



Air Force Life Cycle Management Center

U.S. AIR FORCE

AFLCMC... Providing the Warfighter's Edge

DAU Acquisition Insight Days

Services Panel



Mrs. Patsy Reeves
Executive Director, AFLCMC

March 2014



AFLCMC Services Focus



U.S. AIR FORCE

AFLCMC... Providing the Warfighter's Edge

- **Services Footprint:**
 - 77 Locations, 26,000 employees
 - Annual Services investment exceeds \$5.5B
- **25% of workforce is outsourced contractor support**
 - Hundreds of contracts and task orders
 - Dedicated contracts within program offices
 - And broad/regional vehicles: Professional Acquisition Services, Engineering & Technology, Acquisition of Consolidated Enterprise Support Services
- **A lot of recurring effort essentially acquiring the same thing**

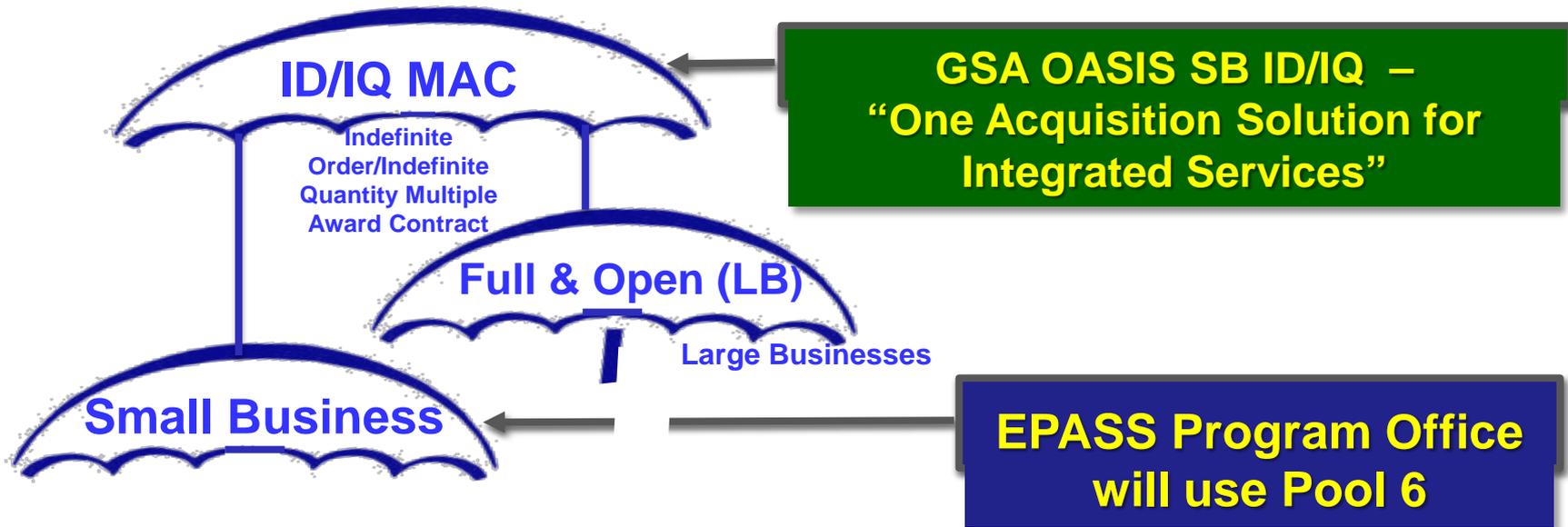


Engineering, Professional, and Administrative Support Services (EPASS)



U.S. AIR FORCE

AFLCMC... Providing the Warfighter's Edge



- **AFLCMC will use OASIS as Center's single strategic contract vehicle -- \$5B Value**
 - Aggregating Task Order requirements and emphasizing compressed schedules
 - Enables lowest fee – 0.1%



Services Acquisition Panel

Alan Chvotkin

Professional Services Council

at

Defense Acquisition University Mid-west Region

2014 Acquisition Insight Focus Days

Dayton, Ohio

March 25, 2014

Services Acquisition – An Industry Perspective

- Air Force mission needs have moved from acquiring services to acquiring solutions to acquiring “as a service”
- The convergence of technology and people brings new opportunities and new offerings
- “Consumerization” experience puts pressure on both requirements and acquisition methods

Challenges and Opportunities

- The current acquisition models may or may not work for new offerings
- Velocity of change does not allow for traditional rulemaking or traditional training models
- Workforce skills and demographics require both government and industry to act quickly



Questions?

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