



DAU e-Newsletter

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March 2013

President's Message



Dr. James McMichael

At DAU, we recognize that the "acquisition community" is far more diverse than the term implies. There are 15 career fields plus the related requirements, services, and international acquisition communities all filled with people who must work together to create successful acquisition outcomes.

I recently attended a student pilot offering of [COR 222](#) - Contracting Officer's Representatives (COR) Course at our Fort Belvoir campus. The course is designed for those responsible for ensuring contractors perform in accordance with the terms and conditions of the contract. It closely mirrors the online [CLC 222](#), has been very popular with students, and attracts people from a wide variety of organizations. The curriculum is newly reformatted and has received overwhelmingly positive reviews.

With the financial uncertainties we are all experiencing, we will continue to work closely with the Directors, Acquisition Career Management to ensure those who need training are able to get it. We have set up a page on our [website](#) devoted to sequestration updates to keep you informed of potential impacts to courses and learning assets.

Better Buying Power Update

Programs throughout the Department of Defense are finding ways to successfully implement Better Buying Power initiatives to enhance acquisition outcomes. Below are some examples. You can read more about these and others on the [BBP Gateway](#).

[BBP Initiatives Successfully Employed in Navy Destroyer Acquisition](#)

The Navy team leading the acquisition of three DDG 51 Class Guided Missile Destroyers successfully conducted an innovative competition. The result will be \$298 million in cost savings across three ships. They also established the conditions for the follow-on FY13-17 multi-year procurement for DDG 51 class ships while sustaining the shipbuilding industrial base. [Learn more](#)

[Focus on Requirements Yields Life-saving Capabilities](#)

By remaining focused on realistic requirements and incentivizing industry, a United States Special Operations Command team has developed better first-response casualty evacuation and treatment capabilities for wounded Warfighters. Learn how the Acquisition Rapid Response Medical Team developed advanced first-response casualty evacuation and treatment capabilities. [Learn more](#)

Learning Assets

New CoP

The new [Performance Based Logistics Community of Practice](#) (PBL CoP) is an interdisciplinary resource providing extensive PBL information, references, tools, and resources. The CoP gives you instant access to a wide range of PBL materials to design, develop, validate, and execute Performance Based Life Cycle Product Support strategies outlined in [DoD Directive 5000.01](#) and [DoD Instruction 5000.02](#). Read more [here](#), or visit the PBL CoP at <https://acc.dau.mil/pbl>.

New course

[PMT 313](#) - Advanced Technology Security/Control Workshop – Be the expert in your organization on DEF (part of BBP 2.0), TSFDO, ITAR, and the ATTR SSG. This new course explores issues associated with the proper means of analyzing, synthesizing, and applying security principles and concepts resulting in effective technology transfer.

Leadership & Management Course Opportunities

Continuous training opportunities are available for those with DAWIA Level III certification in any career field and at least three years of Level III experience. Seats are available in:

[ACQ 450](#) - Leading in the Acquisition Environment – focuses on leadership, people differences, communication strategies, conflict management, and critical thinking skills.

[ACQ 451](#) - Integrated Acquisition for Decision Makers – focuses on integration challenges within six perspectives of acquisition and what you need to do to work through those challenges.

[ACQ 452](#) - Forging Stakeholder Relationships – focuses on stakeholder strategies and building ownership across the enterprise through the development of a stakeholder management plan.

[ACQ 453](#) - Leader as Coach – focuses on coaching skills and strategies needed for transformational leadership and applying the skills and strategies in the coaching and development of others.

Mobile

[DAU.mil](#) is available in a mobile-ready format on any device (including tablets). As of March 1, there are new updates to the site interface. Benefits include a robust, mobile-friendly iCatalog, detailed maps, and convenient access to the latest acquisition news. Tell us how you are using mobile by answering the question "What are you using DAU Mobile for?" when you open [DAU.mil](#) on your mobile device.

DAU offers a variety of [Mission Assistance](#) services. [Contact us](#) for acquisition workshops, consulting, team training, or individual PM/PEO development needs.

