

Anne F. Thomson Reed
Anne Reed Consulting, LLC

Executive Summary

Whether in the public or the private sector, Anne Reed's career has been shaped by a passion for and commitment to public service, combined with a strong business sense. Through Anne Reed Consulting, Anne is now drawing on her professional experience to provide advice to the public sector and companies that conduct business with government.

Anne Reed is a seasoned executive with experience in both the public and private sectors. In the public sector, she served in senior leadership roles in both defense and civilian departments, ultimately serving as the Chief Information Officer of the US Department of Agriculture. Subsequent to departing government, Anne assumed executive roles in industry, where she worked in the government services sector. Her industry experience was initially with a large global information technology services company, and subsequently with a small management consulting business, focusing on improving government acquisition and program management practices. She currently serves as the company's Chair of the Board of Directors.

Anne has a graduate degree from the Harvard Kennedy School and has received numerous awards during the course of her career. Additionally, she is active in leadership roles with several professional associations, her church, and with laBECA, a foundation that she co-founded to fund the education of women in Latin America.

Professional History

Anne Reed Consulting, LLC was founded in 2012 to enable Anne to provide advice and counsel to organizations that do business in the public sector, drawing upon her professional experiences in government and industry.

From 2003 through 2011, Anne Reed served initially as President of Acquisition Solutions, Inc and later as CEO of ASI Government, a name change that reflected the expanded solution set and client base of the company. ASI was founded to provide innovative expertise to government in the area of federal procurement/acquisition, and subsequently increased its capabilities to provide a broader array of management consulting, training and tools to government. While no longer serving in an operational capacity, as Chair of the ASI Board, she continues to provide strategic advice.

Prior to joining ASI, Anne served as President of Electronic Data Systems (EDS) State & Local Government Solutions, having previously served as the Vice President of the Government Global Industry Group, where she consulted with CIOs and other government leaders across the world on information technology issues, with a particular focus on information technology strategic investment decision-making models. At the time, more than 20% of EDS's revenues came from the global public sector business.

During a 20 year career with the federal government, concluding in early 2000. Appointed by President Clinton in 1993 to a position in the US Department of Agriculture, Anne served as the first CIO for the U.S. Department of Agriculture, having previously held the position of Deputy Assistant Secretary for Administration. Her focus was on business transformation – with an emphasis on taking advantage of enabling technologies. She also served on a special task force in support of the Gore-Chernomyrdin talks between the US & Russia – focusing on emergency management, and as Chair of the Board of the USDA Graduate School. While her tenure at USDA was as a political appointee, her federal career began as a career employee with the Department of the Navy, where she provided leadership in the Offices of the Comptrollers of the Naval Sea Systems Command and the Department of the Navy. In earlier years, she had a senior administrative appointment with the Harvard Kennedy School (where she also received her Master in Public Administration) and worked in city government in Nashville, Tennessee.

Publications & Media Experience

During the course of her career, Anne has published occasional articles on acquisition issues in publications such as Contract Management, where she co-authored an article on "Performance Based Contract Management: Six Disciplines for Getting Results" and Federal Computer Week, where she offered occasional op-ed articles, including one, also co-authored, on "Bridging the Communications Gap". She has also appeared on FedNews Radio to discuss federal acquisition issues.

Awards & Recognition

Anne has received numerous awards for her achievements in government and industry. In the fall of 2013, the American Council of Technology – Industry Advisory Council (ACT-IAC) awarded her the Janice Mendenhall Leadership Award, for her sustained contributions to government and industry. Additionally, since 2010, she has been named by IAC as Industry Executive of the Year; received the Fairfax County Chamber of Commerce GovCon Contractor of the Year Award; the Armed Forces Communications & Electronics Association (AFCEA) Heroine in Technology Award; and, for the third time, Federal Computer Week's Federal 100 award. In 2001, Anne received Harvard Kennedy School's Alumni Achievement award. While serving as USDA's CIO, she was named Government Executive of the Year by both Government Computer News and the Federation of Industry and Government Information Processing Council. Additionally, she received the U.S. Vice President's Hammer Award for her leadership during Y2K planning and implementation.

Professional & Community Service

Currently, Anne is a Director on the Procurement Round Table and a SAGE with the Partnership for Public Service. She is a member of the Professional Services Council and of the Industry Advisory Council (IAC). As a member of IAC, she has co-chaired several Innovation Task Force projects, one to perform a Quadrennial Government Technology Review – and the other to provide recommendations to OMB on the Sustainment of Federal Financial Management Systems. In support of federal & state government political transitions, Anne has served on transition teams, assisting with the creation of more effective governance models for managing major IT projects and optimizing the role of the Chief Information Officer.

Committed to giving back, Anne is an active alumna of the Harvard Kennedy School. For her church, she serves as a President & Trustee of the Christ Church Alexandria Foundation, and in February 2013 was appointed to the Board of Virginia's Episcopal Diocesan Homes. Anne is a founding director of the laBECA Women's Scholarship Foundation, which, in 2015, is celebrating its 10th year of funding education for women and girls in Latin America.


4-3-2015