



# The New DoD Systems Acquisition Process

Acquisition Resources & Analysis  
June 12, 2001

# OVERVIEW

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- **Major Objectives**
- **Old Process/Model**
- **New Process/Model**
- **Reactions/Support**
- **Implementation Challenges**

# Major Objectives

- **Deliver advanced technology to warfighters faster**
  - Rapid acquisition with demonstrated technology
  - Full system demonstration before commitment to production
- **Reduce total ownership costs and improve affordability**
  - Cost as a requirement that drives design, procurement, and support
  - Increased competition
- **Deploy interoperable and supportable systems**
  - Interoperability demonstrated prior to production
  - Integration of acquisition and logistics
  - Improved software management

**Improved performance (including quality) at lower cost.**

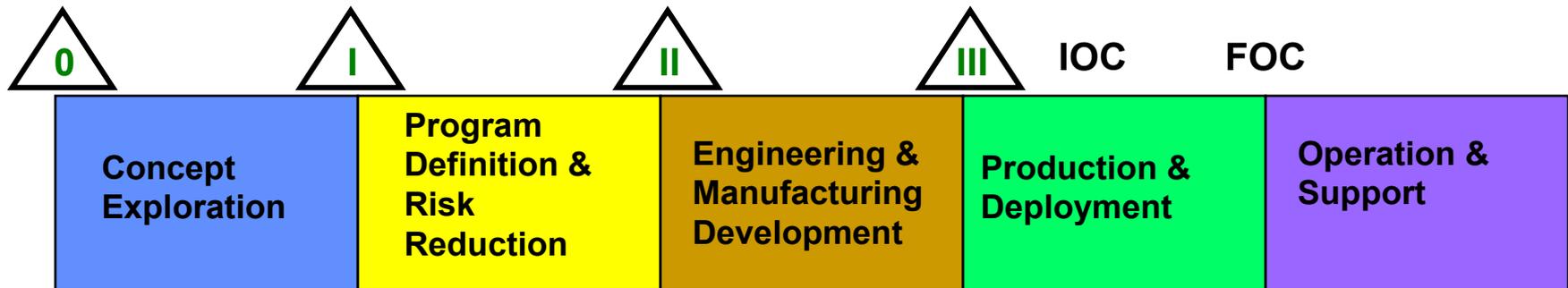
# THE OLD 5000 PROCESS

- Only addressed systems acquisition - not total acquisition system
- Treated evolutionary approaches and innovations as “non-traditional” excursions
- Endorsed “tailoring” but provided no amplifying guidance to assist acquisition strategy development
- Provided no firm decision criteria

## The old process and practices:

- Took too long and cost too much
- Were incompatible with modern technology cycles

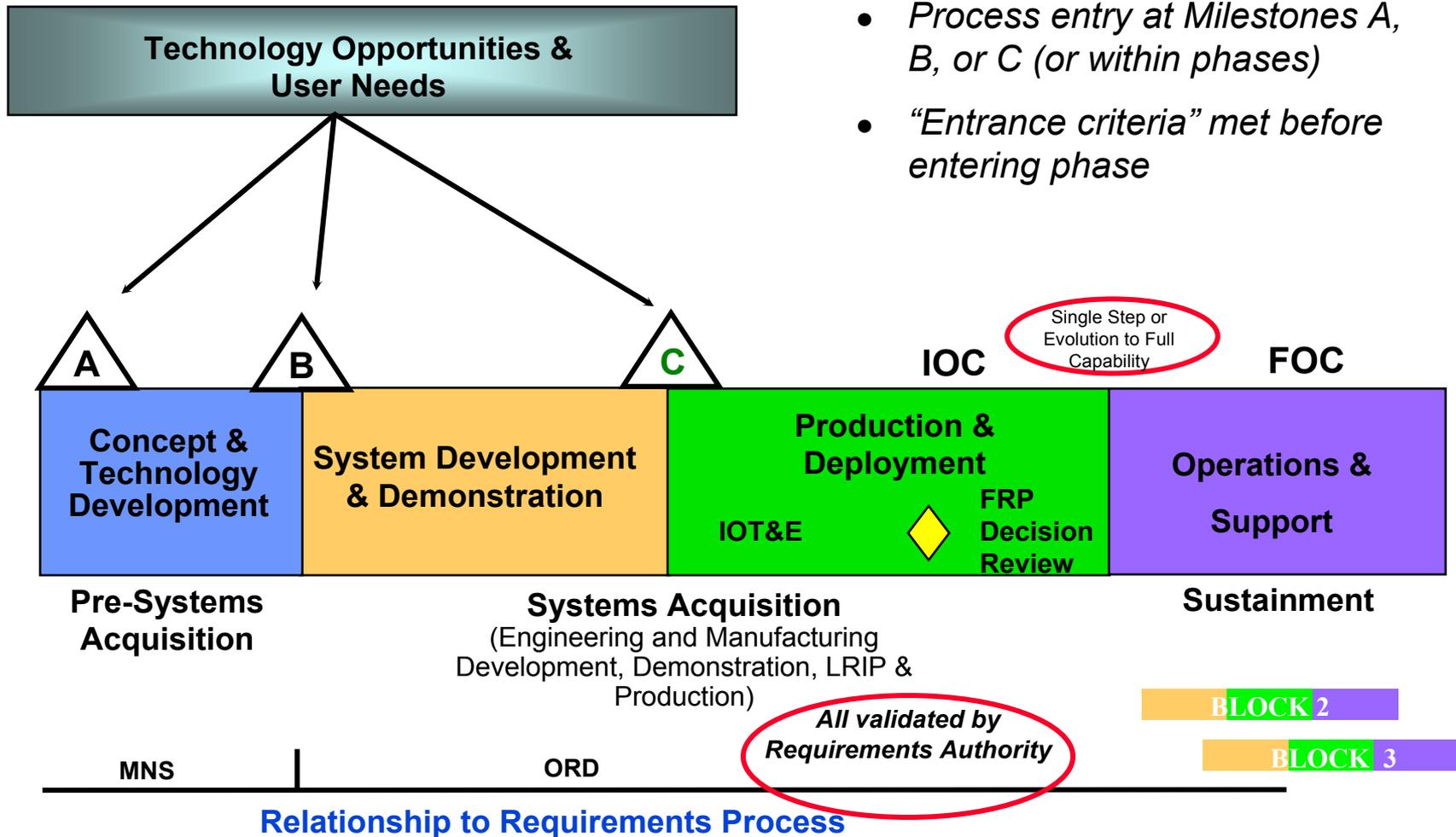
# The Old 5000 Model



# The New 5000 Process

- ***Technology opportunity and mission need present*** - before entering acquisition process
- ***Multiple process paths*** - not just one way of entering systems acquisition and commercial products allow later entry
- ***Evolutionary acquisition*** - based on *time-phased requirements* - preferred (but not only) approach
- **Technology development *separated* from systems integration** - achieve proven technology before beginning systems-level work at Milestone B
- **“LRIP” *more important* Departmental *commitment*** - than “Full Rate”
- ***“Entrance criteria”* met** -- before entering next phase
- ***Operations, Support, and Disposal*** - part of acquisition process

# The New 5000 Model



# Total Ownership Costs

- **Use *market research and commercial products*** -- to increase competition
- **Use *Open Systems Architecture*** - to reduce cost of technology insertions
- **Use *Dissimilar Competition*** - non-head-to-head alternatives to meet capability need
- **Increase use of *Simulation Based Acquisition*** - to reduce costs for hardware prototype
- ***Reprocurement reform*** -- based on business case analysis of predicted life, tech insertion opportunities, and cost reduction potential

# Affordability

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- ***Value addressed*** - in the ORD by user
- ***Minimum number of mission-oriented Key Performance Parameters*** - to facilitate cost-performance trades
- ***Affordability analysis*** -- at each milestone decision point

# Funding

## Full Funding

- *No later* than Milestone B
- Earlier if a follow-on system

## Adequate Funding

- Need more funding for demonstrations and experiments
- Funding available for technology risk

## Funding Alignment

- Financial Management Regulation needs to be updated to match funding “colors” with work in each phase

## Transition Funding

- Funding source for programs entering at later milestones

# Interoperability

- **Interoperability requirements identified as Key Performance Parameters (KPP)**
- **Use of a C4I Support Plan to discuss how to meet Interoperability KPP**
- **“System-of-systems” management approach**
  - **Capstone Requirements Documents**
  - **MDAs & Testers will ensure thorough understanding of critical system interfaces and flow of consistent/reliable data/information between systems in the battlefield**
  - **Mutual understanding of key systems in a mission area**

# Supportability

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- **Total life-cycle view, including operations, support, and disposal**
- **Increased emphasis on human factors and manpower**
- **Emphasis on reliability built into design**
- **Requirement for supportability to be addressed in acquisition strategy**

# Test and Evaluation

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- **Test & Evaluation will be *integrated* throughout the acquisition process** - early, up-front involvement of T&E community in requirements process and design of an integrated test strategy and early operational assessments
- **Adapt T&E approaches for *Evolutionary* developments**
- **Test & Evaluation is conducted for two purposes- *discovery* during system development and *confirmation* of system performance after development**

# Software

- **Requirement for use of a capability maturity assessment - achieve level 3 or PM must approve risk mitigation plan and schedule**
- **Emphasis on evolutionary (or “spiral”) development**
- **Recognition that software development may not use the same model as hardware development**
- **Recognition that software must be mature before deployment - once maturity proven, software baselined and methodical and synchronized deployment plan implemented**
- **Requirement for registration and Clinger-Cohen compliance**

# Statutory Changes

## *The new approach will require:*

- Changes to conform current statutes to new milestone names and phases (e.g., 10 USC 2366, 2399, 2400, 2434, 2435)
- Changes to align statutory requirements with work content (e.g., 10 USC 2399, 2434) - DOT&E and CAIG support
- Change in Acquisition Program Baseline timing

*No Substantive Changes  
to Current Law*

# **New Leadership Reaction**

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- **New USD(AT&L) and New Service Secretaries have been briefed on the new process.**
- **They have endorsed the new process and are enthusiastic about the evolutionary acquisition.**

# Congressional Concerns

## **Visibility, Accountability, Flexibility oversight mechanisms**

- **No Change in Congress's current control over funds, especially for reprogramming and new starts**
- **No Change in major oversight and reporting mechanisms (SAR's, detailed budget justifications, Beyond LRIP Report)**

## **Outyear Funding**

- **Full funding at System Development (or earlier) vice Program Definition and Risk Reduction**
- **DoD commitment still maintained in FYDP**

## **Getting the Most out of Demonstrations**

- **Firm Exit Criteria and Well Defined Deliverables Now Required**

# Congressional Reaction

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- **Staff on the SASC, HASC, and HAC have been briefed on the new process; briefing material sent to the SAC.**
- **All the staffers briefed have said that the changes are in line with the reform discussions of the last several years.**
- **Also -- the SASC report on the FY01 Authorization Bill endorsed the idea of evolutionary development.**

# Implementation Challenges

- **Getting agreement on terminology**
- **Employing new product support strategies**
- **Accepting a militarily useful capability early, based on demonstrated technology, and obtaining objective capability when technology matures**
- **Ensuring adequate funding, funding alignment, and “transition funding”**
- **Integrating the test and evaluation community into the new acquisition approach**
- **Ensuring that the workforce (including industry) is adequately trained to successfully implement the new approach**
- **Assuring Congress that the new approach will maintain their visibility into DoD programs and continue their ability to verify DoD’s accountability for program success**

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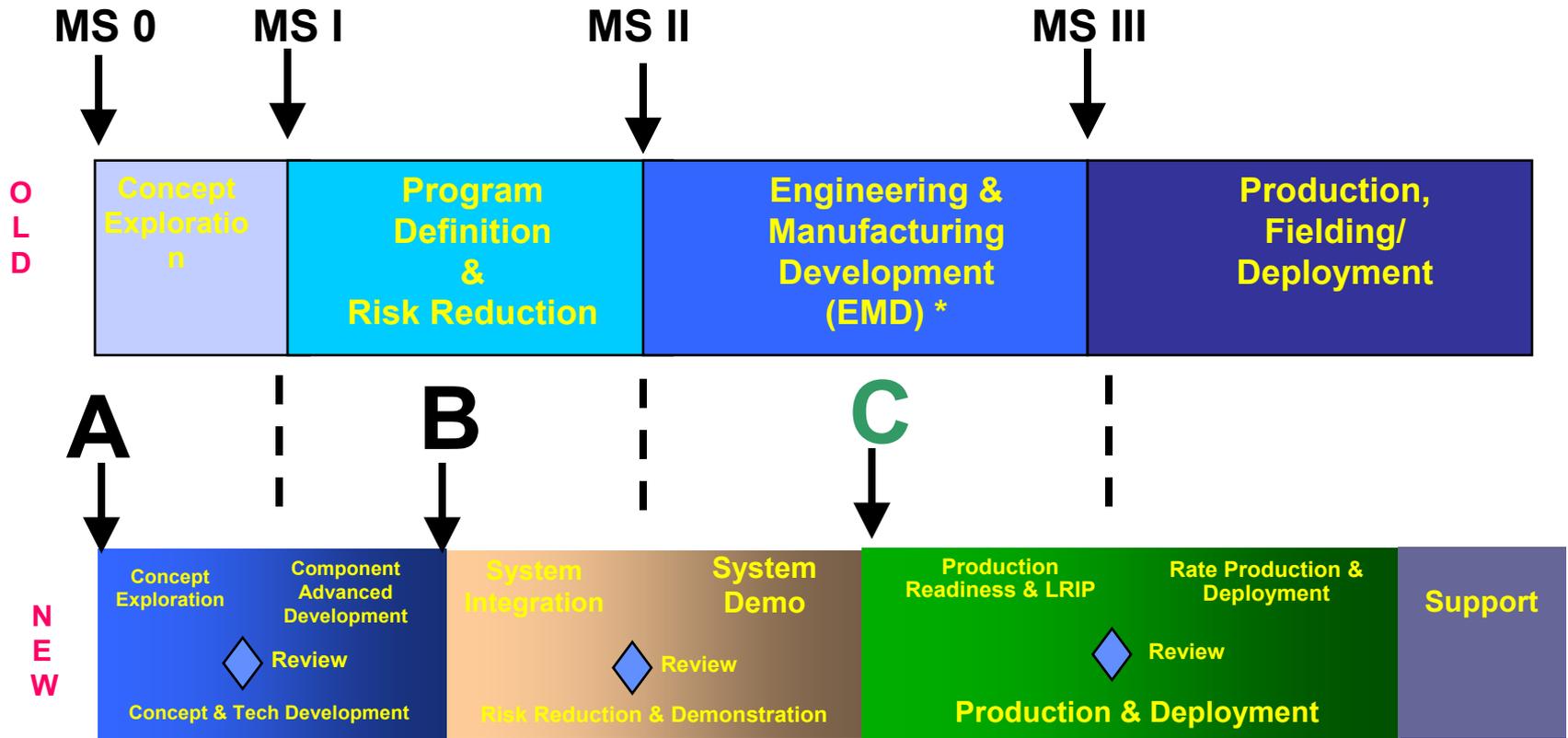
# **Backup Slides**

# Evolutionary Acquisition Approaches

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- The Operational Requirements Document includes a firm definition of *full capability* as well as the requirements to be satisfied by each block of additional capability
  - Example: CV-X
  
- The Operational Requirements Document includes a firm definition of the *first block*, but does not allocate requirements to subsequent blocks. Subsequent blocks defined based on user understanding of system capability, threat, and available technology
  - Example: Global Broadcasting System

# MODEL COMPARISON



Concept Exploration -- look at paper studies of alternative ways of attack

Component Advanced Development -- mature component technologies

System Integration -- development integration of components to meet system requirements

System Demo -- demonstrate product maturity through simulation and test

LRIP -- mature manufacturing capability and operationally test

Full-Rate -- produce system in quantity

Support -- sustain system

# “Phase A” - Work Content



## Concept Exploration

- Paper studies of alternative concepts for meeting a mission
- Exit criteria: Specific concept to be pursued & technology exists.

## Component Advanced Development

- Development of subsystems/components that must be demonstrated before integration into a system
- Concept/tech demonstration of new system concepts
- Exit criteria: System architecture & technology maturity

# “Phase A” - Examples



## Enter at Concept Exploration

### Joint Maritime Command & control Capability

- A command platform for the Joint Tactical Forces Commander
- Need to explore various concepts

### Hard & Deeply Buried Target Capability

- Need to penetrate buried target
- No specific system concept

### Advanced Narrowband System

- Global narrowband communication system composed of multiples segments
- Need to explore various concepts

## Enter at Component Advanced Development

### Airborne Laser

- Airplane Concept, but laser technology not yet mature
- Component work on laser before integration into plane.

### JAST

- Airplane Concept but working on technologies used in plane

### DD21 -- 21st Century Destroyer

- Ship Concept but component level technology not yet mature.
- Propulsion system, weapon and radar systems in development

# “Phase A” - Examples



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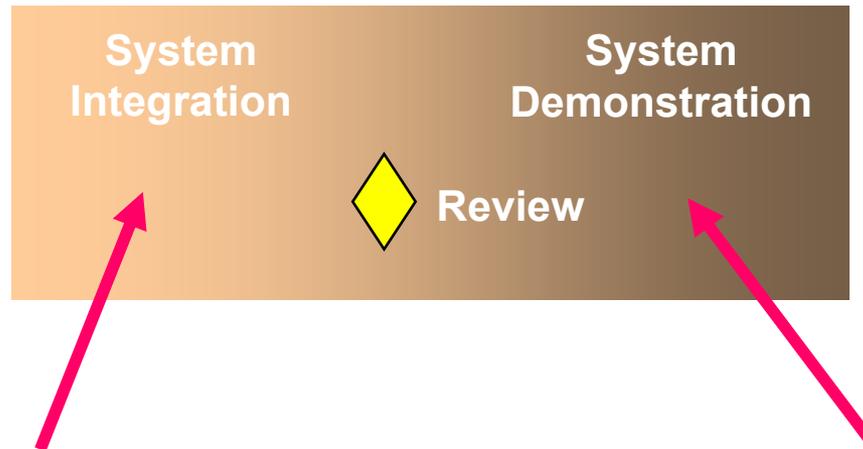
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# “Phase B” - Work Content



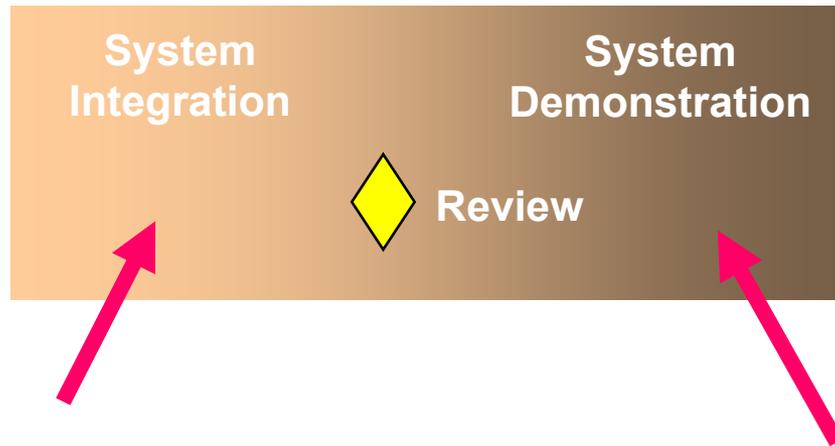
## System Integration

- System Integration of demonstrated subsystems and components
- Reduction of integration risk
- Exit criteria: System demonstration in a relevant environment (e., first flight)

## System Demonstration

- Complete development
- Demonstrate engineering development models
- Combined DT/OT testing
- Exit criteria: System demonstration in an operational environment

# “Phase B” - Examples



## Enter at System Integration

### F16 Upgrade

- Upgrade to existing plane
- System architecture in place (mud -fighter)
- Mature technology; work focused on integration

### Joint Direct Attack Ammunition (JDAM)

- Strap-on guidance kit to enhance accuracy
- System architecture in place (kit on dumb bomb)
- Work focused on integrating kit with smart bomb and reducing risk

### CVN 77

- Construction of new Nimitz-class carrier incorporating lessons learned from previous versions

## Enter at System Demonstration

### Fast Sea Lift Ships

- Commercial ships modified to meet military needs

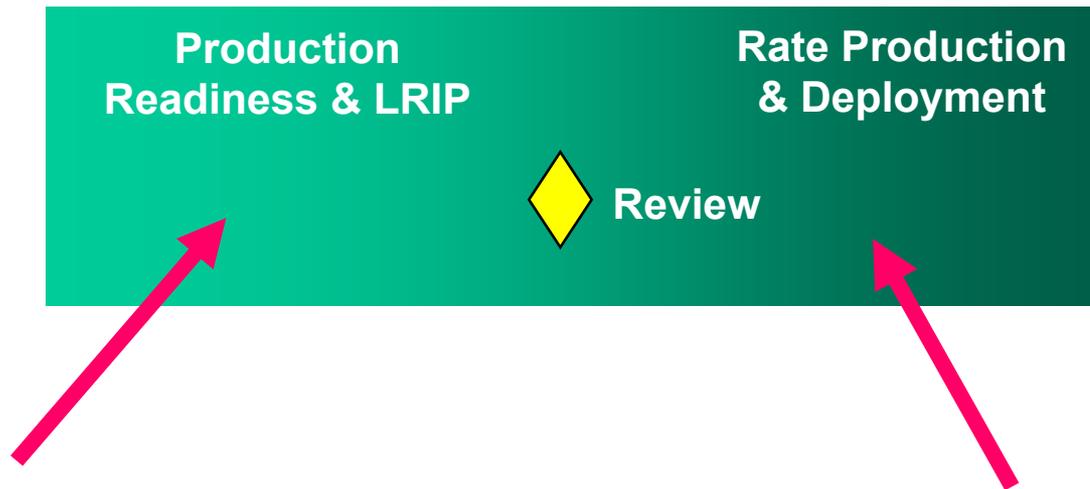
### Joint Primary Aircraft Training System

- Brazilian model selected
- Work focused on integration of subsystems (ejection seats) and demonstration

### Global Hawk Transition

- UAV program previously an ACTD
- Work focused on upgrading tested system to meet ORD
- Flight test demonstrations continuing

# “Phase C” - Work Content



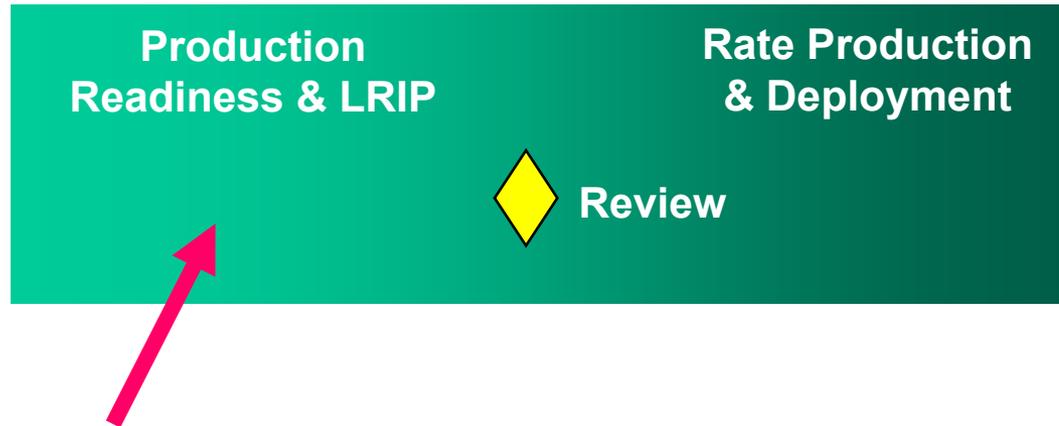
## Production Readiness & LRIP

- IOT&E, LFT&E of production-representative articles
- Establish manufacturing capability
- Execute low-rate production
- Exit criterion: Favorable Beyond-LRIP Report

## Rate Production & Deployment

- Execute full rate production
- Deploy system

# “Phase C” - Examples



## Enter at Milestone C

### Non-Development Airlift Aircraft

- Procurement of modified commercial Boeing 747
- IOT&E needed to move beyond LRIP

### C-9

- Procurement of DC-9 aircraft
- IOT&E needed to move beyond LRIP

### Administrative Use Vehicles:

- Buy commercial vehicles for use at post/camps/stations