

25th International Council on Systems Engineering International Workshop

The 25th International Council on Systems Engineering (INCOSE) International Workshop will be held Jan. 24-27, 2015, at the Torrance Marriott South Bay in Torrance, Calif. IW2015 is the event of the year for systems engineers to contribute to the state of the art. Attendees spend four days working alongside fellow systems engineers who are there to make a difference. Systems engineers at all levels and from all backgrounds are encouraged to engage in working sessions, and contribute their knowledge and experience to take the discipline forward. IW2015 facilitates working meetings for groups engaged in INCOSE's major projects and in international standards development, workshops to explore the systems engineering challenges in new sectors, opportunities for chapter leaders to meet and share best practices, support sessions to help you get the most out of INCOSE's shared working environment, and a broad range of other technical meetings. Planned sessions will be published on the website as these become available, and attendees are encouraged to contact the relevant session leaders before the event for further information. IW2015 is open to INCOSE members, and non-members are encouraged to join INCOSE prior to the IW.

For more information about membership, please visit <http://www.incose.org/membership/membershiptypes.aspx> or e-mail info@incose.org.

26th Annual SO/LIC Symposium & Exhibition

The 26th Annual Special Operations/Low Intensity Conflict (SO/LIC) Symposium and Exhibition will be held Jan. 26-28, 2015, at the Washington Marriott Wardman Park in Washington, D.C. The theme for the 2015 symposium will be "Persistent SOF Operations in Support of Global National Objectives." Unique and focused military, intelligence, and diplomatic assets will continue to be at the forefront of SO/LIC across the globe. In an era of constrained budgets contrasted with increased uncertainty and violence, these assets will be critical to managing chaos and maintaining order in the global commons. This will require SOF to execute persistent operations, globally, in support of U.S. national objectives working in conjunction with the nation's friends and allies. This environment dictates innovative force structure, interoperable technology, policy, and doctrine beyond the current construct. In a unique Washington-based government-industry forum, the 26th Annual SO/LIC Symposium & Exhibition will explore requirements, options, and potential statutory/policy technology solutions to support persistent Special Operations Forces operations across the globe.

For more information, contact Meredith Hawley at mhawley@ndia.org or 703-247-9476. Register online at <http://www.ndia.org/meetings/5880/Pages/default.aspx>.

How Washington Works® - Navigating the DoD

The "How Washington Works® - Navigating the DoD" two-day training course will be conducted Jan. 28-29, 2015, at WBB, Inc., in Reston, Va. Ever wondered how the Department of Defense (DoD) goes about buying something from start to finish? The How Washington Works® training course gives those who attend the understanding and insights into the processes that guide DoD actions and decisions for the future. The two-day course is a fast-paced overview of the three principal DoD decision-making support systems and how they are used by the Army, Navy, Air Force, Marine Corps, and U.S. Special Operations Command (USSOCOM) to provide an integrated approach to strategic planning, capabilities needs assessment, systems acquisition, and program and budget development. How Washington Works® is ideal for those who are new to or routinely do business with the DoD. Participants will be provided the fundamental concepts and background of the Joint Capabilities Integration and Development System (JCIDS), Defense Acquisition System (DAS), and the Planning, Programming, Budgeting and Execution (PPBE) process. Participants will then review how the individual Services and USSOCOM implement the DoD processes through their requirements generation and justification, and PPBE organizations through their tailored internal processes and their current strategic resource priorities. The course is taught by a cadre of highly qualified and experienced instructors who have extensive prior government service (military and civilian) as well as continued expertise through ongoing consulting and technical services.

For more information, contact L. Bleich at bleich@ndia.org or 703-247-2588. Register online at <http://www.ndia.org/meetings/543B/Pages/default.aspx>.

100 Worst Mistakes in Government Contracting

The Old Dominion chapter of the National Contract Management Association will present "100 Worst Mistakes in Government Contracting" on Feb. 4, 2015. This course examines 100 classic mistakes to avoid when doing business with the government, drawing on every phase of the government contract life cycle. During this one-day course, professionals will learn best practices and guiding principles as it pertains to:

- Solicitations
- Proposal preparation and submission
- Defective pricing and the Truth in Negotiations Act
- Protests

- Contract Types
- Multiple Award Schedule Contracts
- Subcontract Management
- Contract Administration
- Contract Pricing and Costs
- Government Furnished Property
- Contract Termination
- Audits
- Integrity and Investigations
- Contract Disputes
- Performance Quality

This course is a great refresher for seasoned professionals who can draw from the mistakes of others. For new professionals, the course will provide the legal framework and examples necessary to ensure the more common mistakes can be avoided. Every attendee will receive a copy of the *100 Worst Mistakes in Government Contracting* and its accompanying workbook.

For more information and final course location/agenda, visit <http://www.ncmahq.org/ProfessionalDevelopment/nedescription.cfm?itemnumber=9657> or contact learningcenter@ncmahq.org.

Subcontract Management from A to Z

A one-day seminar on "Subcontract Management from A to Z" will be on Feb. 6, 2015, at CAE USA in Orlando, Fla. This one-day National Education Seminar (NES) presents subcontract management in the U.S. Federal Government environment. Subcontract management under a government prime contract is a hybrid between the company's commercial subcontracting requirements and the federal government's subcontracting requirements. This seminar is unique in its focus on the topics that make subcontract management different under a prime government contract. At the completion of this seminar, the participant will have a greater understanding of:

- Why subcontract management is important;
- How subcontract management relates to other disciplines;
- How subcontract management is organized within the procurement organization;
- The requirements for a purchasing system;
- The subcontract management model;
- The importance of defining subcontractor requirements;
- How to find and select responsible subcontractors;
- The subcontractor compliance and business ethics requirements;
- The key elements of nondisclosure and teaming agreements with subcontractors;
- How contracting clauses are flowed down to the subcontractors;

- The subcontract pricing requirements for noncommercial and commercial subcontracts; and
- How to manage the key issues during the performance of subcontracts.

For more information, contact Kara Vernon at 407-745-2629 or kara.vernon@caemilusa.com. Register online at <http://www.ncmahq.org/ProfessionalDevelopment/nedescription.cfm?itemnumber=18678>.

Combatting Terrorism Technical Support Office (CTTSO) Advanced Program Briefing to Industry

The Combating Terrorism Technical Support Office (CTTSO) will present an Advanced Planning Briefing to Industry on Feb. 5, 2015, at the Ronald Reagan Building and International Trade Center in Washington, D.C. CTTSO operates as a program office under the Assistant Secretary of Defense (ASD) for Special Operations and Low-Intensity Conflict (SO/LIC). Its mission is to identify and develop capabilities to combat terrorism and irregular adversaries, and to deliver those capabilities to DoD Components and interagency partners through rapid research and development, advanced studies and technical innovation, and provision of support to U.S. military operations. This APBI forecasts the requirements anticipated for funding in Fiscal Year 2016 and advertised using a Broad Agency Announcement (BAA).

For more information, contact Kimberly Williams at kwiliams@ndia.org or 703-247-2578. Register online at <http://www.ndia.org/meetings/5090/Pages/default.aspx>.

TRIAD Conference

The National Defense Industrial Association (NDIA), in conjunction with the Aerospace Industries Association (AIA), will be hosting the TRI-Association Small Business Advisory Panel (TRIAD) Conference on Feb. 5, 2015, at the Caribe Royale in Orlando, Fla. The TRIAD was formed in 1967 to coordinate the efforts of small business subcontracting representatives. It was formed to serve the best interests of the industry associations and their member companies, affected government agencies, and the small business community. The meeting provides an opportunity to exchange pertinent information concerning both small and small disadvantaged business and related matters. They also foster broad-based government-industry communications, cooperation, and understanding. TRIAD provides a forum in which members may benefit from the exchange of experience, ideas, and information. It acts in an advisory capacity for the development of industry responses to government inquiries. TRIAD also transmits government views to industry through the Materiel Committees of AIA and NDIA.

For more information, contact Rebecca Danahy at rdanahy@ndia.org or 703-247-2561. Register online at <http://www.ndia.org/meetings/514T/Pages/default.aspx>.

NDIA Mastering Business Development® Workshop

The National Defense Industrial Association (NDIA) will sponsor a Mastering Business Development® Workshop Feb. 10-11, 2015, at the Tampa Marriott Westshore in Tampa, Fla. The Mastering Business Development® Workshop is an educational and professional development program that focuses on the thinking, process, and discipline required for professional business development. This 2-day workshop fosters participants' understanding of the core competencies required for success in the business development role. This interactive, participant-centered workshop introduces the MBDi Business Development Process®, with its early shaping Opportunity Identification & Qualification component, and the MBDi HUMINT® Client Engagement Process. Through the instructor's use of Socratic teaching techniques, participants will acquire the knowledge, thinking, skills, and discipline required to proactively engage clients from a program management perspective.

For more information, contact Camille Briggs at cbriggs@ndia.org or 703-247-2570. Register online at <http://www.ndia.org/meetings/507B/Pages/default.aspx>.