



DEPARTMENT OF DEFENSE

DEFENSE ACQUISITION UNIVERSITY
OFFICE OF THE PRESIDENT
9820 BELVOIR ROAD
FORT BELVOIR, VA 22060-5565

MEMORANDUM OF UNDERSTANDING BETWEEN BISK EDUCATION AND DEFENSE ACQUISITION UNIVERSITY

Through its University Alliance™ Online division, Bisk Education facilitates the offering of online instructor-led professional certificates via exclusive agreements with regionally accredited, non-profit universities.

We, the undersigned, hereby agree to and affirm the establishment of a strategic partnership between Bisk Education (hereafter referred to as BISK) and the Defense Acquisition University (DAU) wherein BISK shall provide access to certificate programs offered online by Villanova University's (VILLANOVA) Office of Continuing Studies and the University of San Francisco (USF) to acquisition professionals. In addition, BISK, through other University Alliance partner schools, can offer other professional education programs of value to DAU employees.

As this strategic partnership evolves and includes additional programs, the Memorandum of Understanding (MOU) will be updated and reissued accordingly. Additions will be reflected as addenda to the basic MOU.

Under this agreement, BISK will:

- Provide advice and assistance to students who want to enroll in VILLANOVA programs covered by this MOU.
- Provide advice and assistance to students who want to enroll in USF programs covered by this MOU.
- Provide DAU with up-to-date information as required for planning and management.
- Verify that qualified and experienced instructors teach the courses.
- Confirm with VILLANOVA that, with regard to the Master Certificate in Applied Project Management (MCAPM), the following terms and conditions apply:
 - Defense Acquisition Workforce members possessing a Defense Acquisition Workforce Improvement Act (DAWIA) Level II or III

Program Management Certification are eligible to receive credit for Essentials of Project Management towards the MCAPM, subject to a VILLANOVA review of their credentials.

- Completion of any two courses in the VILLANOVA MCAPM program will fulfill requirements for award of the MCAPM.
- Confirm with VILLANOVA that, with regard to the Master Certificate in Government Contract Management (MCGCM), the following terms and conditions apply:
 - Defense Acquisition Workforce members possessing a DAWIA Level II or III Contract Management Certification are eligible to receive credit for Essentials of Government Contract Management towards the MCGCM, subject to a VILLANOVA review of their credentials.
 - Completion of any two courses in the VILLANOVA MCGCM program will fulfill requirements for award of the MCGCM.
- Confirm with VILLANOVA that, with regard to the Master Certificate in Six Sigma (MCSS), the following terms and conditions apply:
 - Defense Acquisition Workforce members possessing a DAWIA Level II or III Certification in Production, Quality, and Manufacturing are eligible to receive credit for either Six Sigma Green Belt (SSGB) or Lean Six Sigma (LSS) towards the MCSS, subject to a VILLANOVA review of their credentials.
 - Completion of either SSGB or LSS and Six Sigma Black Belt courses in the VILLANOVA MCSS program will fulfill requirements for award of the MCSS.
- Confirm with USF that, with regard to the Master Certificate in Supply Chain Management (MCSCM), the following terms and conditions apply:
 - Defense Acquisition Workforce members possessing a DAWIA Level II or III Life Cycle Logistics Certification are eligible to receive credit for Functional Perspectives of Supply Chain Management towards the MCSCM, subject to a USF review of their credentials.
 - Completion of Tactical Implementation of Supply Chain Management and Strategic Best Practice courses in the USF MCSCM program will fulfill requirements for award of the MCSCM.

Under this agreement, DAU will:

- Facilitate distribution of BISK communications promoting certificate programs, assisting students as necessary in registering for classes, and providing suggestions for adjusting course content to meet the changing needs of the Defense Acquisition Workforce.
- Provide copies of student transcripts for DAU courses and assist, if required, in obtaining proof of DAWIA level certification for students applying for advanced standing.
- Promote this agreement through the following communication venues:
 - Web site which will link to BISK's VILLANOVA website
 - Web site which will link to BISK's USF website

Both parties to this agreement intend to conduct the BISK-DAU strategic partnership on a continuing basis and to hold periodic reviews to ensure that the partnership is meeting the mutual needs of both institutions.

Students bear the responsibility for payment of tuition, fees, any other costs related to enrollment in programs as well as providing copies transcriptions regarding certifications and college related courses. Students will be subject to the policies and procedures of VILLANOVA and USF as relevant.

BISK will offer a 10% discount on other individual University Alliance professional education certificate courses and 5% discount on Master and Executive Certificates. See attached Price List for current programs.

Either party reserves the right to terminate, without liability, the strategic partnership when the interest of that party so dictates. Every effort will be made by either party to give 60-days notice prior to the effective date of termination and to complete the then-current program year.

No agreements concerning the transfer or exchange of any asset of either party is intended or implied by this memorandum. BISK and DAU are separate and independent entities and by this agreement both will continue to operate as separate institutions. The administrators of BISK and DAU are authorized to sign, prepare and implement plans of action and procedures necessary to effect this agreement.

Logo

BISK will provide DAU with a depiction of VILLANOVA's and USF's logos and approved text, and DAU is authorized to use such logo and text for promotional purposes in furtherance of this agreement, provided that the material associated with each such use

has been previously approved by BISK in writing. Likewise, DAU will provide BISK with a depiction of its logo, and BISK is authorized to use such logo for promotional purposes in furtherance of this agreement, provided that the material associated with each such use has been previously approved in writing by DAU, for instance, use of DAU logo on BISK developed websites and marketing materials. Neither party shall use or display any trademark, trade name, service mark, or other intellectual property of the other party without the prior written approval of that party. The text of all references by either party to the other party in any medium, whether print, electronic or otherwise, will require the prior written approval of the other party.

Hold Harmless

Each party hereto shall indemnify, defend, and hold harmless the other, including trustees, officers, employees, and agents from and against any claims, demands, actions, causes of action, damages, losses, costs, liabilities, and expenses, including attorneys' fees, which may be made or brought against them, or which any of them may suffer or incur as a result of, with the respect to, or arising out of:

- (a) The failure of the indemnifying party to perform its obligations pursuant to this agreement; or
- (b) The negligent acts or omissions of said trustees, officers, employees, and agents of the indemnifying party.

This agreement shall be governed by the laws of the State of Florida. Parties hereby agree to jurisdiction in Florida and exclusive venue in the state courts of Hillsborough County, Florida. In the event that there is a dispute relating to this agreement or the services herein contemplated, the prevailing party shall be entitled to attorney's costs and fees.

THE FOREGOING AND ATTACHMENTS HERETO CONSTITUTE THE ENTIRE AGREEMENT BETWEEN BISK AND DAU.

Agreed:

James S. McMichael 8/27/2008
Dr. James S. McMichael (date)
Vice President
Defense Acquisition University

Andrew B. Titen 12/16/08
Andrew B. Titen (date)
President and COO
Bisk Education

Appendix A

Universities Included in Bisk Education's University Alliance:

University of Notre Dame	New England College	Villanova University
University of San Francisco	Jacksonville University	Florida Institute of Technology
University of Vermont	The University of Scranton	Dominican University
Michigan State University	University of Florida	University of St. Thomas
University of South Florida	Valparaiso University	

All programs are subject to changes, deletions and additions at any time, in Bisk's sole discretion, without prior notice. The pricing for the various degree and certificate courses are as follows. Discount percentages are an approximation. Actual tuition prices are located within the Discounted Pricing column and are subject to change during the term, at Bisk's sole discretion, without prior notice. Student books and materials for degree programs are not included in pricing and must be prepaid. Books and materials for all courses are shipped separately, FOB Tampa, Florida. Payment for shipping for books and materials must be received prior to shipment.

	Retail Tuition per credit hour	Discount	Discounted Pricing
<p><u>FLORIDA TECH – Undergraduate Programs</u></p> <ul style="list-style-type: none"> • AA in Accounting • AA in Liberal Arts • AA in Business Administration • AA in Criminal Justice • AA in Healthcare Management • AA in Marketing • AA in Applied Psychology • AS in Computer Information Systems • BA in Criminal Justice • BA in Criminal Justice/Homeland Security • BA in Accounting • BA in Business Administration/Management • BA in Business Administration/Marketing • BA in Business Administration/Accounting • BA in Business Administration/Computer Information Systems • BA in Applied Psychology • BA in Applied Psychology/Child Advocacy • BA in Applied Psychology/Clinical Psychology • BA in Applied Psychology/Forensic Psychology • BA in Applied Psychology/Organizational Psychology • BA in Business Administration/Healthcare Management • BS in Computer Information Systems <p style="padding-left: 40px;">*An HR Administration Minor may be obtained with any Bachelor's</p>	<p>Associate and Bachelor = \$510</p>	<p>Associate and Bachelor = 5%</p>	<p>Associate and Bachelor = \$485</p>
<p><u>Graduate Program</u></p> <ul style="list-style-type: none"> • MS in Information Technology • MS in Information Assurance and Cybersecurity • MS in Information Technology w/Specialization in 	<p>Graduate MS = \$777</p>	<p>Graduate MS = --</p>	<p>Graduate MS = \$777</p>

<ul style="list-style-type: none"> Cybersecurity MS in Supply Chain Management Master of Business Administration (MBA) MBA with a Specialization in Accounting and Finance MBA with a Specialization in Healthcare Management MBA with a Specialization in Information Technology Management MBA with a Specialization in Management MBA with a Specialization in Marketing MBA with a Specialization in Project Management MBA with a Specialization in Internet Marketing MBA with a Specialization in Accounting MBA with a Specialization in Finance MBA with a Specialization in International Business 	Graduate MBA = \$896	Graduate MBA = 5%	Graduate MBA = \$851
<p>Mini MBA For-Credit Graduate Certificates</p> <ul style="list-style-type: none"> Mini MBA For-Credit Graduate Certificate with a Specialization in Healthcare Management Mini MBA For-Credit Graduate Certificate with a Specialization in Information Technology Management Mini MBA For-Credit Graduate Certificate with a Specialization in Internet Marketing Mini MBA For-Credit Graduate Certificate with a Specialization in Management 	Mini MBA = \$896	Mini MBA = 5%	Mini MBA = \$851
<p>For-Credit Graduate Certificate</p> <ul style="list-style-type: none"> For-Credit Graduate Certificate in Information Assurance and Cybersecurity 	For-Credit = \$740	For-Credit = 5%	For-Credit = \$703
<p><u>JACKSONVILLE UNIVERSITY</u> – Undergraduate Program</p> <ul style="list-style-type: none"> BS in Nursing (RN to BSN) 	\$447	10%	\$403
<p>Graduate Program</p> <ul style="list-style-type: none"> MSN in Leadership in Healthcare Systems MSN in Clinical Nurse Educator 	\$630	3%	\$612
<p><u>THE UNIVERSITY OF SCRANTON</u> – Graduate Programs</p> <ul style="list-style-type: none"> MS in Curriculum & Instruction MS in Educational Administration 	\$485	--	\$485
<p><u>DOMINICAN UNIVERSITY</u>- Graduate Programs</p> <ul style="list-style-type: none"> MA in Education: Reading MA in Education: Elementary Education MA in Education: English as a Second Language 	\$485	--	\$485
<p><u>VILLANOVA UNIVERSITY</u> - Undergraduate Program</p> <ul style="list-style-type: none"> BS in Nursing (RN to BSN) 	\$575	5%	\$546
<p>Graduate Programs</p> <ul style="list-style-type: none"> MS in Human Resource Development 	\$995	5%	\$945

<ul style="list-style-type: none"> • Master of Public Administration 	\$900	5%	\$855
<u>NEW ENGLAND COLLEGE-</u> Undergraduate Programs <ul style="list-style-type: none"> • AA in Liberal Studies • AA in Business Administration • BA in Business Administration • BA in Business Administration/Accounting • BA in Business Administration/Computer Science • BA in Business Administration/Management • BA in Business Administration/Marketing • BA in Psychology • BA in Criminal Justice • BS in Healthcare Administration 	\$395	10%	\$356
<u>UNIVERSITY OF SOUTH FLORIDA</u> Graduate Program <ul style="list-style-type: none"> • Master of Science in Health Informatics 	\$915	-	\$915
For-Credit Graduate Certificate <ul style="list-style-type: none"> • Graduate Certificate in Health Informatics 	\$915	-	\$915
<u>UNIVERSITY OF ST. THOMAS</u> Graduate Program <ul style="list-style-type: none"> • Master of Arts in Special Education with an Autism Spectrum Disorders (License) • Master of Arts in Special Education with Specialization in Autism Spectrum Disorders (Non-License) • Master of Arts in Public Safety and Law Enforcement Leadership 	\$730	10%	\$657
For-Credit Graduate Certificate <ul style="list-style-type: none"> • Graduate Certificate in Autism Spectrum Disorders 	\$730	10%	\$657
Licensure Programs <ul style="list-style-type: none"> • Special Education Teacher License in Autism Spectrum Disorders 	\$730	10%	\$657
<u>MICHIGAN STATE UNIVERSITY</u> Graduate Program <ul style="list-style-type: none"> • MS in Management, Strategy and Leadership 	\$990	10%	\$891
<u>VALPARAISO UNIVERSITY</u> Graduate Program <ul style="list-style-type: none"> • MS Health Management and Policy 	\$575	10%	\$518
<u>CERTIFICATE PROGRAMS</u>	Course Tuition		
<u>UNIVERSITY OF NOTRE DAME</u>			

Executive Certificate in Negotiation			
Negotiation Essentials	\$1,980	10%	\$1,782
Advanced Negotiations	\$1,980	10%	\$1,782
Strategies for Conflict Management	\$1,980	10%	\$1,782
<i>Executive Certificate in Negotiation (3 course bundle)</i>			\$4,995
Executive Certificate in Leadership			
Foundations of Leadership	\$1,980	10%	\$1,782
Leadership Challenges	\$1,980	10%	\$1,782
Strategic Leadership	\$1,980	10%	\$1,782
<i>Executive Certificate in Leadership (3 course bundle)</i>			\$4,995
Executive Certificate in Transformational Nonprofit Leadership			
Principles of Leading Transformational Nonprofits	\$1,980	10%	\$1,782
Leading Nonprofit Boards	\$1,980	10%	\$1,782
Fundraising & Grant Strategies	\$1,980	10%	\$1,782
<i>Executive Certificate in Transformational Nonprofit Leadership (3 Course Bundle)</i>			\$4,995
Professional Certificate in Management			
Foundations of Management	\$1,495	10%	\$1,346
Critical Management Skills	\$1,495	10%	\$1,346
<i>Professional Certificate in Management (2 course bundle)</i>			\$2,500
Advanced Intercultural Management			
Advanced Intercultural Management	\$1,980	10%	\$1,782
Executive Certificate in Business Administration			
Principles of Business	\$1,980	10%	\$1,782
Disciplines of Business	\$2,280	10%	\$2,052
Applied Business Strategies	\$2,280	10%	\$2,052
<i>Executive Certificate in Business Administration (3 course bundle)</i>			\$5,815
<u>VILLANOVA UNIVERSITY</u>			
Project Management Certification			
Essentials of Project Management	\$2,295	10%	\$2,065
Project Management for IS/IT Professionals	\$2,295	10%	\$2,065
Mastering Project Management	\$2,295	10%	\$2,065
Project Management Professional (PMP® Exam Prep)	\$1,895	10%	\$1,705
PM Capstone	\$1,895	10%	\$1,705
Advanced Strategic Project Management	\$2,095	10%	\$1,885
Maximizing IS/IT Team Effectiveness	\$2,095	10%	\$1,885
Maximizing Team Effectiveness	\$2,095	10%	\$1,885
<i>Master Certificate in Applied Project Management—Certification Track (3 course bundle consisting of: Essentials of PM, Mastering PM, and PMP Exam Prep)**</i>			\$5,235
<i>Master Certificate in Applied Project Management—Non-Certification or “Skills” Track (3 course bundle consisting of: Essentials of PM, Mastering PM, and Maximizing Team Effectiveness)**</i>			\$5,795

<i>Master Certificate in IS/IT Project Management—Certification Track (3 course bundle consisting of: Project Management for IS/IT Professionals, Mastering PM, and PMP Exam Prep)**</i>			\$5,235
<i>Master Certificate in IS/IT Project Management-- Non-Certification or “Skills” Track (3 course bundle consisting of: Project Management for IS/IT Professionals, Mastering PM, and Maximizing IS/IT Team Effectiveness)**</i>			\$5,795
<i>Advanced Master Certificate in Applied Project Management (3 course bundle consisting of: Advanced Strategic PM, Maximizing Team Effectiveness and \$2,095 or \$2,295 Elective)</i>			\$5,095
<i>Advanced Master Certificate in IS/IT Project Management (3 course bundle consisting of: Advanced Strategic PM, Maximizing IS/IT Team Effectiveness and \$2,095 or \$2,295 Elective)</i>			\$5,095
<i>Special Package: Any three courses plus PMP Exam Prep</i>			\$6,795
Project Management Healthcare			
Essentials of Project Management – Healthcare	\$2,295	10%	\$2,065
Mastering Project Management – Healthcare	\$2,295	10%	\$2,065
<i>Project Management Healthcare Certificate (3 course bundle – Two required courses above, plus 1 Project Management elective)</i>			\$5,995
<i>Master Certificate in Applied Project Management—Healthcare Certification Track (3 course bundle consisting of: Essentials of PM - Healthcare, Mastering PM - Healthcare, and PMP Exam Prep)**</i>			\$5,235
<i>Special Package: Any two Healthcare course, one elective course plus PMP Exam Prep</i>			\$6,795
Six Sigma			
Six Sigma Green Belt	\$2,295	10%	\$2,065
Six Sigma Green Belt—Healthcare	\$2,295	10%	\$2,065
Six Sigma Green Belt—Financial Services	\$2,295	10%	\$2,065
Six Sigma Green Belt—Information Technology	\$2,295	10%	\$2,065
Lean Six Sigma	\$2,495	10%	\$2,245
Lean Six Sigma – Healthcare	\$2,495	10%	\$2,245
Lean Six Sigma Black Belt	\$4,095	10%	\$3,685
Lean Six Sigma Black Belt – Healthcare	\$4,095	10%	\$3,685
Lean Master Black Belt	\$3,495	10%	\$3,145
<i>Master Certificate in Six Sigma (three course bundle)</i>			\$7,295
<i>Master Certificate in Six Sigma—Healthcare (three course bundle)</i>			\$7,295
<i>Master Certificate in Six Sigma—Financial Services (three course bundle)</i>			\$7,295
<i>Master Certificate in Six Sigma—Information Technology (three course bundle)</i>			\$7,295
<i>Advanced Master Certificate in Lean Six Sigma (3 course bundle- Lean SS Master Black Belt and two \$2,095 or \$2,295 Electives)</i>			\$6,395

Contract Management			
Essentials of Government Contract Management	\$2,095	10%	\$1,885
Essentials of Commercial Contract Management	\$2,095	10%	\$1,885
Mastering Business Skills	\$2,295	10%	\$2,065
Advanced Contract Management	\$2,495	10%	\$2,245
<i>Master Certificate in Commercial Contract Management (3 course bundle)</i>			\$5,815
<i>Master Certificate in Government Contract Management (3 course bundle)</i>			\$5,815
<i>Special Package: all 4 courses</i>			\$7,195
IS Security			
Essentials of IS Security	\$2,095	10%	\$1,885
Mastering IS Security+	\$2,495	10%	\$2,245
Advanced Information Assurance and Security	\$3,095	10%	\$2,785
Advanced Information Assurance and Security—Government	\$3,095	10%	\$2,785
<i>Master Certificate in Information Security Management--Government (3 course track—all IS Security courses with the Government Advanced course)</i>			\$6,400
<i>Master Certificate in Information Security Management (all 3 IS Security courses—regular Advanced course)</i>			\$6,400
<i>Master Certificate in IS Security (Essentials, Mastering IS Security+ and one \$2,095 or \$2,295 Elective)</i>			\$5,595
Software Testing			
Essentials of Software Testing	\$2,095	10%	\$1,885
ISTQB Software Testing Capstone	\$1,695	10%	\$1,525
<i>Master Certificate in Software Testing (two required plus one \$2,095 or \$2,295 Elective)</i>			\$4,845
Business Analysis			
Essentials of Business Analysis	\$2,095	10%	\$1,885
Mastering Business Analysis	\$2,495	10%	\$2,245
<i>Master Certificate in Business Analysis (two required plus one \$2,095 or \$2,295 Elective)</i>			\$5,495
Business Process Management			
Essentials of Business Process Management	\$2,095	10%	\$1,885
Mastering Process Methodology & Solutions	\$2,295	10%	\$2,065
Advanced Process Strategy & Practices	\$2,495	10%	\$2,245
<i>Master Certificate in Business Process Management (3 course bundle)</i>			\$5,755
Business Process Management - Healthcare			
Essentials of Business Process Management - Healthcare	\$2,095	10%	\$1,885
Mastering Process Methodology & Solutions - Healthcare	\$2,295	10%	\$2,065
Advanced Process Strategy & Practices - Healthcare	\$2,495	10%	\$2,245
<i>Master Certificate in Business Process Management (3 course bundle)</i>			\$5,755
Human Resources			

Human Resource Management	\$2,495	10%	\$2,245
Mastering Organizational Effectiveness	\$2,095	10%	\$1,885
<i>Master Certificate in HR Management (two required plus one \$2,095 or \$2,295 Elective)</i>			\$5,495
Organizational Leadership			
Strategic Organization Leadership	\$2,095	10%	\$1,885
Finance & Accounting for the Non-Financial Manager	\$2,095	10%	\$1,885
<i>Master Certificate in Organizational Leadership (two required plus one \$2,095 or \$2,295 Elective)</i>			\$5,095
ROI			
Essentials of ROI Methodology	\$2,095	10%	\$1,885
Mastering ROI Methodology	\$2,295	10%	\$2,065
Advanced ROI Methodology	\$2,495	10%	\$2,245
<i>Master Certificate in ROI Methodology (3 course bundle)</i>			\$5,755
IT Service Management/ITIL®			
ITIL® Foundation Plus Course	\$2,295	10%	\$2,065
Project Management for IS/IT Professionals	\$2,295	10%	\$2,065
<i>Master Certificate in IT Service Management (two required plus one \$2,095 or \$2,295 Elective)</i>			\$5,495
Business Intelligence			
Essentials of Business Intelligence	\$2,095	10%	\$1,885
Mastering Data Management and Technology	\$2,295	10%	\$2,065
Advanced Data Architecture and Intelligence	\$2,495	10%	\$2,245
<i>Master Certificate in Business Intelligence (three course bundle)</i>			\$5,755
Business Intelligence - Healthcare			
Essentials of Business Intelligence – Healthcare	\$2,095	10%	\$1,885
Mastering Data Management and Technology - Healthcare	\$2,295	10%	\$2,065
Advanced Data Architecture and Intelligence - Healthcare	\$2,495	10%	\$2,245
<i>Master Certificate in Business Intelligence- Healthcare (three course bundle)</i>			\$5,755
Business and Law of Sports – NEW			
Business and Legal Aspects of Professional Sports (7/1/14)	\$1,980	10%	\$1,782
Mastering Representation and Regulation (9/1/14)	\$1,980	10%	\$1,782
Advanced Topics in Sports Business and Management (11/1/14)	\$1,980	10%	\$1,782
<i>Master Certificate in Business and Law of Sports (three course bundle)</i>			\$4,995
UNIVERSITY OF SAN FRANCISCO			
Advanced Professional Supply Chain Management Certificate			
Functional Perspective of Supply Chain Management	\$1,980	10%	\$1,782
Tactical Implementation of Supply Chain Management	\$1,980	10%	\$1,782
Strategic Best Practices of Supply Chain Management	\$1,980	10%	\$1,782
<i>Advanced Professional Supply Chain Management Certificate (3 course bundle)</i>			\$4,995

Advanced Professional Sustainable Supply Chain Management Certificate			
Lean Supply Chain Management	\$1,480	10%	\$1,332
Green Supply Chain Management	\$1,480	10%	\$1,332
Corporate and Environmental Sustainability	\$1,480	10%	\$1,332
<i>Advanced Professional Sustainable Supply Chain Management Certificate(3 course bundle)</i>			\$3,895
Advanced Professional Sales & Sales Management Certificate			
Expert Selling	\$1,250	10%	\$1,125
Transitioning to Sales Management	\$1,250	10%	\$1,125
Expert Sales Management	\$1,250	10%	\$1,125
<i>Advanced Professional Sales & Sales Management Certificate (3 course bundle)</i>			\$2,995
Advanced Professional Internet Marketing Certificate			
Integrated Online Strategies	\$1,980	10%	\$1,782
Search Engine Marketing & Usability	\$1,980	10%	\$1,782
Advanced Interactive Marketing & Measurement	\$1,980	10%	\$1,782
<i>Advanced Professional Internet Marketing Certificate (3 course bundle)</i>			\$5,346
Advanced Digital Analytics	\$1,980	10%	\$1,782
Advanced Social Media	\$1,980	10%	\$1,782
Advanced Email Marketing	\$1,980	10%	\$1,782
Advanced Affiliate Marketing	\$1,980	10%	\$1,782
Advanced Mobile Marketing	\$1,980	10%	\$1,782
Advanced Search Engine Marketing	\$1,980	10%	\$1,782
<i>Advanced Professional Internet Marketing Certificate (3 course bundle)</i>			\$5,346
Advanced Professional Business Process Management Certificate			
Applied Business Process Management	\$1,980	10%	\$1,782
Advanced Business Process Management Methodology	\$1,980	10%	\$1,782
Business Process Management Design & Implementation	\$1,980	10%	\$1,782
<i>Advanced Professional Business Process Management Certificate (3 course bundle)</i>			\$4,995
<u>UNIVERSITY OF VERMONT</u>			
Advanced Certificate in Sustainable Innovation			
Principles & Strategies for Sustainability	\$1,680	10%	\$1,512
Sustainable Operations	\$1,680	10%	\$1,512
Sustainability Best Practices & Implementation	\$1,680	10%	\$1,512
<i>Advanced Certificate in Sustainable Innovation (3 course bundle)</i>			\$4,280
Advanced Certificate in Campus Sustainable Innovation			
Principles & Strategies for Campus Sustainability	\$1,680	10%	\$1,512
Sustainable Campus Operations	\$1,680	10%	\$1,512
Campus Sustainability Best Practices & Implementation	\$1,680	10%	\$1,512
<i>Advanced Certificate in Campus Sustainable Innovation (3 course bundle)</i>			\$4,280

<u>MICHIGAN STATE UNIVERSITY</u>			
Master & Advanced Master Certificates in Supply Chain Management			
Supply Chain Management I	\$2,480	10%	\$2,232
Supply Chain Management II	\$2,480	10%	\$2,232
Global Supply Chain Management	\$2,480	10%	\$2,232
Distribution Fulfillment	\$2,480	10%	\$2,232
Manufacturing Planning & Control	\$2,480	10%	\$2,232
Strategic Sourcing	\$2,480	10%	\$2,232
<i>Master Certificate in Global Supply Chain Management (3 course bundle)</i>			\$6,696
<i>Master Certificate in Supply Chain Management & Logistics (3 course bundle)</i>			\$6,696
<i>Master Certificate in Supply Chain Management & Operations (3 course bundle)</i>			\$6,696
<i>Master Certificate in Supply Chain Management & Procurement (3 course bundle)</i>			\$6,696
<i>Master Certificate in Integrated Supply Chain Management (3 course bundle)</i>			\$6,696
<i>Advanced Master Certificate in Integrated Supply Chain Management (5 course bundle)</i>			\$11,160
Master Certificate in Strategic Organizational Leadership & Management			
Strategic Leadership	\$1,980	10%	\$1,782
Strategic Decision Making	\$1,980	10%	\$1,782
Strategic Management	\$1,980	10%	\$1,782
Elective	\$1,980	10%	\$1,782
<i>Master Certificate in Strategic Organizational Management (4 course bundle)</i>			\$6,995
Master Certificate in Strategic Global Management			
Global Business Strategy	\$1,980	10%	\$1,782
Global Supply Chain Management	\$2,480	10%	\$2,232
Cross Cultural Management	\$1,980	10%	\$1,782
Elective	\$1,980	10%	\$1,782
<i>Master Certificate in Strategic Global Management (4 course bundle)</i>			\$6,995
Master Certificate in Strategic Change Management			
Strategic Negotiation	\$1,980	10%	\$1,782
Team Effectiveness & Development	\$1,980	10%	\$1,782
Strategic Change Leadership	\$1,980	10%	\$1,782
Elective	\$1,980	10%	\$1,782
<i>Master Certificate in Strategic Change Management (4 course bundle)</i>			\$6,995
Master Certificate in Strategic Human Resource Management			
Human Resource Management	\$1,980	10%	\$1,782
Compensation & Reward Management	\$1,980	10%	\$1,782
Workforce Management & Development	\$1,980	10%	\$1,782
Elective	\$1,980	10%	\$1,782
<i>Master Certificate in Strategic Human Resource Management (4 course bundle)</i>			\$6,995
Management Certificate in the Business of Hospitality			
Hospitality Business Operations	\$1,580	10%	\$1,422
Hospitality Business Managements	\$1,580	10%	\$1,422
Hospitality Leadership	\$1,580	10%	\$1,422
<i>Management Certificate in the Business of Hospitality (3 course bundle)</i>			\$3,495
Hospitality Sales	\$1,580	10%	\$1,422

UNIVERSITY OF FLORIDA			
Executive Certificate in Business Essentials			
Business Essentials I (BE I)	\$1,495	10%	\$1,346
Business Essentials II (BE II)	\$1,495	10%	\$1,346
Tactical Leadership	\$1,495	10%	\$1,346
Tactical Marketing Management	\$1,495	10%	\$1,346
Tactical Information Technology Management	\$1,495	10%	\$1,346
Tactical Human Resource Management	\$1,495	10%	\$1,346
Executive Certificate in Business Essentials & Leadership (BE I and BE II, plus Tactical Leadership)			\$3,995
Executive Certificate in Business Essentials & Marketing (BE I and BE II, plus Tactical Marketing Management)			\$3,995
Executive Certificate in Business Essentials & Informational Technology Management (BE I and BE II, plus Tactical Information Technology Management)			\$3,995
Executive Certificate in Business Essentials & Human Resource Management (BE I and BE II, plus Tactical Human Resource Management)			\$3,995
Executive Certificate in Tactical Leadership & Management (Tactical Leadership, plus two additional Tactical Management courses)			\$3,995
<i>Discounts available for 4, 5 or 6 course bundles</i>			