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# Overview of SAE's AS6500 *“Manufacturing Management Program”*

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# Outline

- **Background**
- **Objectives**
- **Requirements**
- **Implementation**
- **Benefits**
- **Summary**



# Background

- **DoD Issues: Weapon systems performance shortfalls, cost overruns, supplier quality escapes, production transition problems, negative GAO reports, etc.**
- **ASC/ENSM conducted a 360 Degree study of manufacturing and quality problems**
  - **Included: customers, peers, industry (commercial and aerospace)**
  - **Industry's message: The Air Force does not:**
    - **Specify the right deliverables in their contracts**
    - **Use the right metrics to measure performance**
    - **Specify proper MFG/QA contractual requirements in contracts**
    - **Focus on the right parameters for PRRs**

**Acquisition reform eliminated the military standard  
for manufacturing management**



# Background

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- **OSD formed Gap Analysis Working Groups (2011) to evaluate standardization gaps and potential solutions in several functional areas, including Manufacturing**
- **Recommendation for a manufacturing standard was briefed to Defense Standardization Council (DSC)**
  - **Need based on Mfg/QA root causes of problems in weapon system acquisition**
  - **Quality area was deemed to have sufficient coverage by commercial standards**
- **DSC agreed with recommendations**
  - **OSD clarified direction in summer 2012: All teams are to develop commercial standards**
- **OSD issued direction to establish a Manufacturing Standard Working Group (Dec 2012)**
- **In Sep 2013, Working Group selected/recommended to OSD SAE International to develop the manufacturing management standard**



# Background

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## SAE created new G-23 Manufacturing Management Committee

**Chair: US Air Force**

**Vice-Chair: NCAT**

**Secretary: US Air Force**

**SAE: Technical Project Specialist**

### DoD Members

- Army
- Navy
- Air Force
- OSD
- DCMA
- DAU

### Industry Members

- Boeing
- Lockheed Martin
- BAE
- Raytheon
- Northrop Grumman
- GE Aviation
- Coordination with numerous industry organizations

**AS6500 Published 13 November 2014**



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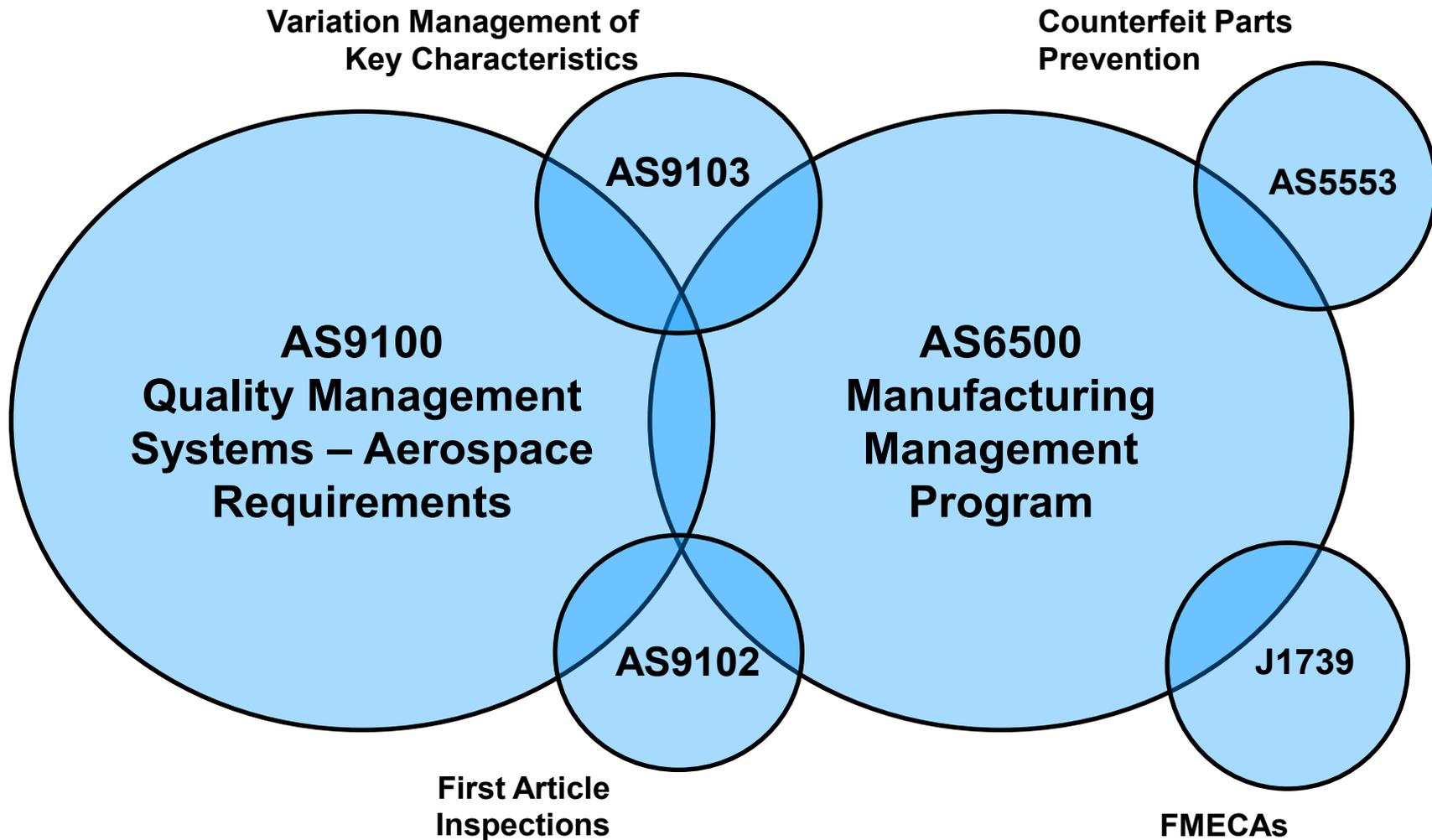
# Objectives of the Standard

- Documented best manufacturing management practices aimed at promoting the timely development, production, modification, fielding, and sustainment of affordable and capable products
- Provide maximum flexibility and tailorability in application by a diverse contractor community
- Non-prescriptive (top level requirements only) – allow flexibility to use existing company processes
- To provide clear contractual requirements for use by both government and industry



# AS6500 Integration with Other SAE Standards

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**AS6500 and AS9100: Companion documents**



# Definitions

- **The standard provides common definitions for 36 manufacturing-related terms with sources identified**
  - **DoD**
  - **Commercial**
  - **Mixture**
- **Definitions represent consensus agreements between government and industry**
  - **Consistency across programs, services, and companies**



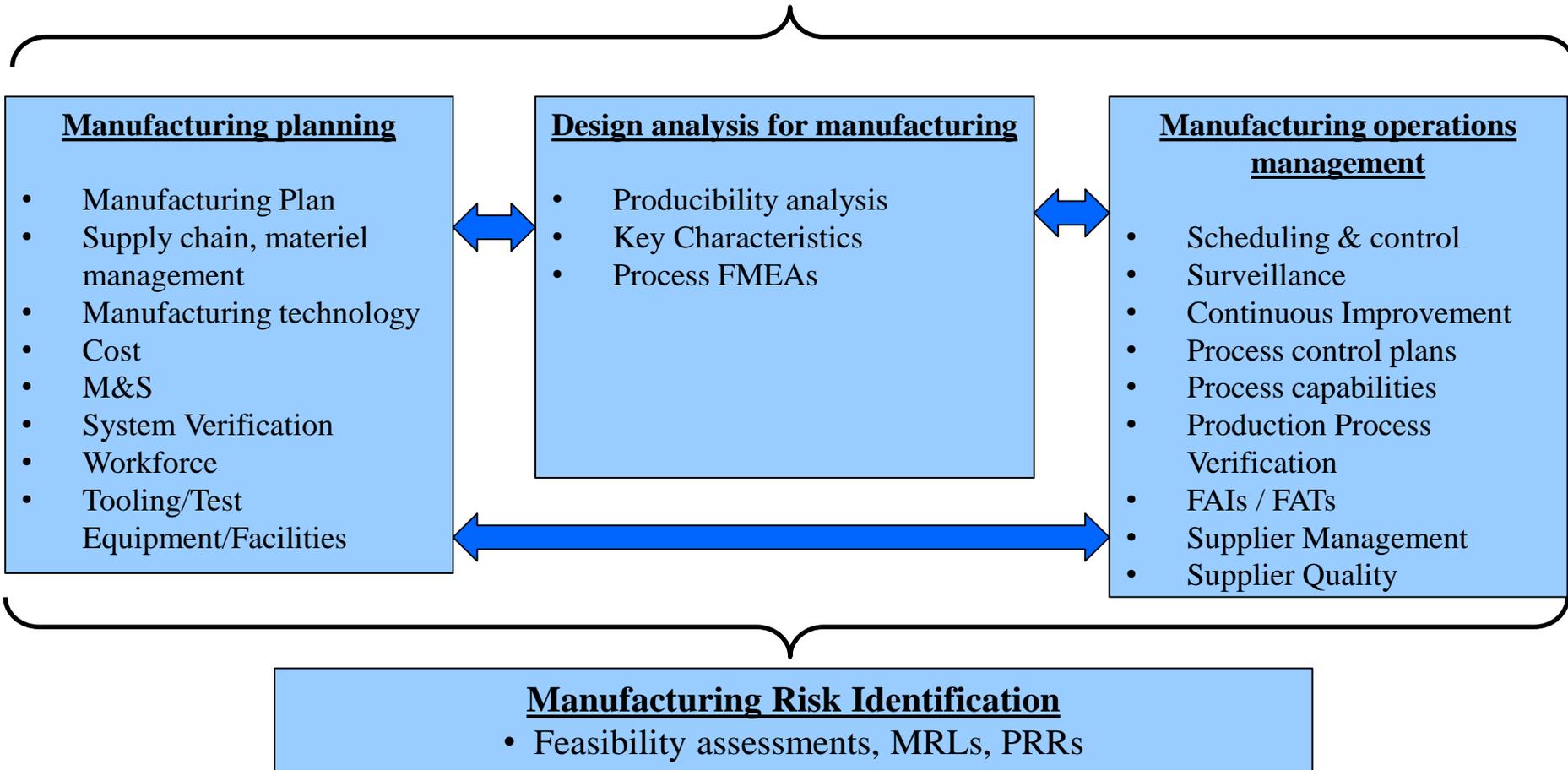
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# Requirements Overview of Content

**Manufacturing Management System:**  
*Program, Policies, Objectives*





# Manufacturing Design Analysis

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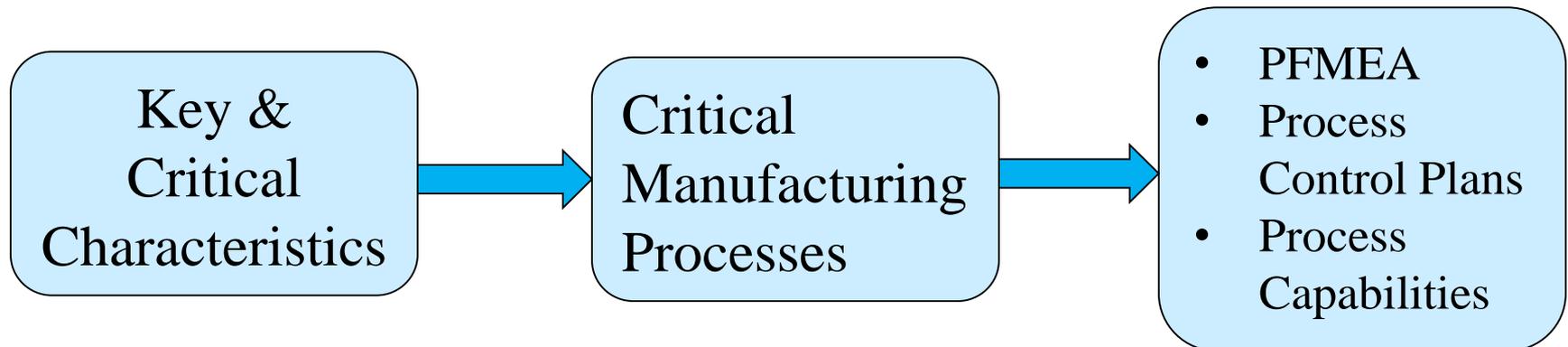
- **Producibility Analysis**
  - **Selection**: Procedures and criteria for candidate selection during cost and trade studies
  - **Analysis**: identify drivers and potential initiatives
  - **Trade studies** shall include: production process capabilities, manufacturing costs, special tooling, special test equipment, long lead material, capacity, special training, and schedule impacts
  - **Decision criteria**: Implementation of process for prioritizing, approval, and monitoring implemented projects
  - **Reporting**: assessment of status, analysis, and issues



# Manufacturing Design Analysis

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- **Key Characteristics (KC)**
  - Identify KCs in technical data package
  - Add or delete KC due to engineering changes
  - Identify critical manufacturing processes for each KC
  - Develop process control plans for critical manufacturing processes
  - Flow down to suppliers





# Manufacturing Design Analysis

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- **Process Failure Modes Effects Analysis (PFMEA)**
  - Identify failure modes in critical manufacturing processes
  - Identify actions to prevent or mitigate the failures
  - Perform prior to PDR and updated by CDR
  - Updated with engineering or significant process changes
  - Reference: SAE J1739

Process	Failure Mode	Failure Effects	Causes	Preventive Action
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# Manufacturing Risk Identification

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**Manufacturing risk management activities shall be integrated into program risk management process**

## **Elements**

- **Manufacturing Feasibility Assessments**
- **Manufacturing Readiness Level Assessments**
- **Production Readiness Reviews**



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# Implementation Policy Requirements

- **DRAFT** Air Force Instruction 63-145 Manufacturing and Quality Management (Strong support from SAF/AQ):

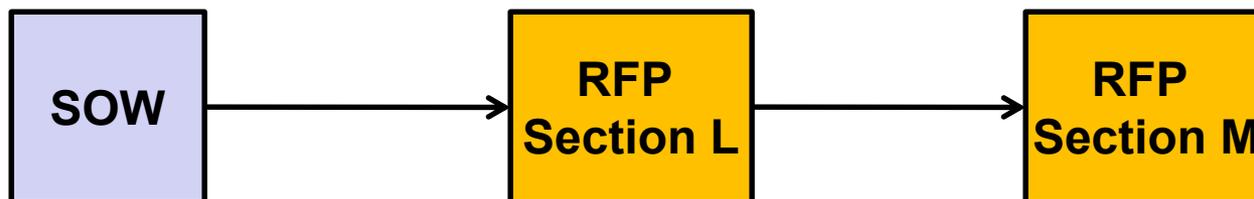
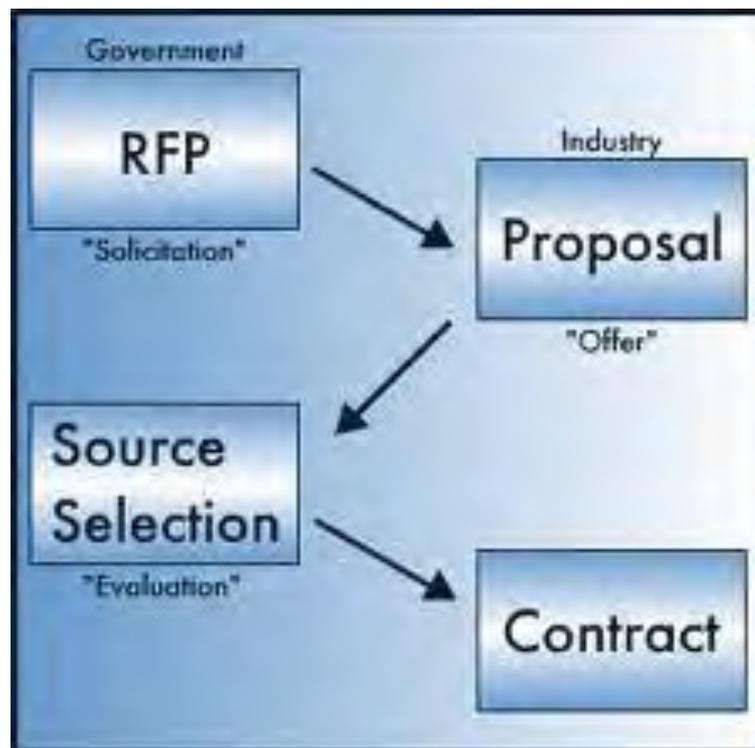
**A.3.1 “. . . IAW paragraph 4.2, the program office addresses the following manufacturing and quality management requirements in all contracts or provides a rationale in the SEP for why the requirement does not apply.”**

**Section A.3.1.1 “Manufacturing Management System” For programs with a manufacturing component, require contractors to have a manufacturing management system. To meet this requirement, ACAT I programs shall include AS6500 in contracts. Additionally, AS6500 is the preferred approach for programs in other ACATs.**



# Implementation

## Contracting – Source Selection





# Implementation

## Example RFP Language

### Statement Of Work (SOW):

**“The contractor’s Manufacturing Management Program shall meet the requirements of AS6500.”**

### Section L: Instructions to Offeror’s

**“The offeror shall describe how their manufacturing management system meets the requirements of AS6500.”**

### Section M: Evaluation Criteria

**“This subfactor is met when the offeror’s proposal...Describes how their manufacturing management system meets the requirements of AS6500.”**



# Implementation Tailoring

- **AS6500 is intended for all phases and all programs with manufacturing content; however, tailoring for your specific program is encouraged**
- **A table of typical situations is available to be used as a guide (not an absolute solution)**
- **A description of tailoring may be called out in the SOW and included as an attachment to the contract**

*Excerpt of tailoring guide*

REQUIREMENT	MSA	TMR R	EMD	Production	Sustainment	Commercial Derivative	Built to Print
5.2 Design Analysis for Manufacturing	Y	Y	Y	Y	As needed	Y	Y
5.2.1 Producibility Analysis	Y	Y	Y	Y	As needed	Y	N
5.2.2 Design Trade Studies	Y	Y	Y	N	As needed	Y	N
5.2.3 Key Characteristics	N	Y	Y	Y	As needed	Y	As needed



# Implementation Oversight

- **Program Office should monitor compliance through manufacturing and quality reviews and day-to-day communications with contractor counterparts**
- **DCMA can monitor implementation and compliance at primes and suppliers**
- **Consider requiring the delivery of related manufacturing metrics and/or a manufacturing plan**
  - **Contractor format is acceptable**
  - **Work with your Configuration and Data Manager to select appropriate Data Item Descriptions for technical reports and to develop the CDRL(s)**

**No intent to have certification or registration process**



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# Benefits

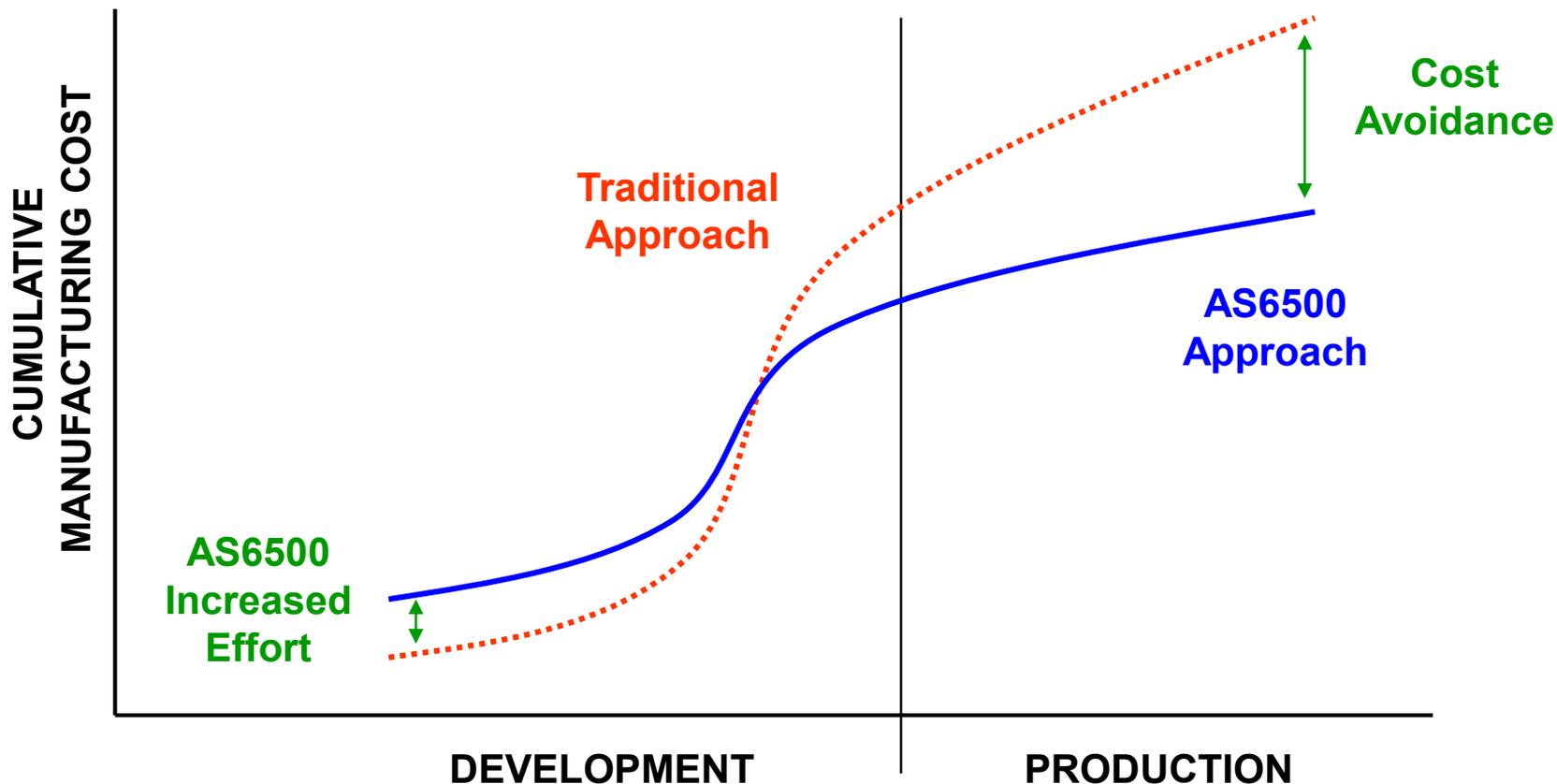
- **A Manufacturing Management standard will benefit both DoD and Industry:**
  - Provides a vehicle to contractually communicate manufacturing requirements
  - Promotes more consistent customer requirements
  - Puts all offerors on the same playing field during competitive purchases
  - Better enables contractors to implement best manufacturing practices by providing a customer requirement against which to budget
- **Supports DoD's Better Buying Power (BBP) initiative**
  - **BBP Tenets: Affordability & Productivity**
  - **AS6500: Producibility, Production Cost Estimates, Continuous Improvement, etc.**
- **More consistent application of best practices will result in reduced costs, higher schedule confidence, and more robust products**



# Benefits (Notional)

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## AS6500 Savings



**AS6500 implementation will reduce program life cycle costs**



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# Summary

- **AS6500 is the companion document to AS9100**
- **Applicable to all programs and all phases where there is manufacturing content; tailoring is encouraged as needed**
- **AS6500 documents proven manufacturing management practices that will result in improved cost, schedule, and quality performance and more robust and reliable products for our customers**