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eNEWSLETTER

BETTER BUYING POWER UPDATE

Buy Services Better

Services acquisition accounts for over \$140 billion, or more than one-half, of all procurements made by DoD. Given the reach and impact of such purchases, the department has released [new instructions](#) for its employees.

DCMA Hosts Estevez

Defense Contract Management Agency (DCMA) employees were [praised during a recent visit](#) by Alan Estevez, Principal Deputy Under Secretary of Defense for Acquisition, Technology, and Logistics. "For every dollar I give DCMA, I get two dollars back as a return on investment," said Estevez. "You should be proud of what you do every day. You are the independent eyes and ears of DoD."

Having been to Afghanistan, Estevez said he was proud of the acquisition community for improvements made to support warfighters, including the rapid acquisition of mine-resistant ambushed protected vehicles and various sensors.

While at DCMA, Estevez also emphasized that BBP is a guide to control costs, yet incentivize productivity and innovation between industry and the federal government.

Defense AT&L Magazine

The [January-February](#) edition features "BBP Principles—What Are They?" by Frank Kendall

After hearing numerous references to the "principles" of Better Buying Power, the Under Secretary of Defense for Acquisition, Technology, and Logistics defines 10 principles of BBP that are key to acquisition success.



LEARNING ASSETS

Strengthen Your PM Skills

[PMT 400 - Program Manager's Skills Course \(PMSC\)](#) is for Level-III program managers looking to take their skills to the next level. This two-week course provides experienced program managers with the latest acquisition policies and proven practices to develop a plan for organizational improvement. The three components of the course are: "How to" oriented lessons; seminar and small group discussion; and the use of a critical and creative thinking framework. Courses are currently scheduled in April and July and are only available at the Fort Belvoir, VA campus.

Hear the Latest News

DAU South Region hosts the [Acquisition Update](#) Thursday, February 18. This is a free, all-day event open to both government and industry personnel. Multiple sessions will be available throughout the day. Most of the sessions will also be available through Defense Collaboration Services (DCS) live from the classroom. Registration is required and space is limited.

MISSION ASSISTANCE

Help Yourself and Your Organization

Consider taking an unbiased look at yourself and your organization to improve in the area of trust. [Leading at the Speed of Trust](#) is a two-day workshop that elevates "trust" from an undervalued or transparent element of organizational effectiveness to a visible element of strategic significance. This highly interactive workshop engages leaders at all levels in the real work of identifying and closing trust gaps that exist in their organization. Instead of paying trust taxes, you can begin to realize trust dividends.

Contact us to get started:
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President's Message

Mr. James P. Woolsey
@DAUPrez



Critical thinking means asking the questions no one else has thought to ask.



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