



***Program Execution in Collaboration
with our Government Partners***

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What got us in trouble ?

- **Instability**

- Requirements Creep
- Un-definitized Contracts
- Significant Engineering Change Proposals (ECPs) during program start-up
- Funding cuts without aligned rebaselining

What got us in trouble ?

- **Inadequate Risk Mitigation Funding / Time**
 - Missed during proposal submittal
 - Removed by government or us to meet available funding
 - Changes to interdependent programs

What got us in trouble ?

- **Supplier Management / Partnerships**
 - Over-Extended Suppliers
 - Poor Front-end Communication

What got us in trouble ?

- **Instability**
- **Inadequate Risk Mitigation Funding / Time**
- **Supplier Management / Partnerships**

What We Are Doing to Fix These Problems

- **Program Management Best Practices**
 - Enterprise-Wide
 - Schoolhouse to Teach and Portal to Access
 - Independent Assessments/Reviews
 - Expert Locator to find most experienced personnel

What We Are Doing to Fix These Problems

- **Robusting “Functionals”**
 - Chief Engineers
 - Cost Estimators
 - Supplier Management

What We Are Doing to Fix These Problems

- **Facilitating Government-Industry Partnership**
 - Shared Database
 - Personnel on-Site
 - Schoolhouse opportunities

What We Are Doing to Fix These Problems

- **Program Management Best Practices**
- **Robusting “Functionals”**
- **Facilitating Government-Industry Partnership**

Required for Success

- **Trust**
- **Transparency**
- **Collaborative Environment**
- **Continual Dialogue with user**
- **“Adult Supervision”**

Successful system acquisition is a team sport !
And we must be on the same team !

