



DEPARTMENT OF DEFENSE

DEFENSE ACQUISITION UNIVERSITY
OFFICE OF THE PRESIDENT
9820 BELVOIR ROAD
FORT BELVOIR, VA 22060-5565

MEMORANDUM OF AGREEMENT BETWEEN DEFENSE ACQUISITION UNIVERSITY AND STRAYER UNIVERSITY

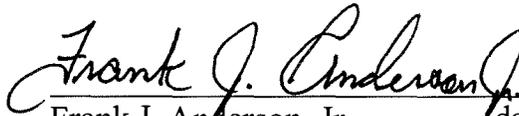
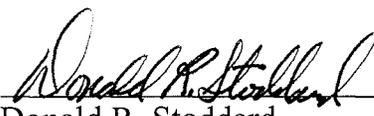
Introduction:

A Memorandum of Agreement formally recognizes that Strayer University and the Defense Acquisition University (DAU) will cooperate in providing educational opportunities for currently enrolled and potential students of their institutions. This agreement requires a commitment by both institutions to facilitate the transfer of DAU course credits that have been certified by the American Council on Education (ACE) toward Strayer University degree or certificate programs without jeopardizing the intended mission and stated goals of either institution.

Purpose:

An agreement defines a structure through which articulation on all levels can be supported. This agreement is specifically designed to allow for maximum transfer of credit and a seamless transition for students. This agreement may be amended as needed for a specific program articulation without affecting the currency of the master agreement. Strayer University and DAU agree to review the agreement and relevant transfer tables annually. Strayer University will honor the input from DAU so that the most efficient transfer possible may be achieved, consistent with applicable standards. DAU will designate an individual to serve as a liaison for the purpose of monitoring this agreement. Strayer University will provide updated catalogs annually upon availability to the liaison representative at DAU. DAU will provide Strayer University an updated listing of all new ACE reviewed courses and the ACE recommendations annually, upon availability. Either party reserves the right to terminate, after 60 days prior notice, the articulation agreement when the interest of that party so dictates, subject to taking all reasonable efforts to ensure that existing students are not adversely impacted in completing their programs of study. Every effort will be made by either party to give 60 days notice prior to effective date of termination and to complete the then-current programs year.

independent institutions of higher education and by this agreement both will continue to operate as separate institutions. The administrators of Strayer University and DAU are authorized to sign, prepare and implement plans of action and procedures necessary to effect this agreement.

	<i>29 Oct 02</i>		<i>October 24, 2002</i>
Frank J. Anderson, Jr.	(date)	Donald R. Stoddard	(date)
President		President	
Defense Acquisition University		Strayer University	

Attachment:
Transfer Table

**STRAYER UNIVERSITY
AND
DEFENSE ACQUISITION UNIVERSITY**

**Transfer Table
Associate in Arts in Acquisition and Contract Management**

Strayer University General Education Requirements

General education courses may be: <ul style="list-style-type: none"> ▪ Taken at Strayer University ▪ Transferred in from another regionally or nationally accredited institution ▪ American Council on Education (ACE) evaluated courses** 	Communications	9.0 qtr hours
	Math/Science and Tech.	13.5 qtr hours
	Social Sciences	9.0 qtr hours
	Humanities	4.5 qtr hours
	Business Core Comp.	9.0 qtr hours
	Elective Component	9.0 qtr hours

Major Component

Students taking the following Defense Acquisition University (DAU) major component courses will be evaluated for up to 27 quarter-hours of credit based upon course selection and program requirements. Courses not meeting the 3 semester-hour requirement may be combined as partial credit with another DAU course where feasible. This may prevent a full transfer of coursework.

ACQ101	Fund./Systems Acquisition Management (DD-1408-0030) Version II	2 sem hours	BUS209 (partial credit)	Principles of Fed. Acquisition and Contracting Mgt.
CON101	Basics of Contracting (DD-1408-0032)	3 sem hours	BUS209	Principles of Fed. Acquisition and Contracting Mgt.
CON 101	Contracting Fund (Management of Defense Acquisition Contracts Basics (AR-0326-0053/54)	3 sem hours		
CON104	Principles of Contract Pricing (DD-1405-0004)	3 sem hours	BUS230	Purchasing and Materials Management
CON105	Operational Level Contract Pricing (DD-1405-0001)	3 sem hours	BUS340	Contract and Purchasing Negotiation Techniques
CON106	Facilities Contracts Pricing (DD-1402-0008)	3 sem hours	BUS230	Purchasing and Materials Management
CON202	Intermediate Contracting (DD-1405-0007)	4 sem hours	BUS330	Contract Administration and Management
CON204	Intermediate Contract Pricing (DD-1405-0006) Version II	3 sem hours	FIN230	Cost and Price Analysis
CON210	Government Contract Law (DD-0326-0007)	2 sem hours	LEG140 (partial credit)	Procurement and Contract Law
CON211	Intermediate Contracting (AR-0326-0057)	2 sem hours	BUS209 (partial credit)	Principles of Fed. Acquisition and Contracting Mgt.
CON231	Intermediate Contract Pricing (DD-1405-0006) Version I	3 sem hours	BUS230	Purchasing and Materials Management
Total				27 qtr hours

*The maximum number of credit hours eligible for transfer into the Associate in Arts in Acquisition and Contract Management program is 63 credit hours.

**ACE evaluated courses from the major component area may be applied to the elective component should direct course equivalent not be available.

***DAU students transferring into Strayer University must meet the 27 quarter-hours residency requirement with Strayer University. This may affect a full transfer of credit.

**STRAYER UNIVERSITY
AND
DEFENSE ACQUISITION UNIVERSITY**

**Transfer Table
Bachelor of Science in Business Administration**

Strayer University General Education Requirements

General education courses may be : <ul style="list-style-type: none"> ▪ Taken with Strayer University ▪ Transferred in from another regionally or nationally accredited institution* ▪ American Council on Education (ACE) evaluated courses** 	Communications	13.5 qtr hours
	Math/Science and Tech.	22.5 qtr hours
	Social Sciences	13.5 qtr hours
	Humanities	13.5 qtr hours
	Business Core Comp.	18.0 qtr hours
	Elective Component	45.0 qtr hours

Major Component

Students taking the following Defense Acquisition University (DAU) major component courses will be evaluated for up to 40.5 quarter-hours of credit based upon course selection and program requirements. Courses not meeting the 3 semester-hour course requirement may be combined as partial credit with another DAU course where feasible to fulfill this requirement. *** This may prevent a full transfer of coursework.

ACQ101	Fund./Systems Acquisition Management (DD-1408-0030)	2 sem hours	BUS209 (partial credit)	Principles of Fed. Acquisition and Contracting Mgt.
ACQ201; PMT201; DSMC-37	Intermediate Systems Acquisition (Acquisition Basics) (DD-1408-0011 or DD-1408-0020)	4 sem hours	BUS320	Advanced Acquisition and Contract Management
BCF101	Fundamentals of Cost Analysis (DD-1115-0001)	3 sem hours	ACC350	Cost Accounting
BCF211	Acquisition Business Management (DD-1408-0034)	2 sem hours	BUS200 (partial credit)	Business Management
BCF 102 **** BCF 203 **** BFM 102 BFM203	Fundamentals of Earned Value Management (DD-1408-0027) Intermediate Earned Value Management (DD-1408-0027) Contract Performance Management Fundamentals (DD-1408-0014) Intermediate Contract Performance Management (DD-1498-0015)	3 sem hours 3 sem hours	BUS200	Business Management
CON101 CON101	Contracting Fundamentals (Management of Defense Acquisition Contracts Basics) (AR-000326-0053) Basics of Contracting (DD-1408-0032)	3 sem hours 3 sem hours	BUS209	Principles of Fed. Acquisition and Contracting Mgt.
CON104	Principles of Contract Pricing (DD-1405-0004)	3 sem hours	BUS230	Purchasing and Materials Management
CON105	Operational Level Contract Pricing (DD-1405-0001)	3 sem hours	BUS340	Contract and Purchasing Negotiation Techniques
CON106	Facilities Contracts Pricing (DD-1402-0008)	3 sem hours	BUS230	Purchasing and Materials Management
CON202	Intermediate Contracting (DD-1405-0007)	4 sem hours	BUS330	Contract Administration and Management
CON204	Intermediate Contract Pricing (DD-1405-0006) Version II	3 sem hours	FIN230	Cost and Price Analysis

CON210	Government Contract Law (DD-0326-0007)	2 sem hours	LEG140 (partial credit)	Procurement and Contract Law
CON211	Intermediate Contracting (AR-0326-0057)	2 sem hours	BUS209 (partial credit)	Principles of Fed. Acquisition and Contracting Mgt.
CON231	Intermediate Contract Pricing (DD-1405-0006) Version I	3 sem hours	BUS230	Purchasing and Materials Management
Total				40.5 qtr hours

*The maximum number of credit hours eligible for transfer into the Bachelor of Science in Business Administration program is 126 credit hours.

**ACE evaluated courses from the major component area may be applied to the elective component should direct course equivalent not be available.

***DAU students transferring into Strayer University must meet the 54 quarter-hours residency requirement with Strayer University. This may affect a full transfer of credit.

**** Both courses must ne completed to receive 3 semester hours, lower division baccalaureate /associate credit.

**STRAYER UNIVERSITY
AND
DEFENSE ACQUISITION UNIVERSITY**

**Transfer Table
Master of Business Administration**

Core Component

Concentration: Marketing, Human Resource Management, Management

PMT352	Program Management Office Course	To be determined	CIS500	Information Systems for Decision Making
PMT 301	Program Management Course (DD-1408-0007)	9 sem hours grad level		
PMT302	Advanced Program Management Course (DD-1408-0018)	9 sem hours grad level		
Total				4.5 quarter hours

Major Component

Students taking the following Defense Acquisition University (DAU) major component courses will be evaluated for up to an additional 13.5 quarter-hours of credit in this area based upon course selection and program equivalencies.

Concentration: Marketing

PMT352	Program Management Office Course	To be determined	BUS534	Financial Management
PMT 301	Program Management Course (DD-1408-0007)	9 sem hours grad level		
PMT302	Advanced Program Management Course (DD-1408-0018)	9 sem hours grad level		
PQM301; PRD301	Advanced Production, Quality and Manufacturing (DD-1408-0010)	3 sem hours	BUS532	Business Policy
Total				9.0 qtr hours

Concentration: Human Resource Management

PMT352	Program Management Office Course	To be determined	BUS534	Financial Management
PMT 301	Program Management Course (DD-1408-0007)	9 sem hours grad level		
PMT302	Advanced Program Management Course (DD-	9 sem		

	1408-0018)	hours grad level		
PQM301; PRD301	Advanced Production, Quality and Manufacturing (DD-1408-0010)	3 sem hours	BUS532	Business Policy
Total				9.0 qtr hours
Concentration: Management				
PMT352 PMT 301 PMT302	Program Management Office Course Program Management Course (DD-1408-0007) Advanced Program Management Course (DD- 1408-0018)	To be determined 9sem hours grad level 9sem hours grad level	BUS534	Financial Management
PMT352 PMT 301 PMT302	Program Management Office Course Program Management Course (DD-1408-0007) Advanced Program Management Course (DD- 1408-0018)	To be determined 9sem hours grad level 9sem hours grad level	BUS541	Management Theory
PQM301; PRD301	Advanced Production, Quality and Manufacturing (DD-1408-0010)	3 sem hours	BUS532	Business Policy
Total				13.5 qtr hours

*The maximum number of credit hours eligible for transfer into the Master of Business Administration is 18.0 quarter hours.