

BETTER BUYING POWER UPDATE

What Really Matters

In the latest issue of [Defense AT&L Magazine](#), Under Secretary of Defense for Acquisition, Technology and Logistics Frank Kendall elaborates on the most important aspect of defense acquisition: "What really matters in defense acquisition is our people and their professionalism and leadership..."

The [article](#) also recognizes the accomplishments of a successful and hard working acquisition workforce.

UPCOMING EVENTS

DAU will host the 24th International Defense Educational and Acquisition Arrangement (IDEAA) Seminar April 14-16. The theme is "International Acquisition Programs: Benefits, Future – How do we Train for Success?"

IDEAA consists of defense acquisition and educational institution representatives from the United States, United Kingdom, Germany, France, Spain, Sweden and Australia.

Participants are engaged in international defense acquisition and training programs. Many other nations participate by invitation and numerous additional countries are expected to attend this year.

Questions: internationalseminars@dau.mil

Accreditation

DAU is accredited by the Commission of the Council on Occupational Education (COE).

The self-study process to apply for reaffirmation of accreditation is complete and DAU will host a COE team visit March 3-6.

Stakeholders wishing to make comments on DAU's qualification for reaffirmation with COE may send remarks through the [COE website](#) or write to the Executive Director of the Commission, COE, 7840 Roswell Road, Building 300, Suite 325, Atlanta, GA, 30350. COE will accept only comments accompanied with the submitter's name and address.



LEARNING ASSETS

Services Acquisition

DAU is developing a Technical Evaluation Plan Assistant (TEPA) training and job aid. The TEPA tool will assist users in developing effective technical evaluation criteria for service requirements that are consistent with the PWS and other areas that a team may need to consider for section M of an RFP.



Key Features:

- A guided thought process to build evaluation criteria based on the PWS
- Examples of general evaluation areas such as management, past performance, risk etc.
- Will assist user in developing technical evaluation factors
- Will generate a technical evaluation plan

Questions: ARRT@dau.mil

Critical Thinking Skills

TTD 011 – Critical Thinking for Decision Makers and Teams

The introductory training provides an overview of critical thinking concepts and focuses on defining critical thinking and demonstrating "how to do it." Through facilitated discussions and case study exercises, participants will gain an understanding of the critical thinking process and identify the crucial steps in thinking critically.

WHAT'S NEW

Join your class on social media

ACO201B is on [Facebook](#).

LOG201 is on Twitter [@DAULOG201](#).

Membership Special

The DAU Alumni Association is offering a [membership special](#): *three years for the price of two*—a great opportunity to join or renew your membership! The offer is good through the end of April.



President's Message

Mr. James P. Woolsey



I'm honored to have been selected as the new president of DAU, and I look forward to working with my new team to ensure DAU remains the premier training organization for you, our defense acquisition professionals.

Defense acquisition is changing, and the way DAU supports the Defense Acquisition Workforce must evolve alongside it. The workforce itself will change, as the large cadre of senior people retires and younger professionals assume greater responsibility. The types of systems we acquire and support are changing to meet new threats and rapidly evolving technology. Program managers will have to change their planning and management accordingly to deal with more variety in the programs they manage. We all will have to adapt to meet these demands in an austere environment.

For us at DAU, these changes mean that you, our customers, will need different kinds of information and training, and will find and consume these products differently than your predecessors did. We are committed to continuing to meet your training and information needs by creating new content and by adapting innovative methods to deliver it.

We know how vital your efforts are to the warfighters of today and tomorrow. I look forward to working with you to serve them, and to continuing DAU's history as a leader in training and an innovator in teaching and education methods.

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