



Acquisition Improvement

Tailored Training for Assistant Program Managers

Mr. Jim Churchill
Director of Operations
PEO C4I and Space
15-16 November, 2005

PEO C4I & SPACE



Background

❖ Why?

- Bolster our professional workforce's core competencies
- Provide guidance specific to PEO C4I and Space
- Introduce uniformity with regard to acquisition functions
- *Achieve our Focus Goals....*



Our Focus Goals

- ❖ **Make our Organizational Precepts a Reality**
 - New Construction and Capabilities Focus
- ❖ **Improve Program Execution**
 - Planning, installation, logistics and life-cycle support
- ❖ **Implement a Complete C4I Integrated Roadmap**
 - Full enablement of roadmap potential
- ❖ **Achieve Greater Acquisition Results**
 - Impact the process earlier
- ❖ **Drive Consistency in System Engineering and Development**
 - LSI contracting (significant, not exclusive factor)
- ❖ **Focus on the Business of Operating the PEO**
 - Meaningful metrics, Lean/Six Sigma



Core Competencies

- ❖ Acquisition Principles
 - Contracting, BFM, EVM, T&E, Cost Estimating
- ❖ Understanding Stakeholders
 - OPNAV, OSD, “The Waterfront”
- ❖ PEO C4I and Space Initiatives/Processes
 - LSI, NESI, Installations, Road-mapping
- ❖ “Big Navy” Initiatives
 - LSS, Performance Based Contracting



Measuring Progress and ROI

- ❖ Acquisition Metrics
- ❖ PM Assessments
- ❖ Management Control Program