safety and regulatory compliance in the consumer, information technology, medical devices, and industrial sectors in global markets. For more information,

contact Doug Nix at dnix@ieee.org. Register online at <http://www.psessymposium.org>.

NDIA Gulf Coast Chapter 39th Air Armament Symposium

The National Defense Industrial Association Gulf Coast Chapter 39th Air Armament Symposium will be held Oct. 8-10, 2013, at the Emerald Coast Convention Center in Fort Walton Beach, Fla. The theme for the 2013 symposium will be "Better Buying Power: Implementation and Innovation in the Weapons Enterprise." This two-day interchange for senior government (federal, state, and local) industry leadership will identify and share opportunities to capitalize on the DoD's affordability-focused leadership and discuss application to current and planned armament development and modernization. Participants will be exposed to networking opportunities, nationally recognized speakers, armament exhibits, facilities for group and private professional interaction between industry and DoD, and professional training accreditation. Register online at <http://www.regonline.com/builder/site/Default.aspx?EventID=1206764>.

2013 Precision Strike Technology Symposium

The 2013 Precision Strike Technology Symposium (PSTS-13) will be held Oct. 22-24, 2013, at the Kossiakoff Center, Johns Hopkins University/Applied Physics Laboratory in Laurel, Md. The theme for the 2013 symposium will be "Precision Strike in the New Strategic Environment at Home and Abroad." Six hot topic sessions will focus on:

- Intelligence—U.S. Global Threats
- Cyber—Services' Role in the Operational Kill Chain
- Air-Sea Battle Panel—Services' Perspectives
- Quadrennial Defense Review (QDR-14)—Services' QDR Directors' Discussions
- Hot Spots in North Africa—U.S. Africa Command Overview
- Nuclear Panel—Strategic Challenges and Nuclear Deterrence

The symposium will also include presentation of the 5th Richard H. Johnson Technical Achievement Award, which is awarded to an individual from the public or private sector for outstanding personal technical achievements resulting in a significant contribution to precision strike systems. Register online at <http://www.precisionstrike.org/Events/4PST/4PST.html>.

2013 IEEE International Symposium on Robotic and Sensors Environments

The 2013 IEEE International Symposium on Robotic and Sensors Environments (ROSE) will be held Oct. 21-23, 2013, at The George Washington University in Washington, D.C. This

symposium, sponsored the Instrumentation and Measurement Society, is a continuing series of symposia that focus on sensing systems and technologies for robotics and industrial automation, as well as their impact on autonomous robotics and intelligent systems development and applications. For more information, contact Chris Dyer at cdyer@conferencecatalysts.com or 352-872-5544. Register online at rose2013.ieee-ims.org.

World Manufacturing Forum

The World Manufacturing Forum will be held Oct. 22-23, 2013, at the Ronald Reagan Building in Washington, D.C. The theme of the forum will be "The Way Forward to Global Prosperity Through Intelligent Manufacturing Collaboration." Its focus is fourfold: cooperation to create a global environment for sustainable economic success through sharing resources; creating and supporting common platforms for standards and interoperability for emerging technologies; solving storage and knowledge-mining challenges for ever-increasing amounts of data; and finding innovative ways to leverage applied research and development investments. Because technology and skills are key innovation differentiators, the forum will also include sessions on the role of educational institutions, companies, and unions in training the next generation of workers in the highly technical field of manufacturing. The forum will bring together high-level industrialists, policy makers, and key societal stakeholders across the globe for a cross-exchange of ideas on major macroeconomic trends and manufacturing innovation. The World Manufacturing Forum is sponsored by the Intelligent Manufacturing Systems program and its member countries, and is open to international sponsorship from government, industry, and institutions. Register online at <http://www.worldmanufacturingforum.org/Pages/default.aspx>.

2013 IEEE International Electric Vehicle Conference

The 2013 IEEE International Electric Vehicle Conference (IEVC) will be held Oct. 23-25, 2013, at the Santa Clara Convention Center in Silicon Valley, Calif. For more information on the conference, contact Rodney Keele at rkeele@ou.edu or 405-325-8089. Conference details, agenda, and registration information are available on the conference website at <http://www.vec-iev.org>.

2013 IEEE 22nd Conference on Electrical Performance of Electronic Packaging and Systems

The 2013 IEEE 22nd Conference on Electrical Performance of Electronic Packaging and Systems (EPEPS) will be held Oct. 27-30, 2013, at the Doubletree Hotel in San Jose, Calif. This conference is the premier international conference on advanced and emerging issues in electrical modeling, analysis and design of electronic interconnections, and packages

and systems. It also focuses on new methodologies and design techniques for evaluating and ensuring signal, power, and thermal integrity in high-speed designs. EPEPS is jointly sponsored by the IEEE Components, Packaging and Manufacturing Technology Society and IEEE Microwave Theory and Techniques Society. For more information, contact Mandy Wisehart at epeps-admin@illinois.edu or 217-333-2302. Register online at <http://www.epeps.org>.

16th Annual Systems Engineering Conference

The 16th Annual Systems Engineering Conference will be held Oct. 28-31, 2013, at the Hyatt Regency Crystal City in Arlington, Va. This year's annual event is a major conference focusing on improving acquisition and performance of defense programs and systems, including net-centric operations and data/information interoperability, system-of-systems engineering, and all aspects of system sustainment. The conference is co-sponsored by the National Defense Industrial Association, Systems Engineering Division, with technical co-sponsorship by the Institute of Electrical and Electronics Engineers (IEEE), IEEE Aerospace and Electronic Systems, IEEE Systems Council, and the International Council on Systems Engineering, and is further supported by the Office of Under Secretary of Defense for Acquisition, Technology and Logistics; the Director, Systems Engineering; and Office of the DoD Chief Information Officer. For more information, contact Allison D. McCloskey at amccloskey@ndia.org or 703-247-2570. Register online at <http://www.ndia.org/meetings/4870/Pages/default.aspx>.

18th Annual Expeditionary Warfare Conference

The 18th Annual Expeditionary Warfare Conference will be held Oct. 29-31, 2013, at the Renaissance Portsmouth Hotel & Conference Center in Portsmouth, Va. The theme for the conference will be "Expeditionary Warfare in an Era of Uncertainty." This conference continues to serve as the premier venue for defense and industry expeditionary warfare leaders to assemble each year and discuss the issues and challenges facing the forces of today and tomorrow. Participants will:

- Hear presentations by the commander, U.S. Pacific Command; director, Expeditionary Warfare, OPNAV N95; and chief executive officer, Center for a New American Security;
- Discuss current operational and Joint Expeditionary Warfare; emerging technologies: autonomous systems/C4ISR/network architecture/cyber support to expeditionary warfare; new concepts and political reality: Quadrennial Defense Review, mine warfare, and air/sea battle; and N95 update; and

Conferences, Workshops & Symposia

- Hear the Services present clear statements of their requirements and intent to industry, Service laboratories, and other interested parties.

For more information, contact Christy J. Mason at cmason@ndia.org or 703-247-2586. Register online at <http://www.ndia.org/meetings/4700/Pages/default.aspx>.