

BETTER BUYING POWER

Competition and Small Business Strategy Saves Millions

The KC-135 Block 45 program—a communication, navigation, surveillance, air traffic management avionics upgrade—recently deployed a [contracting model](#)

that bolsters small business participation and saves millions of dollars.



During Low Rate Initial Production, the team negotiated with its prime contractor to procure an initial kit, Group A, of piece parts including and the accompanying technical data. Conversely, the Group B set of items represent the central components of the modification. Obtaining the technical data for the Group A kits allowed the KC-135 team to award contracts to five small businesses.

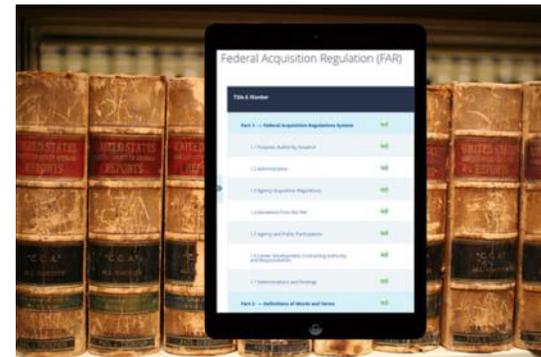
Rather than taking the traditional approach of using a single contractor to continue the production effort, the team embraced an increased workload and risk by constructing a multiple-award, small business contracting strategy to maximize every taxpayer dollar.

RESOURCES

FAR on the Go

Now you can download the [Federal Acquisition Regulation \(FAR\)](#) and take it with you. The FAR iBook has the same functionality as other iBooks, allowing you to search, write notes and highlight or save the sections you use most often.

Rule changes occur as often as once a month, so a hard copy of the FAR is always out of date as soon as it is printed. iBook owners will receive a notification each time there is an update, with the new editions downloading free the next time they connect to Wi-Fi. Also, the iBook is always available to download again from the cloud, should the user upgrade a tablet or phone, or delete the FAR iBook in error. The FAR will be available soon in the Amazon Kindle and Google Play stores.



President's Message

Mr. James P. Woolsey
@ DAUPrez



“
People want systems that are more agile and less rule-based.

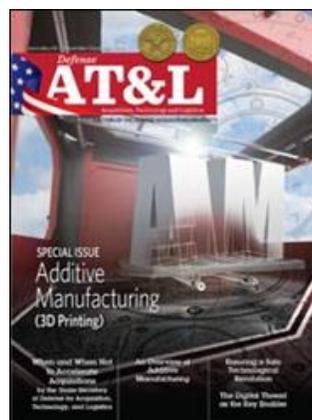
For that to work effectively, we need dedicated acquisition professionals who understand the whole acquisition system, not just their piece of it.

”

www.DAU.mil



View past eNewsletter issues.



Defense AT&L magazine

[November—December edition](#)

This special addition focuses on additive manufacturing (3D printing). Different articles explore the impacts of additive manufacturing and how it is affecting Defense acquisition. Articles include:

- [“An Introduction to Additive Manufacturing”](#)

by Mark Vitale, Mark Cotteleer and John Holdowsky

- [“Paradigm Shift—AM and the New Way of War”](#)

by Brett P. Conner